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NTT Press Releases

NTT to Acquire Centerstance, a Leading Consulting and Salesforce.com Integrator Specializing in Helping Companies Identify and Move Key Business Processes to the Cloud.

Tokyo and San Francisco - September 18, 2012

NTT, the world's largest global IT and telecommunications services company, today announced it has entered into an agreement to acquire Centerstance, a leading US-based consulting and Salesforce.com integrator specializing in helping companies identify and move key business processes to the Cloud.

NTT continues its global expansion with revenues exceeding \$130B and operating with 224,250 employees across 69 countries. With a strategic focus on Cloud Computing, NTT has increased its level of investment in Cloud-related innovations through group companies Dimension Data, NTT Communications and NTT DATA to provide clients solutions spanning a variety of Cloud service and delivery models. An extensive portfolio of Cloud solutions is enabled by capabilities that span the full applications lifecycle and managed infrastructure services leveraging one of the world's largest IP backbones and a network of over 200 data centers.

As one of only a few Salesforce.com Platinum partners in the US, Centerstance is a fast-growing consulting company specializing in helping companies identify and move key business processes to the Cloud leveraging the Salesforce.com platform. Centerstance has completed over 2000 deployments for clients of all sizes, from small businesses to Fortune 500 companies.

"NTT is focused on becoming the leading partner of choice to help clients transform their business as they move to the Cloud. Through this M&A, NTT will be able to strengthen its consulting capability and migration capability which are necessary to achieve a cloud migration supporting customer needs." commented President and CEO of NTT, Mr. Hiroo Unoura. "Additionally, it will be a driving power for NTT to approach global cloud business especially overseas as a pioneer providing cloud service immediately taking in leading edge technologies without being bounded by existing systems and technologies."

With Centerstance and NTT Group companies working together, it will uniquely offer clients a single partner across the entire Cloud Computing landscape from strategy to implementation and management, applications and infrastructure, and from the data center to the network and out to mobile devices.

"We are pleased NTT has recognized the unique value that we offer our clients and the market" said Arne Kainu, Managing Partner of Centerstance. "We are excited to join the NTT family and collectively offer a compelling portfolio of solutions, technology innovations and partnerships that companies need to take full advantage of today's promise of Cloud computing."

The acquisition is expected to close by the end of October 2012. Upon closing, the company will operate as a wholly-owned subsidiary of NTT.

ABOUT NTT

NTT (Nippon Telegraph and Telephone Corporation) is the world's largest global IT and telecommunications services company and is ranked 29th on Fortune's Global 500 list. The company's roots go back over 100 years to the introduction of the telegraph in Japan and focuses today on innovation in the cloud, mobility, network and communications. The company had operating revenues of US \$130 billion for the fiscal year ended March 31, 2011 and employs 224,250 people worldwide. The company's subsidiaries include Regional Communications Businesses: NTT EAST, NTT WEST, Mobile Communications Businesses: NTT DOCOMO, Long-Distance and International Communication Businesses: NTT Communications and Dimension Data, and Data Communication Businesses: NTT DATA. For more information, visit www.ntt.co.jp

ABOUT Centerstance

Centerstance is a consulting company specializing in business transformation through process improvement and application of cloud technologies. Unlike traditional system integrators or classic management consultants, their experts are firmly rooted in both worlds, enabling them to deliver optimal business solutions for their clients. Centerstance holds the unique designation of being one of only a few US Salesforce.com Platinum Cloud Alliance Partners, was recently recognized as one of SPI Research's "Best of the Best"

professional services firms, and was named in Inc.'s Fastest Growing Private Companies three years running. For more information, visit www.centerstance.com

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