

Financial Data Summary

Unit: Billions of yen

U.S. GAAP	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017
Profit and loss (For the year)						
Operating revenues	10,700.7	10,925.2	11,095.3	11,541.0	11,391.0	11,799.6
Operating expenses	9,498.8	9,711.5	10,010.8	10,192.8	9,851.2	10,156.7
Operating profit	1,202.0	1,213.7	1,084.6	1,348.1	1,539.8	1,642.8
Other income	(4.3)	80.5	(17.9)	(18.9)	(12.0)	112.8
Income before income taxes and equity in earnings (losses) of affiliated companies	1,197.6	1,294.2	1,066.6	1,329.3	1,527.8	1,755.6
Income tax expense	474.0	486.5	397.3	354.8	468.4	541.9
Equity in earnings (losses) of affiliated companies	(16.1)	(50.8)	5.9	5.8	(0.0)	5.6
Net income	707.6	756.9	675.2	980.2	1,059.4	1,219.3
Less— Net income attributable to non-controlling interests	185.7	171.4	157.1	242.5	259.2	309.6
Net income attributable to NTT	521.9	585.5	518.1	737.7	800.1	909.7

Balance sheet (At year-end)						
Property, plant and equipment	9,776.7	9,839.7	9,801.5	9,551.9	9,719.0	9,821.1
Total assets	19,549.1	20,284.9	20,702.4	21,035.9	21,250.3	21,675.8
Current liabilities	3,499.4	3,676.8	3,721.7	3,741.1	4,131.4	4,239.0
Total long-term liabilities	5,527.7	5,657.4	5,902.7	6,009.6	5,560.4	5,354.3
Capital stock (common stock plus additional paid-in capital)	3,765.6	3,765.0	3,784.7	3,817.5	3,800.0	3,791.6
Total NTT shareholders' equity	8,231.4	8,511.4	8,681.9	8,833.8	9,052.5	9,486.0
Non-controlling interests	2,290.6	2,413.5	2,368.0	2,406.3	2,455.3	2,546.6
Total equity	10,522.0	10,924.8	11,049.8	11,240.1	11,507.8	12,032.6

Cash flows (For the year)						
Net cash provided by operating activities	2,453.7	2,727.9	2,391.8	2,711.8	2,917.4	2,637.5
Cash flows from investing activities	(1,776.3)	(2,106.8)	(1,868.6)	(1,759.8)	(2,089.3)	(1,841.8)
Cash flows from financing activities	(745.2)	(622.4)	(678.0)	(707.6)	(981.5)	(931.7)

Other financial data, performance indicators, etc.						
Interest-bearing liabilities	4,036.0	4,200.0	4,406.7	4,163.3	4,088.2	3,854.8
D/E ratio (%)	49.0	49.3	50.8	47.1	45.2	40.6
Capital investment (For the year) ⁽¹⁾	1,970.0	1,892.8	1,817.5	1,687.2	1,700.0	1,674.8
Depreciation and amortization	1,899.2	1,880.3	1,828.0	1,766.3	1,462.2	1,339.4
Research and development expenses (For the year)	269.2	249.3	233.8	213.4	211.6	213.9
EBITDA ⁽¹⁾	3,244.2	3,204.2	3,063.4	3,277.9	3,183.3	3,215.8
EBITDA margin (%) ⁽¹⁾	30.3	29.3	27.6	28.4	27.9	27.3
Free cash flows	677.4	621.1	523.2	952.1	828.0	795.8
Employees (Thousands) (At year-end)	227	240	242	241	275	283
Weighted average number of shares outstanding ⁽²⁾	4,847,523,076	4,599,032,856	4,374,720,036	4,211,565,656	4,093,356,288	3,991,825,514
Cash dividends, applicable to earnings for the year ⁽²⁾	40	42.5	45	55	60	75
Dividend payout ratio (%)	37.2	33.4	38.0	31.4	30.7	32.9
ROE (%)	6.5	7.0	6.0	8.4	8.9	9.8

EPS (Yen) ⁽²⁾	107.67	127.31	118.43	175.17	195.47	227.89
Capex to sales (%)	18.4	17.3	16.4	14.6	14.9	14.2

(1)

• Capital investment: On an accrual basis for the acquisition of property, plant and equipment

• From the fiscal year ended March 31, 2017, the method for calculating EBITDA has been revised.

EBITDA = Operating income + Depreciation and amortization + Loss on sales of property, plant and equipment + Impairment loss

EBITDA margin = (Operating income + Depreciation and amortization + Loss on sales and disposal of property, plant and equipment + Impairment loss) / Operating revenues × 100

• Beginning on April 1, 2020, NTT Group has excluded all depreciation expenses related to right-of-use assets from EBITDA and depreciation, as a component of EBITDA. As a result of the change described above, EBITDA and depreciation, as a component of EBITDA, for FY2019 have been retroactively revised to be reduced by ¥10.9 billion.

(2) Adjusted for the 2-for-1 stock split with an effective date of July 1, 2015.

Unit: Billions of yen

IFRS	FY2017	FY2018	FY2019	FY2020	FY2021
Profit and loss (For the year)					
Operating revenues	11,782.1	11,879.8	11,899.4	11,944.0	12,156.4
Operating expenses	10,141.1	10,186.0	10,337.3	10,272.6	10,387.9
Operating profit	1,641.1	1,693.8	1,562.2	1,671.4	1,768.6
Finance Income and Costs	(53.2)	(11.9)	(3.3)	(19.0)	7.2
Share of Profit (Loss) of Entities Accounted for Using Equity Method	5.0	(10.1)	11.3	0.2	19.7
Profit before tax	1,740.5	1,671.9	1,570.1	1,652.6	1,795.5
Income taxes	533.8	533.2	458.8	524.7	539.5
Profit	1,206.7	1,138.7	1,111.3	1,127.9	1,256.0
Less— Non-controlling interests	308.8	284.1	256.0	211.7	74.9
Profit attributable to NTT	897.9	854.6	855.3	916.2	1,181.1

Balance sheet (At year-end)					
Property, plant and equipment	8,812.2	9,012.9	9,087.5	9,282.3	9,326.9
Total assets	21,541.4	22,295.1	23,014.1	22,965.5	23,862.2
Current liabilities	4,622.4	5,228.1	6,607.6	7,426.2	6,258.6
Non-current liabilities	5,353.4	5,262.3	4,943.9	7,336.3	8,585.5
Capital stock (common stock plus additional paid-in capital)	3,334.5	3,279.2	3,190.6	938.0	938.0
Total NTT shareholders' equity	9,050.4	9,264.9	9,061.1	7,562.7	8,282.5
Non-controlling interests	2,515.3	2,539.9	2,401.5	640.3	735.7
Total equity	11,565.7	11,804.8	11,462.6	8,203.0	9,018.1

Cash flows (For the year)					
Net cash provided by operating activities	2,541.3	2,406.2	2,995.2	3,009.1	3,010.3
Cash flows from investing activities	(1,746.2)	(1,774.1)	(1,852.7)	(1,424.5)	(1,699.2)
Cash flows from financing activities	(968.3)	(584.3)	(1,041.3)	(1,689.5)	(1,438.1)

Other financial data, performance indicators, etc.					
Interest-bearing liabilities	3,971.6	4,262.7	4,699.9	7,624.3	7,364.3
D/E ratio (%)	43.9	46.0	51.9	100.8	88.9
Capital investment (For the year)	1,697.9	1,697.0	1,806.6	1,728.3	1,687.6
Depreciation and amortization (For the year) ⁽¹⁾	1,346.9	1,333.6	1,465.3	1,507.2	1,561.2
Research and development expenses (For the year)	208.6	211.3	224.9	232.6	248.0
EBITDA ⁽¹⁾	3,237.1	3,241.4	2,968.6	3,111.6	3,247.1
EBITDA margin (%) ⁽¹⁾	27.5	27.3	24.9	26.1	26.7
Free cash flows	795.1	632.0	1,142.5	1,584.5	1,311.1
Employees (Thousands) (At year-end) ⁽³⁾	283	308	319	325	334
Weighted average number of shares outstanding ⁽⁴⁾⁽⁵⁾	3,991,825,514	3,882,137,457	3,699,278,775	3,691,993,269	3,586,788,697
Cash dividends, applicable to earnings for the year ⁽⁴⁾	75	90	95	105	115
Dividend payout ratio (%)	33.3	40.9	41.1	42.3	34.9
ROE (%)	10.2	9.3	9.3	11.0	14.9

Medium-term financial targets

EPS (Yen) ⁽⁴⁾	224.93	220.13	231.21	248.15	329.29
Overseas operating profit margin (%) ⁽⁶⁾	3.1	3.2	2.4	3.0	6.3
Cost reductions ⁽⁷⁾	—	(220.0)	(500.0)	(670.0)	(840.0)
ROIC (%)	7.4	7.4	6.6	7.2	7.5
Capex to sales (%) (Domestic network business) ⁽⁸⁾	13.7	13.9	13.8	13.6	13.1

(3) Past figures have been retroactively revised as a result of expanding the scope of the personnel counted at certain overseas subsidiaries.

(4) EPS amounts reflect the two-for-one stock split with an effective date of January 1, 2020 as approved by the Board of Directors on November 5, 2019.

(5) Shares of the Company held by the officer compensation BIP trust are included in the treasury stock deducted when calculating the weighted average number of shares outstanding.

(6) Includes results from the global holding company (NTT, Inc.) and its subsidiaries and affiliates. Operating Profit excludes temporary expenses, such as M&A-related depreciation costs of intangible fixed assets.

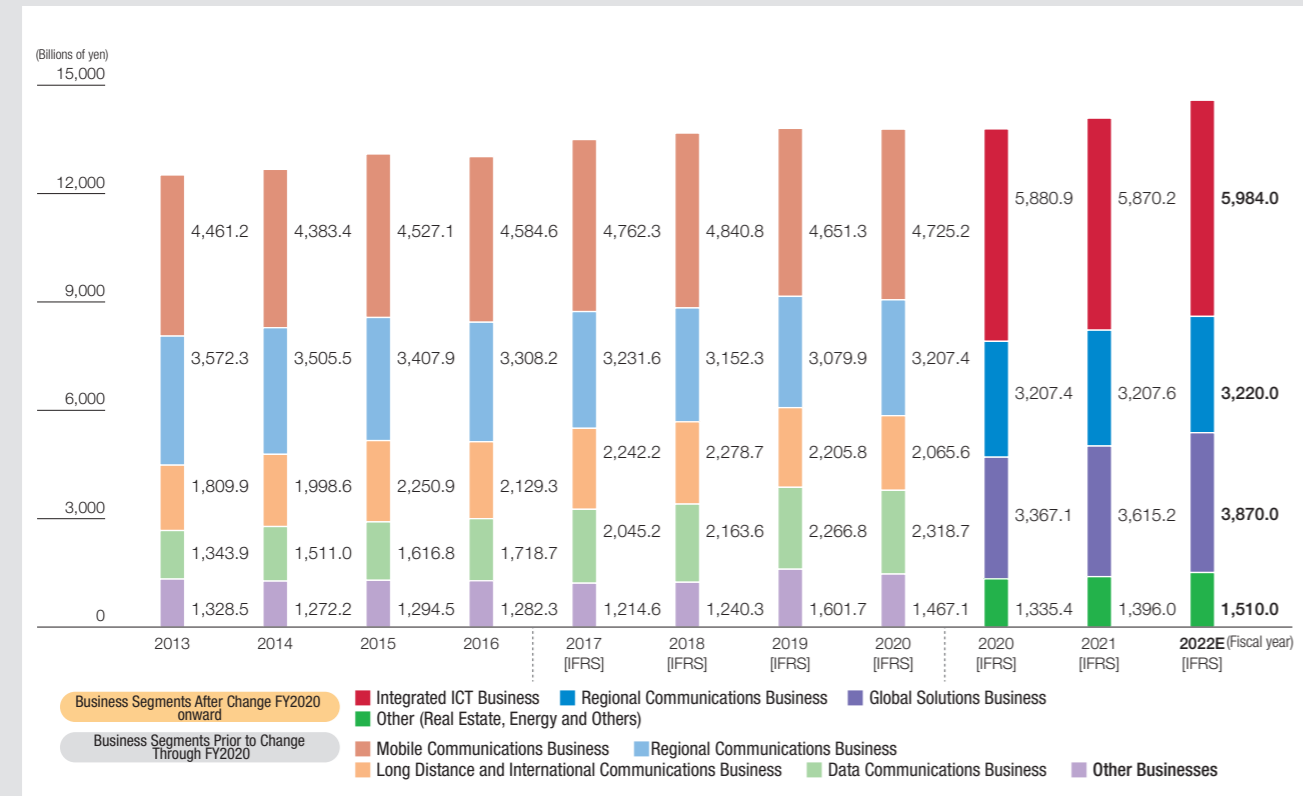
(7) Cumulative reductions from FY2017.

(8) Excludes NTT Communications' data centers and certain other assets.

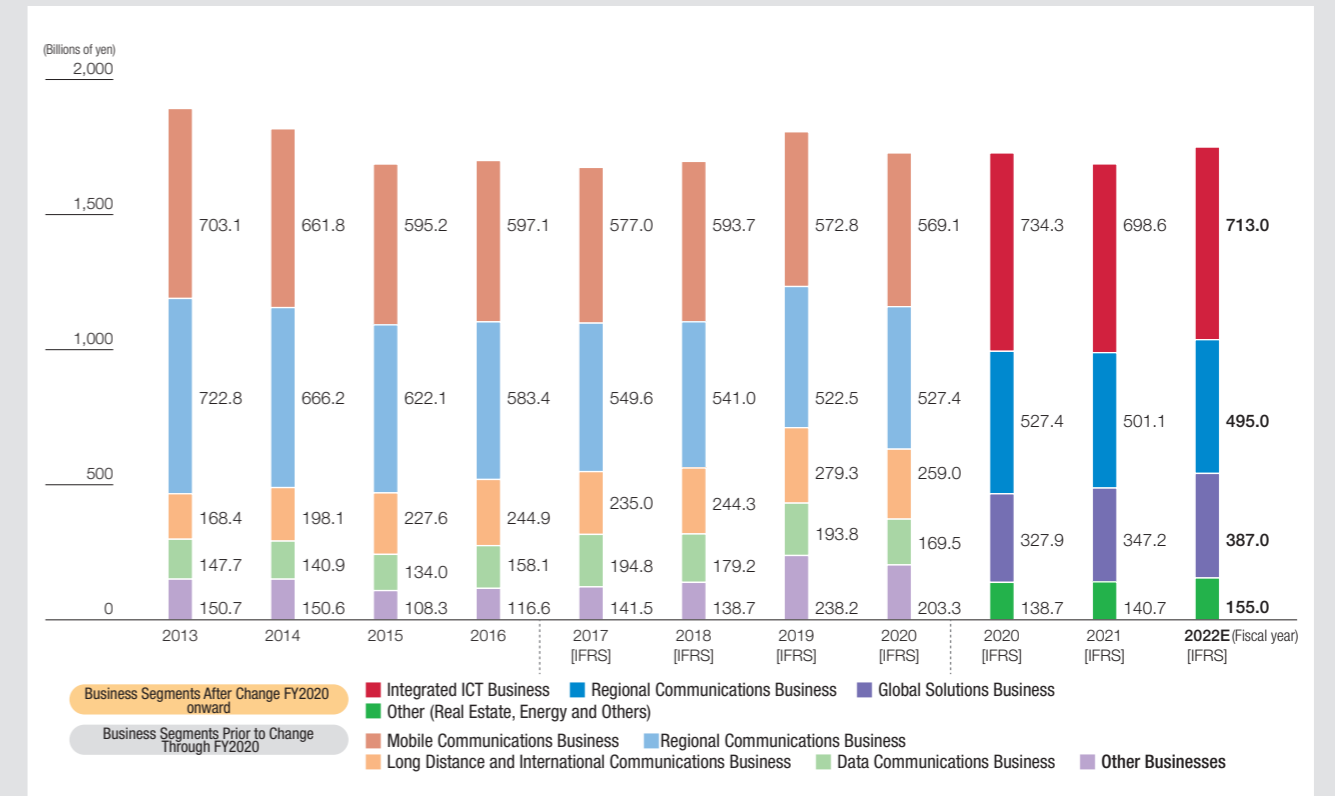
Financial Data Summary

Business Segment Data

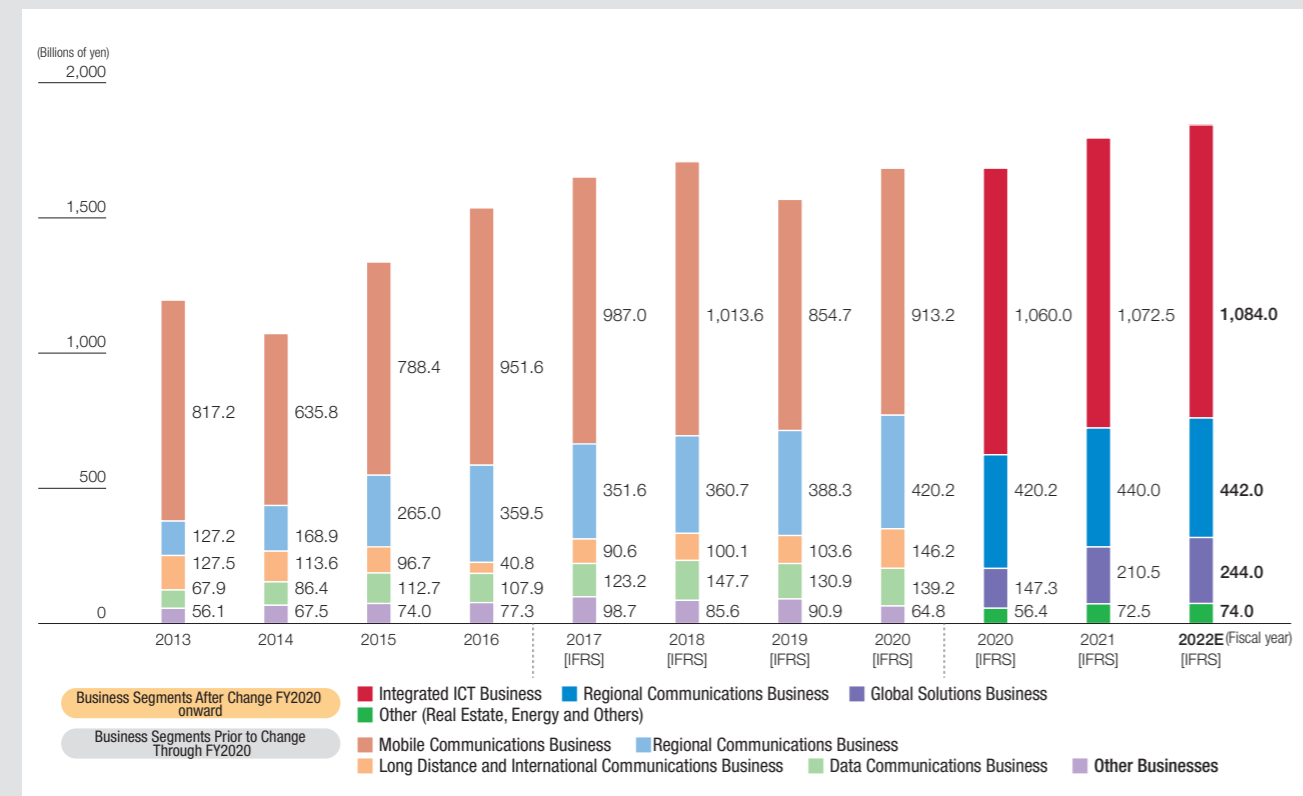
Operating revenues



Capital Investment



Operating profit



•Revenues from segment operations include intersegment transactions.

•Beginning with the fourth quarter of FY2021, NTT Group's segments were changed from the previous five segments Mobile Communications, Regional Communications, Long-distance and International Communications, Data Communications, and Other Businesses to the four segments of Integrated ICT, Regional Communications, Global Solutions, and Other (Real Estate, Energy and Others). As a result of this change, the FY2020 figures have been reclassified based on the new segments.

Financial Data Summary

Unit: Billions of yen

Consolidated Data (IFRS)	Years Ended March 31	
	FY2020	FY2021
NTT Consolidated Financial Results		
Operating revenues	11,944.0	12,156.4
Fixed voice-related service	934.7	916.1
Mobile voice-related service	1,126.8	1,102.5
IP/packet communications service	3,477.5	3,444.8
Sales of telecommunications equipment	674.1	694.7
System integration services	3,829.8	3,988.7
Other	1,901.0	2,009.6
Operating expenses	10,272.6	10,387.9
Personnel expenses	2,461.4	2,566.1
Expenses for purchase of goods and services and other expenses	5,875.3	5,839.4
Depreciation and amortization	1,507.2	1,561.2
Impairment losses	25.7	38.1
Goodwill	2.7	0.2
Other	23.0	37.8
Expenses on disposal of fixed assets	156.9	132.1
Taxes and dues	246.1	251.0
Operating profit	1,671.4	1,768.6
Profit before taxes	1,652.6	1,795.5
Profit attributable to NTT	916.2	1,181.1
NTT Consolidated Financial Position		
Total assets	22,965.5	23,862.2
Current assets	5,326.4	5,716.6
(incl.) Cash and cash equivalents	935.7	834.6
(incl.) Trade and other receivables	3,534.6	3,605.0
Non-current assets	17,639.1	18,145.6
(incl.) Property, plant and equipment	9,282.3	9,326.9
Liabilities and Equity	22,965.5	23,862.2
Liabilities	14,762.4	14,844.1
Current liabilities	7,426.2	6,258.6
(incl.) Trade and other payables	2,356.7	2,500.3
Non-current liabilities	7,336.3	8,585.5
(incl.) Long-term liabilities	4,455.7	5,717.5
(incl.) Defined benefit liabilities	1,731.6	1,561.0
Total equity	8,203.0	9,018.1
Interest-Bearing Liabilities (Consolidated)		
Interest-bearing liabilities	7,624.3	7,364.3
Capital Investment		
Capital investment	1,728.3	1,687.6
Integrated ICT Business Segment	734.3	698.6
Regional Communications Business	527.4	501.1
Global Solutions Business Segment	327.9	347.2
Others (Real Estate, Energy and Others)	138.7	140.7
(Ref.) Capital investment by group^{*1*2}		
Former NTT DOCOMO Group (excluding former NTT Communications/NTT Comware Group)	569.1	548.1
NTT Communications Group	97.8	101.9
NTT East Group	268.7	251.6
NTT West Group	258.6	249.5
NTT DATA Consolidated (Before Global Business Integration)	169.5	176.7
NTT Ltd. Group	155.5	169.7
NTT Urban Solutions Group	92.1	78.8

*1 The results for the former NTT DOCOMO Group prior to the consolidation of NTT Communications and NTT Comware as subsidiaries (implemented on January 1, 2022) are provided as a reference.

*2 Figures reflect NTT DATA consolidated figures on a conventional basis, excluding the impact of the global business integration scheduled to be implemented in October 2022.

Unit: Billions of yen

Business Segments (IFRS)	Years Ended March 31	
	FY2020	FY2021
Integrated ICT Business Segment		
Operating revenues	5,880.9	5,870.2
Fixed voice-related service	187.4	176.0
Mobile voice-related service	1,132.8	1,109.9
IP/packet communications service	2,372.1	2,304.3
Sales of telecommunications equipment	605.2	629.0
System integration services	486.0	525.2
Other	1,097.4	1,125.7
Operating expenses	4,820.9	4,797.6
Personnel expenses	462.8	470.7
Expenses for purchase of goods and services and other expenses	3,478.5	3,430.0
Depreciation and amortization	750.6	779.9
Impairment losses	0.4	1.7
Expenses on disposal of fixed assets	67.9	52.6
Taxes and dues	60.8	62.7
Operating profit	1,060.0	1,072.5
Regional Communications Business		
Operating revenues	3,207.4	3,207.6
Fixed voice-related service	950.3	932.0
IP/packet communications service	1,544.1	1,598.6
Sales of telecommunications equipment	69.5	67.7
System integration services	292.7	219.3
Other	350.8	389.9
Operating expenses	2,787.2	2,767.6
Personnel expenses	675.4	657.4
Expenses for purchase of goods and services and other expenses	1,447.4	1,457.6
Depreciation and amortization	422.9	421.3
Impairment losses	14.1	14.5
Expenses on disposal of fixed assets	88.3	78.2
Taxes and dues	139.3	138.5
Operating profit	420.2	440.0
Global Solutions Business Segment		
Operating revenues	3,367.1	3,615.2
System integration services	3,364.2	3,592.9
Other	3.0	22.3
Operating expenses	3,219.8	3,404.7
Personnel expenses	1,150.5	1,263.7
Expenses for purchase of goods and services and other expenses	1,742.5	1,791.5
Depreciation and amortization	296.9	309.1
Impairment losses	9.7	19.4
Expenses on disposal of fixed assets	6.5	5.5
Taxes and dues	13.6	15.5
Operating profit	147.3	210.5
Others (Real Estate, Energy and Others)		
Operating revenues	1,335.4	1,396.0
System integration services	46.8	40.5
Other	1,288.7	1,355.4
Operating expenses	1,279.0	1,323.5
Personnel expenses	245.5	248.8
Expenses for purchase of goods and services and other expenses	889.0	914.1
Depreciation and amortization	106.1	118.9
Impairment losses	2.5	2.5
Expenses on disposal of fixed assets	3.5	4.9
Taxes and dues	32.5	34.3
Operating profit	56.4	72.5

Financial Data Summary

Unit: Billions of yen

Group Summary (IFRS)	Fiscal Year	
	FY2020	FY2021
NTT DOCOMO Group (including NTT Communications/NTT Comware Group)		
Operating revenues	5,880.9	5,870.2
Telecommunications services	3,707.5	3,605.8
Mobile communications services	2,752.5	2,658.3
Fixed-line communications service and other telecommunications services	955.0	947.5
Equipment sales	605.2	629.0
System integration services	486.0	525.2
Other	1,082.2	1,110.2
Operating expenses	4,820.9	4,797.6
Personnel expenses	462.8	470.7
Expenses for purchase of goods and services and other expenses	2,933.3	2,875.3
Depreciation and amortization	750.6	779.9
Impairment losses	0.4	1.7
Communication network charges	606.0	617.4
Expenses on disposal of fixed assets	67.9	52.6
Operating profit	1,060.0	1,072.5
Profit before taxes	1,072.6	1,082.4
Profit attributable to NTT	749.6	752.1
Former NTT DOCOMO Group (excluding NTT Communications/NTT Comware Group) ^{*1,2}		
Operating revenues	4,725.2	4,713.8
Telecommunications services	3,127.9	3,046.6
Mobile communications services	2,741.2	2,645.6
Optical-fiber broadband service and other telecommunications services	386.7	401.0
Equipment sales	575.7	618.0
Other	1,021.6	1,049.2
Operating expenses	3,812.0	3,785.9
Personnel expenses	290.9	296.3
Expenses for purchase of goods and services and other expenses	2,397.9	2,350.1
Depreciation and amortization	606.1	622.1
Impairment losses	0.2	0.2
Communication network charges	458.6	473.3
Expenses on disposal of fixed assets	58.2	43.9
Operating profit	913.2	927.9
Profit before taxes	915.6	930.9
Profit attributable to NTT	629.0	648.0
NTT Communications Group ^{*2}		
Operating revenues ^{*3}	1,070.4	1,047.6
Cloud computing platforms	102.8	104.7
Data networks	391.1	392.2
Voice communications	221.8	203.6
Applications & content	74.1	76.3
Solution services	255.1	246.8
Other	25.4	24.0
Operating expenses	933.1	912.5
Personnel expenses	126.6	126.4
Expenses for purchase of goods and services and other expenses	671.5	648.3
Depreciation and amortization	115.7	120.1
Impairment losses	—	—
Expenses on disposal of fixed assets	9.0	7.5
Taxes and dues	10.3	10.1
Operating profit	137.3	135.1
Profit before taxes	148.7	145.0
Profit attributable to NTT	115.7	100.5

*1 The results for the former NTT DOCOMO Group prior to the consolidation of NTT Communications and NTT Comware as subsidiaries (implemented on January 1, 2022) are provided as a reference.

*2 The scope of aggregation for each of the figures presented for the former NTT DOCOMO Group and NTT Communications Group is internal management figures after eliminating internal transactions between the former NTT DOCOMO Group and NTT Communications and their subsidiaries. Such figures are not audited and are provided for reference only.

*3 The following are the main services included in each line item: - Cloud computing platforms: "Data center services" and "Private cloud services (Enterprise cloud, etc.)" - Data networks: "Closed network services (Arctar Universal One, etc.)" and "Open network services (OCN, etc.)" - Voice communications: "Telephone services" and "VoIP services (050 plus, etc.)" - Applications & content: "Application services (Mail services, etc.)" - Solution services: "System integration services"

Unit: Billions of yen

	Fiscal Year	
	FY2020	FY2021
NTT East Group ^{*1}		
Operating revenues	1,726.1	1,718.0
Fixed voice-related service	500.7	493.8
IP/packet communications service	884.8	912.8
Sales of telecommunications equipment	27.9	27.0
System integration services	144.6	111.9
Other	168.0	172.4
Operating expenses	1,462.1	1,439.0
Personnel expenses	353.3	344.0
Expenses for purchase of goods and services and other expenses	755.2	744.4
Depreciation and amortization	225.0	221.7
Impairment losses	13.6	13.9
Expenses on disposal of fixed assets	39.9	40.4
Taxes and dues	75.0	74.6
Operating profit	264.0	279.0
Profit before taxes	263.3	281.5
Profit attributable to NTT	180.4	196.4
NTT West Group ^{*2}		
Operating revenues	1,505.9	1,513.5
Fixed voice-related service	456.4	444.2
IP/packet communications service	660.3	687.4
Sales of telecommunications equipment	42.0	41.2
System integration services	149.7	109.2
Other	197.5	231.5
Operating expenses	1,350.1	1,352.7
Personnel expenses	322.1	313.7
Expenses for purchase of goods and services and other expenses	716.8	736.8
Depreciation and amortization	198.2	199.9
Impairment losses	0.5	0.6
Expenses on disposal of fixed assets	48.3	37.8
Taxes and dues	64.2	64.0
Operating profit	155.8	160.9
Profit before taxes	154.4	158.3
Profit attributable to NTT	105.2	110.5
NTT DATA Consolidated		
Net sales	2,318.7	2,551.9
Public and Social Infrastructure	540.5	582.4
Financial	607.6	633.1
Enterprise and Solutions	590.9	652.9
North America	429.4	475.7
EMEA and LATAM	454.2	550.9
Eliminations or Corporate	(303.9)	(343.0)
Cost of sales	1,734.1	1,875.9
Gross profit	584.6	676.0
Selling, general and administrative expenses	445.4	463.4
Operating profit	139.2	212.6
Profit before taxes	130.5	215.8
Profit attributable to NTT DATA	76.8	143.0

*1 The scope of aggregation for each of the figures presented for NTT East Group is internal management figures after eliminating internal transactions between NTT East and its subsidiaries. Such figures are not audited and are provided for reference only.

*2 The scope of aggregation for each of the figures presented for NTT West Group is internal management figures after eliminating internal transactions between NTT West and its subsidiaries. Such figures are not audited and are provided for reference only.

Financial Data Summary

Unit: Billions of yen

	Fiscal Year	
	FY2020	FY2021
NTT Ltd. Group *1		
Operating revenues	1,058.8	1,054.7
High value-added services	387.4	456.2
Data centers	127.9	173.9
Managed services	120.7	147.9
Networks	59.3	54.3
Other (cloud communications, etc.)	79.5	80.1
Other (sales of telecommunications equipment, etc.)	671.5	598.5
Operating expenses	1,049.6	1,048.3
Personnel expenses	265.1	289.2
Expenses for purchase of goods and services and other expenses	694.8	650.9
Depreciation and amortization	87.4	93.5
Impairment losses	0.7	10.7
Expenses on disposal of fixed assets	0.5	1.8
Taxes and dues	1.1	2.3
Operating profit	9.2	6.3
Profit before taxes	(2.4)	(4.6)
Profit attributable to NTT T Urban Development	(13.6)	4.9

*1 The scope of aggregation for each of the figures presented for NTT Ltd. Group is internal management figures after eliminating internal transactions between NTT Ltd. and its subsidiaries. Such figures are not audited and are provided for reference only.

Operational Data

	End of FY2012	End of FY2013	End of FY2014	End of FY2015	End of FY2016	End of FY2017	End of FY2018	End of FY2019	End of FY2020	End of FY2021
Mobile Communications Services Subscriptions (Thousands of subscriptions)										
5G	—	—	—	—	—	—	—	14	3,091	11,530
LTE (Xi)	11,566	21,965	30,744	38,679	44,544	50,097	55,872	61,664	64,210	61,396
FOMA (3G)	49,970	41,140	35,851	32,285	30,336	26,273	22,581	18,648	15,331	11,826
Fixed-Line Broadband Services Subscriptions (Thousands of subscriptions) *1										
FLET'S Hikari	17,300	18,050	18,716	19,259	20,053	20,533	21,078	21,658	22,564	23,266
Hikari Denwa	15,169	16,256	17,108	17,374	17,759	18,032	18,244	18,503	18,692	18,782
Telephone Subscriber Lines + INS-Net (in thousands) *2										
Telephone subscriber lines	25,042	23,000	21,286	19,943	18,797	17,538	16,363	15,144	14,102	13,123
INS-Net	3,724	3,366	3,058	2,776	2,539	2,331	2,138	1,942	1,767	1,604
FLET'S ADSL / FLET'S ISDN (in thousands)										
FLET'S ADSL	1,848	1,483	1,219	1,053	919	780	602	483	381	286
FLET'S ISDN	127	109	95	85	77	70	62	54	47	40
NTT Group Major ISPs (Thousands of subscriptions) *3	11,611	11,466	11,586	11,411	11,231	11,057	10,945	11,517	11,430	11,360
Hikari TV / FLET'S TV Transmission Services (Thousands of subscriptions)										
Hikari TV	2,453	2,823	3,014	3,052	3,023	3,016	3,001	2,983	2,947	2,952
FLET'S TV Transmission Services *1	1,003	1,161	1,345	1,432	1,521	1,615	1,716	1,828	1,916	1,995
	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021
Mobile Aggregate ARPU (Yen) *4*5*6										
New										
Mobile ARPU (5G + LTE (Xi) + FOMA)	—	—	—	—	—	—	4,360	4,230	4,280	4,150
Hikari ARPU	—	—	—	50	190	340	440	510	570	590
Old										
Mobile ARPU (5G + LTE (Xi) + FOMA)	—	—	—	—	—	—	—	—	—	—
docomo Hikari ARPU	—	—	—	—	—	—	—	—	—	600
Voice ARPU	1,760	1,490	1,280	1,210	1,250	1,370	—	—	—	—
Packet ARPU	2,720	2,880	2,820	2,910	2,990	2,970	—	—	—	—
Smart ARPU	420	—	—	—	—	—	—	—	—	—
ARPU of FLET'S Hikari (Yen) *4										
NTT East	5,860	5,660	5,490	5,510	5,250	5,080	4,910	4,790	4,690	4,570
NTT West	5,880	5,830	5,680	5,470	5,280	5,100	4,930	4,820	4,740	4,620

*1 The number of subscriptions for FLET'S Hikari, Hikari Denwa, and FLET'S TV transmission services includes wholesale services provided to service providers by NTT East and NTT West.

*2 The number of telephone subscriber lines is the total of individual lines and central station lines (including the Subscriber Telephone Lite Plan). "INS-Net" includes INS-Net 64 and INS-Net 1500. In terms of the number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases approximately 10 times greater than INS-Net 64. For this reason, one INS-Net 1500 subscription is calculated as ten INS-Net 64 subscriptions (including subscriptions to the INS-Net 64 Lite Plan).

*3 "NTT Group Major ISPs" includes WAKWAK and InfoSphere, in addition to OCN and Plala.

NTT Urban Solutions Group *1

	Fiscal Year	
	FY2020	FY2021
Operating revenues	447.7	446.5
Operating expenses	410.3	407.6
Personnel expenses	88.5	89.1
Expenses for purchase of goods and services and other expenses	266.8	259.4
Depreciation and amortization	39.7	41.2
Impairment losses	—	2.0
Expenses on disposal of fixed assets	—	—
Taxes and dues	15.3	15.9
Operating profit	45.1	46.6
Profit before taxes	40.4	41.5
Profit attributable to NTT T Urban Development	26.2	26.0
NTT Urban Development Consolidated		
Operating revenues	143.9	141.5
Operating expenses	122.0	116.0
Personnel expenses	12.0	7.5
Expenses for purchase of goods and services and other expenses	70.4	65.1
Depreciation and amortization	26.5	27.7
Impairment losses	—	2.0
Expenses on disposal of fixed assets	—	—
Taxes and dues	13.1	13.7
Operating profit	27.4	31.2
Profit before taxes	22.6	26.3
Profit attributable to NTT T Urban Development	14.1	16.5

*1 The scope of aggregation for each of the figures presented for NTT Urban Solutions Group is internal management figures after eliminating internal transactions among NTT Urban Solutions and its subsidiaries. Such figures are not audited and are provided for reference only.

Reference Materials

ARPU (Average monthly Revenue Per Unit): Average monthly revenue per subscriber (user)

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues on a per subscriber (user) basis. In the case of NTT Group's regional communications business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's Regional Communications Business Segment (i.e., fixed-line (telephone subscriber lines plus INS-Net subscriber lines) and FLET'S Hikari) by the number of Active Subscribers to the relevant services. In the case of the integrated ICT business, ARPU is calculated by dividing communications services revenue items included in operating revenues from NTT Group's Integrated ICT Business Segment, such as revenues from 5G mobile phone services, LTE (Xi) mobile phone services, FOMA mobile phone services and docomo Hikari services (with certain exceptions), by the number of Active users to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges. NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its IFRS results of operations.

Method of calculating ARPU

NTT East and NTT West

NTT separately computes the following two categories of ARPU for the fixed-line business conducted by each of NTT East and NTT West, using the following measures:

- Aggregate Fixed-line ARPU (Telephone Subscriber Lines + INS-Net Subscriber Lines): Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and INS-Net Subscriber Lines, which are included in operating revenues from Voice Transmission Services (excluding IP Services), and revenues from FLET'S ADSL and FLET'S ISDN, which are included in operating revenues from IP Services.
- FLET'S Hikari ARPU: Calculated based on revenues from FLET'S Hikari (including FLET'S Hikari optional services), which are included in operating revenues from IP Services and Supplementary Business, revenues from monthly

charges, call charges and device connection charges for Hikari Denwa, which are included in operating revenues from IP Services, and revenues from "FLET'S Hikari" optional services, which are included in Supplementary Business revenues.

- (1) FLET'S Hikari includes FLET'S Hikari Cross, B FLET'S (service of which ended at the end of January 2021), FLET'S Hikari Next, FLET'S Hikari Light, FLET'S Hikari Lightplus and FLET'S Hikari WiFi Access provided by NTT East, FLET'S Hikari Cross, FLET'S Hikari Next, FLET'S Hikari Mytown Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT West, and the "Hikari Collaboration Model" wholesale provision of services provided by NTT East and NTT West to service providers. FLET'S Hikari optional services include wholesale services provided to service providers by NTT East and NTT West.
- (2) Revenues from interconnection charges are excluded from the calculation of Aggregate Fixed-line ARPU (Telephone Subscriber Lines + INS-Net Subscriber Lines) and FLET'S Hikari ARPU.
- (3) For purposes of calculating Aggregate Fixed-line ARPU (Telephone Subscriber Lines + INS-Net Subscriber Lines), the number of subscribers is that for fixed-line services (telephone subscriber lines or INS Net subscriber lines).
- (4) In terms of number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases roughly ten times greater than INS-Net 64. For this reason, one INS-Net 1500 subscription is calculated as ten INS-Net 64 subscriptions.
- (5) For purposes of calculating FLET'S Hikari ARPU, the number of subscribers is determined based on the number of FLET'S Hikari subscribers (including FLET'S Hikari Cross, B FLET'S (service of which ended at the end of January 2021), FLET'S Hikari Next, FLET'S Hikari Light, FLET'S Hikari Lightplus and FLET'S Hikari WiFi Access provided by NTT East, FLET'S Hikari Cross, FLET'S Hikari Next, FLET'S Hikari Mytown Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT West), and "Hikari Collaboration Model" wholesale services provided by NTT East and NTT West to service providers.
- (6) Number of Active Subscribers used in the ARPU calculation of NTT East and NTT West is as below:
FY Results: Sum of number of Active Subscribers for each month in the applicable period Active Subscribers = (number of subscribers at end of previous month + number of subscribers at end of current month)/2

NTT DOCOMO

NTT computes ARPU for NTT DOCOMO as follows:

- Aggregate ARPU = Mobile ARPU + "Hikari" ARPU.
- (1) • Mobile ARPU: Mobile ARPU-related revenues (basic monthly charges, voice communication charges and packet communication charges) / Number of active users
 - "Hikari" ARPU: "Hikari" ARPU-related revenues (basic monthly charges and voice communication charges) / Number of Active Users
 - (2) Number of Active Users used in the ARPU calculation of NTT DOCOMO is as below.
Sum of number of Active Users for each month during the applicable period Active Users = (number of users at end of previous month + number of users at end of current month)/2.
 - (3) The number of "users" used to calculate ARPU is basically total number of subscriptions, excluding the subscriptions listed below:
Number of active users = subscriptions
 - a. Subscriptions of communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to MVNOs; and
 - b. Data Plan subscriptions in the case where the customer contracting for such subscription in his/her name also has a subscription for 5G, Xi or FOMA services in his/her name.

Revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver," and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to MVNOs, and the impact of "d POINTs"-related revenues, among others, are not included in NTT DOCOMO's ARPU calculation.

Consolidated Statement of Financial Position

Unit: Millions of yen

	End of FY2020 (As of March 31, 2021)	End of FY2021 (As of March 31, 2022)
ASSETS		
Current assets		
Cash and cash equivalents	935,727	834,564
Trade and other receivables	3,534,555	3,604,959
Other financial assets	41,732	88,441
Inventories	315,437	408,362
Other current assets	498,106	574,922
Subtotal	5,325,557	5,511,248
Assets held for sale	816	205,344
Total current assets	5,326,373	5,716,592
Non-current assets		
Property, plant and equipment	9,282,286	9,326,888
Right-of-use assets	639,627	694,612
Goodwill	1,056,187	1,213,009
Intangible assets	1,765,858	1,951,824
Investment property	1,182,713	1,236,490
Investments accounted for using the equity method	411,033	429,806
Other financial assets	1,515,922	1,426,157
Deferred tax assets	993,858	970,432
Other non-current assets	791,635	896,431
Total non-current assets	17,639,119	18,145,649
Total assets	22,965,492	23,862,241
LIABILITIES AND EQUITY		
Current liabilities		
Short-term borrowings	3,168,613	1,646,806
Trade and other payables	2,356,705	2,500,341
Lease liabilities	193,915	189,495
Other financial liabilities	28,334	29,566
Accrued payroll	509,416	544,455
Income taxes payable	115,965	210,964
Other current liabilities	1,053,196	1,129,851
Subtotal	7,426,144	6,251,478
Liabilities directly associated with assets held for sale	18	7,161
Total current liabilities	7,426,162	6,258,639
Non-current liabilities		
Long-term borrowings	4,455,724	5,717,465
Lease liabilities	553,836	655,729
Other financial liabilities	137,620	135,686
Defined benefit liabilities	1,731,645	1,561,049
Deferred tax liabilities	81,420	137,474
Other non-current liabilities	376,042	378,067
Total non-current liabilities	7,336,287	8,585,470
Liabilities	14,762,449	14,844,109
Equity		
NTT shareholders' equity		
Common stock	937,950	937,950
Retained earnings	7,068,008	7,293,915
Treasury stock	(704,793)	(226,459)
Other components of equity	261,542	277,050
Total NTT shareholders' equity	7,562,707	8,282,456
Non-controlling interests	640,336	735,676
Total equity	8,203,043	9,018,132
Total liabilities and equity	22,965,492	23,862,241

Consolidated Statement of Profit or Loss

Unit: Millions of yen

	FY2020 (Fiscal year ended March 31, 2021)	FY2021 (Fiscal year ended March 31, 2022)
Operating revenues	11,943,966	12,156,447
Operating expenses		
Personnel expenses	2,461,410	2,566,127
Expenses for purchase of goods and services and other expenses	5,875,302	5,839,441
Depreciation and amortization	1,507,153	1,561,183
Expenses on disposal of fixed assets	156,869	132,073
Impairment losses		
Goodwill	2,702	228
Other	22,997	37,824
Taxes and dues	246,142	250,978
Total operating expenses	10,272,575	10,387,854
Operating profit	1,671,391	1,768,593
Finance income	31,785	63,471
Finance costs	50,830	56,250
Share of Profit (Loss) of Entities Accounted for Using Equity Method	229	19,711
Profit before tax	1,652,575	1,795,525
Income taxes	524,719	539,531
Profit	1,127,856	1,255,994
Profit attributable to NTT	916,181	1,181,083
Profit attributable to Non-controlling interests	211,675	74,911
Earnings per share attributable to NTT		
Basic earnings per share (yen)	248.15	329.29

Consolidated Statement of Comprehensive Income

Unit: Millions of yen

	FY2020 (Fiscal year ended March 31, 2021)	FY2021 (Fiscal year ended March 31, 2022)
Profit	1,127,856	1,255,994
Other comprehensive income (net of taxes)		
Items that will not be reclassified to profit or loss		
Change in the fair value of financial assets measured at fair value through other comprehensive income	241,404	(25,482)
Share of other comprehensive income of entities accounted for using the equity method	(922)	(2)
Remeasurements of the defined benefit plans	121,455	131,032
Total of items that will not be reclassified to profit or loss	361,937	105,548
Items that may be reclassified subsequently to profit or loss		
Cash flow hedges	(2,012)	(50,748)
Hedges cost	(16,555)	14,434
Foreign currency translation adjustments	81,356	167,688
Share of other comprehensive income of entities accounted for using the equity method	7,029	(835)
Total of items that may be reclassified to profit or loss	69,818	130,539
Total other comprehensive income (net of taxes)	431,755	236,087
Total comprehensive income	1,559,611	1,492,081
Comprehensive income attributable to NTT	1,275,214	1,373,364
Comprehensive income attributable to non-controlling interests	284,397	118,717

Consolidated Statement of Changes in Equity

Fiscal year ended March 31, 2021

Unit: Millions of yen

	NTT shareholders' equity							Non-controlling interests	Total equity
	Common stock	Additional paid-in capital	Retained earnings	Treasury stock	Other components of equity	Total			
As of March 31, 2020	937,950	2,252,672	6,499,942	(653,369)	23,908	9,061,103	2,401,524	11,462,627	
Comprehensive income									
Profit	—	—	916,181	—	—	916,181	211,675	1,127,856	
Other comprehensive income	—	—	—	—	359,033	359,033	72,722	431,755	
Total comprehensive income	—	—	916,181	—	359,033	1,275,214	284,397	1,559,611	
Transactions with owners and other transactions									
Dividends of surplus	—	—	(358,470)	—	—	(358,470)	(152,543)	(511,013)	
Transfer to retained earnings	—	109,983	11,416	—	(121,399)	—	—	—	
Purchase and disposal of treasury stock	—	1,290	—	(51,424)	—	(50,134)	—	(50,134)	
Changes in ownership interest in subsidiaries without loss of control	—	(2,366,079)	—	—	—	(2,366,079)	(1,891,495)	(4,257,574)	
Share-based compensation transactions	—	3,043	—	—	—	3,043	—	3,043	
Put options granted to non-controlling interests	—	(2,364)	—	—	—	(2,364)	(2,124)	(4,488)	
Other	—	1,455	(1,061)	—	—	394	577	971	
Total transactions with owners and other transactions	—	(2,252,672)	(348,115)	(51,424)	(121,399)	(2,773,610)	(2,045,585)	(4,819,195)	
As of March 31, 2021	937,950	—	7,068,008	(704,793)	261,542	7,562,707	640,336	8,203,043	

Fiscal year ended March 31, 2022

Unit: Millions of yen

	NTT shareholders' equity							Non-controlling interests	Total equity
	Common stock	Additional paid-in capital	Retained earnings	Treasury stock	Other components of equity	Total			
As of March 31, 2021	937,950	—	7,068,008	(704,793)	261,542	7,562,707	640,336	8,203,043	
Comprehensive income									
Profit	—	—	1,181,083	—	—	1,181,083	74,911	1,255,994	
Other comprehensive income	—	—	—	—	192,281	192,281	43,806	236,087	
Total comprehensive income	—	—	1,181,083	—	192,281	1,373,364	118,717	1,492,081	
Transactions with owners and other transactions									
Dividends of surplus	—	—	(396,963)	—	—	(396,963)	(17,580)	(414,543)	
Transfer to retained earnings	—	4,370	172,403	—	(176,773)	—	—	—	
Purchase and disposal of treasury stock	—	8	—	(253,581)	—	(253,573)	—	(253,573)	
Cancellation of treasury stock	—	(1,299)	(730,616)	731,915	—	—	—	—	
Changes in ownership interest in subsidiaries without loss of control	—	(1,754)	—	—	—	(1,754)	(4,729)	(6,483)	
Share-based compensation transactions	—	235	—	—	—	235	48	283	
Put options granted to non-controlling interests	—	(943)	—	—	—	(943)	(595)	(1,538)	
Other	—	(617)	—	—	—	(617)	(521)	(1,138)	
Total transactions with owners and other transactions	—	—	(955,176)	478,334	(176,773)	(653,615)	(23,377)	(676,992)	
As of March 31, 2022	937,950	—	7,293,915	(226,459)	277,050	8,282,456	735,676	9,018,132	

Consolidated Statement of Cash Flows

Unit: Millions of yen

	FY2020 (Fiscal year ended March 31, 2021)	FY2021 (Fiscal year ended March 31, 2022)
Net cash provided by operating activities		
Profit	1,127,856	1,255,994
Depreciation and amortization	1,507,153	1,561,183
Impairment losses	25,699	38,052
Share of loss (profit) of entities accounted for using the equity method	(229)	(19,711)
Losses on retirement of property, plant and equipment and intangible assets	79,873	60,936
Gain on sales of property, plant and equipment and intangible assets	(12,308)	(30,208)
Income taxes	524,719	539,531
Decrease (increase) in trade and other receivables	24,097	828
Decrease (increase) in inventories	(64,263)	(86,559)
Decrease (increase) in other current assets	(48,086)	(10,421)
Increase (decrease) in trade and other payables / accrued payroll	270,146	137,551
Increase (decrease) in other current liabilities	50,690	37,198
Increase (decrease) in defined benefit liabilities	(17,727)	(15,936)
Increase (decrease) in other non-current liabilities	39,408	5,304
Other	(2,413)	(61,066)
Subtotal	3,504,615	3,412,676
Interest and dividends received	70,636	79,703
Interest paid	(41,856)	(47,858)
Income taxes paid	(524,331)	(434,264)
Net cash provided by operating activities	3,009,064	3,010,257
Cash flows from investing activities		
Purchase of property, plant and equipment, intangible assets, and investment property	(1,795,430)	(1,758,045)
Proceeds from government grants	266	38,110
Purchase of investments	(375,161)	(125,838)
Proceeds from sale or redemption of investments	41,974	187,198
Proceeds from loss of control of subsidiaries	57,127	15,936
Acquisition of subsidiaries, net of cash acquired	(30,755)	(121,747)
Net increase (decrease) loan receivable	672,683	26,343
Other	4,764	38,891
Cash flows from investing activities	(1,424,532)	(1,699,152)
Cash flows from financing activities		
Net increase (decrease) in short-term borrowings	1,165,623	(1,860,107)
Proceeds from increases in long-term borrowings	2,674,593	1,716,162
Repayments of long-term borrowings	(524,880)	(401,905)
Repayment of lease liabilities	(195,783)	(208,232)
Payments for acquisition of interests in subsidiaries from non-controlling interests	(4,249,407)	(16,791)
Dividends paid	(358,470)	(396,963)
Dividends paid to non-controlling interests	(152,275)	(17,485)
Purchase of treasury stock	(250,244)	(253,685)
Proceeds from sale of treasury stock	200,026	58
Other	1,269	818
Cash flows from financing activities	(1,689,548)	(1,438,130)
Effect of exchange rate changes on cash and cash equivalents	7,169	25,862
Net increase (decrease) in cash and cash equivalents	(97,847)	(101,163)
Cash and cash equivalents at the beginning of the year	1,033,574	935,727
Cash and cash equivalents at the end of the year	935,727	834,564

Management's Analysis of Financial Condition, Results of Operations and Cash Flows

Results of Operations

Operating revenues

NTT Group's operating revenues are divided into six service categories, comprising fixed voice related services, mobile voice related services, IP/packet communications services, sales of telecommunications equipment, system integration and other.

Operating revenues in the fiscal year ended March 31, 2022 increased 1.8% from the previous fiscal year to ¥12,156.4 billion. This increase was due to such factors as an increase in system integration revenues as a result of capturing significant demand for digitalization both domestically and overseas and an increase in other business revenues as a result of the expansion of the smart life area in the Integrated ICT Business Segment.

Operating revenues for each service category for the fiscal year ended March 31, 2022 are summarized as follows:

Fixed Voice Related Services

NTT Group's fixed voice related services include a portion of the services it provides in the regional communications business segment and Integrated ICT Business Segment, such as telephone subscriber lines, INS-Net, conventional leased circuits and high speed digital.

Fixed voice related revenues for the fiscal year ended March 31, 2022 decreased 2.0% from the previous fiscal year to ¥916.1 billion, accounting for 7.5% of total operating revenues. This decrease was due to a continued decline in the number of subscriptions for telephone subscriber lines and INS-Net caused by the increased popularization of mobile phones and IP telephones, and an increase in free or low-priced communications services offered by providers of over-the-top content.

Mobile Voice Related Services

Mobile voice related services include a portion of the services NTT Group provides in the Integrated ICT Business Segment, such as 5G, LTE (Xi) and other services.

Mobile voice related revenues for the fiscal year ended March 31, 2022 decreased 2.2% from the previous fiscal year to ¥1,102.5 billion, accounting for 9.1% of total operating revenues. This decrease was primarily due to the effects of wholesale voice service price reductions.

IP/Package Communications Services

NTT Group's IP/packet communications services include a portion of the services it provides in the Regional Communications Business Segment, such as FLET'S Hikari, and a portion of the services it provides in the Integrated ICT Business Segment, such as Arcstar Universal One, IP-VPN, OCN, and 5G, LTE (Xi) and other packet communications services.

In the fiscal year ended March 31, 2022, revenues from IP/packet communications services decreased 0.9% from the previous fiscal year to ¥3,444.8 billion, accounting for 28.3% of total operating revenues. This decrease was due to a decrease in revenues due to the enhancement of customer returns through the introduction of ahamo and other billing plans, despite an increase in revenues due to a net increase in fiber optic lines.

Sales of Telecommunications Equipment

This category includes a portion of the services NTT Group provides in the Integrated ICT Business Segment and the Regional Communications Business Segment.

In the fiscal year ended March 31, 2022, revenues from telecommunications equipment sales increased 3.1% from the previous fiscal year to ¥694.7 billion, accounting for 5.7% of total operating revenues. This increase was mainly due to an increase in the number of equipment units sold in the Integrated ICT Business Segment as a result of the number of customers at DOCOMO shops recovering from the decrease that had occurred in the previous fiscal year due to the spread of the COVID-19 and other factors.

System Integration

NTT Group's system integration services include a portion of the services it provides in the Global Solutions Business Segment, the Integrated ICT Business Segment and the Regional Communications Business Segment.

In the fiscal year ended March 31, 2022, revenues from system integration increased 4.1% from the previous fiscal year to ¥3,988.7 billion, accounting for 32.8% of total operating revenues. This increase was mainly due to factors such as capturing increased demand for digitalization both domestically and abroad in the Global Solutions Business Segment.

Other Operating Revenues

Other services principally comprise building maintenance, real estate rentals, sales of electricity and the Smart Life area in the Integrated ICT Business Segment.

In the fiscal year ended March 31, 2022, revenues from other services increased 5.7% from the previous fiscal year to ¥2,009.6 billion, accounting for 16.5% of total operating revenues. This increase was due to an increase in revenues as a result of the expansion of the smart life area in the Integrated ICT Business Segment and an increase in revenues in the Regional Communications Business Segment as a result of an increase in revenues from subsidiaries, including the contact center business, among other factors.

Operating expenses

Operating expenses in the fiscal year ended March 31, 2022 increased 1.1% from the previous fiscal year to ¥10,387.9 billion. The reasons for the increase are discussed below.

Personnel Expenses

Personnel expenses in the fiscal year ended March 31, 2022 increased 4.3% from the previous fiscal year to ¥2,566.1 billion. This increase was mainly due to the increase in personnel expenses as a result of the expansion of businesses in the Global Solutions Business Segment.

Expenses

In the fiscal year ended March 31, 2022, expenses for purchase of goods and services and other expenses decreased 0.6% from the previous fiscal year to ¥5,839.4 billion. This decrease was mainly due to a decrease in sales-related costs in the Integrated ICT Business Segment, partially offset by an increase in revenue-linked costs in the Regional

Communications Business Segment and the Global Solutions Business Segment.

Depreciation and Amortization Expenses

Depreciation and amortization expenses in the fiscal year ended March 31, 2022 increased 3.6% from the previous fiscal year to ¥1,561.2 billion. This increase was mainly due to an increase in 5G-related equipment in the Integrated ICT Business Segment.

Operating Profit

As a result of the foregoing, operating profit for the fiscal year ended March 31, 2022 increased 5.8% from the previous fiscal year to ¥1,768.6 billion.

Finance Income and Costs

Finance income and costs for the fiscal year ended March 31, 2022 was ¥7.2 billion compared to ¥(19.0) billion for the previous fiscal year.

Share of Profit (Loss) of Entities Accounted for Using Equity Method

Share of profit (loss) of entities accounted for using the equity method for the fiscal year ended March 31, 2022 was ¥19.7 billion compared to ¥0.2 billion for the previous fiscal year.

Profit before tax

As a result of the foregoing, profit before taxes for the fiscal year ended March 31, 2022 increased 8.7% from the previous fiscal year to ¥1,795.5 billion.

Income taxes

In the fiscal year ended March 31, 2022, income taxes increased 2.8% from the previous fiscal year to ¥539.5 billion. Effective tax rates for the fiscal year ended March 31, 2021 and for the fiscal year ended March 31, 2022 were 31.75% and 30.05%, respectively.

Profit attributable to NTT

As a result, profit for the fiscal year ended March 31, 2022 increased 11.4% from the previous fiscal year to ¥1,256.0 billion. Profit attributable to NTT (excluding the profit attributable to non-controlling interests) for the fiscal year ended March 31, 2022 increased 28.9% from the previous fiscal year to ¥1,181.1 billion.

Financial Position and Cash Flows

Cash Flows

At NTT Group, the stable cash flows generated by its business cover the expenditures necessary for recurring investment activities, such as capital investments, and provide the main source of funds for shareholder returns (dividends and share buy-backs) and repayments of borrowings.

Operating Cash Flows

Cash flows provided by operating activities during the fiscal year ended March 31, 2022 amounted to ¥3,010.3 billion. This was mainly due to "adjusted profit after non-cash items" (profit plus non-cash items such as depreciation and amortization and losses on retirement of property, plant and equipment and intangible assets) reaching ¥2,896.5 billion.

Further, this was an increase of ¥1.2 billion from ¥3,009.1 billion in the fiscal year ended March 31, 2021. This increase was due to, in comparison to the prior fiscal year, "adjusted profit after non-cash items" increasing by ¥156.1 billion while cash outflows increased by ¥154.9 billion, primarily due to changes in assets and liabilities resulting from operating activities, including decreases in operating debt.

Investment Cash Flows

Cash flows used in investment activities during the fiscal year ended March 31, 2022 amounted to ¥1,699.2 billion. Cash flows used in investing activities were primarily used in purchase of property, plant and equipment, intangible assets and investment property, which amounted to payments of ¥1,758.0 billion for the fiscal year of ended March 31, 2022.

This was an increase in payments of ¥274.6 billion from ¥1,424.5 billion in the fiscal year ended March 31, 2021. This increase was due to, among other factors, a decrease of ¥646.3 billion in proceeds from collections of loan receivables and an increase of ¥145.2 billion in proceeds from sale of investments, despite a decrease of ¥158.3 billion in payments for investments.

The decrease in purchase of property, plant and equipment, intangibles assets and investment property for the fiscal year ended March 31, 2022 resulted from, among other factors, a decrease due to streamlining existing investments, mainly in the Integrated ICT Business Segment and Regional Communications Business Segment, despite an increase in 5G investments and data center investments. For the fiscal year ended March 31, 2022, capital investments amounted to ¥1,687.6 billion on an accrual basis, of which ¥698.6 billion was invested in the Integrated ICT Business Segment and ¥501.1 billion was invested in the Regional Communications Business Segment.

Financing Cash Flows

Cash flows used in financing activities during the fiscal year ended March 31, 2022 amounted to ¥1,438.1 billion.

Among financing activities for the fiscal year ended March 31, 2022, expenditures for shareholder returns amounted to ¥668.1 billion. This was due to the payment of ¥414.4 billion in dividends and expenditures of ¥253.7 billion in purchase of treasury stock.

Further, net outflows for borrowings were ¥545.9 billion. This consisted of ¥1,860.1 billion in repayments of short-term borrowings, ¥1,716.2 billion in proceeds from an increase in long-term borrowings and ¥401.9 billion in repayments of long-term borrowings.

Issuances of green bonds during the fiscal year ended March 31, 2022 amounting to ¥492.0 billion contributed to the increase in long-term borrowings. The proceeds from the green bonds were allocated to projects that contribute to the resolution of environmental issues (5G-related investments, FTTH-related investments, research and development for achieving IOWN, and renewable energy).

Furthermore, cash flows from finance activities represented

Management's Analysis of Financial Condition, Results of Operations and Cash Flows

a decrease in payments of ¥251.4 billion from ¥1,689.5 billion in comparison to the fiscal year ended March 31, 2021. This decrease was due to, among other factors, a decrease of ¥4,232.6 billion in payments for acquisition of interests in subsidiaries from non-controlling interests in comparison to the prior fiscal year, partially offset by a decrease of ¥3,861.2 billion in proceeds in borrowings.

Financial Position

Assets as of the fiscal year ended March 31, 2022 increased by ¥896.7 billion from the fiscal year ended March 31, 2021 to ¥23,862.2 billion, due to an increase in goodwill and intangible fixed assets resulting from new investments, among other factors.

Liabilities as of the fiscal year ended March 31, 2022 increased by ¥81.7 billion from the fiscal year ended March 31, 2021 to ¥14,844.1 billion, due to, among other factors, an increase in operating debt and other debt, as well as an increase in income taxes payable, partially offset by a decrease in interest-bearing debt. The balance of interest-bearing debt was ¥7,364.3 billion, a decrease of ¥260.1 billion from ¥7,624.3 billion as of the fiscal year ended March 31, 2021.

Shareholders' equity for the fiscal year ended March 31, 2022 increased by ¥719.7 billion from the fiscal year ended March 31, 2021 to ¥8,282.5 billion, due to an increase in profit, partially offset by decreases from dividend payments and share buy-backs. The ratio of interest-bearing debt to shareholders' equity was 88.9% (compared to 100.8% at the fiscal year ended March 31, 2021). In addition, equity, the sum of shareholders' equity and non-controlling interests, increased by ¥815.1 billion from the fiscal year ended March 31, 2021 to ¥9,018.1 billion.

Liquidity and Capital Resources

In addition to its cash and cash equivalents, NTT Group has entered into agreements with its banks to provide for overdraft accounts and committed financing lines to ensure that it maintains the liquidity necessary for its business activities. As of the fiscal year ended March 31, 2022, NTT Group had cash and cash equivalents balance at the end of the fiscal year of ¥834.6 billion, a decrease of ¥101.2 billion compared to the balance of ¥935.7 billion as of the fiscal year ended March 31, 2021. Cash equivalents represent a temporary cash surplus used to repay debts and make capital investments, among other factors, and are used as working capital. Accordingly, the balance of cash equivalents fluctuates each fiscal year depending on particular financing and working capital requirements.

In addition, as of the fiscal year ended March 31, 2022, NTT Group had undrawn credit line under commitment line contracts with banks of ¥318.5 billion.

Consolidated Subsidiaries (As of March 31, 2022)

Company	Location	Common stock	Voting rights ratio	Main line(s) of business
		Unit: Millions of yen	%	
Integrated ICT Business				
NTT DOCOMO, INC. ^{1,2,3,4}	Chiyoda Ward, Tokyo	949,680	100.00	Provision of mobile communications services and smart life area services
NTT Communications Corporation ^{1,2,3}	Chiyoda Ward, Tokyo	230,979	100.00	Provision of inter-prefectural communications services, international communications services, and internet-related services
NTT COMWARE CORPORATION ³	Minato Ward, Tokyo	20,000	100.00	Development, production, operation, and maintenance of information communications systems and software
NTT Plala Inc.	Toshima Ward, Tokyo	12,321	100.00	Provision of internet connection and video distribution services
Regional Communications Business				
Nippon Telegraph and Telephone East Corporation ^{1,2,3}	Shinjuku Ward, Tokyo	335,000	100.00	Provision of intra-prefectural communications services in the eastern part of Japan
Nippon Telegraph and Telephone West Corporation ^{1,2,3}	Miyakojima Ward, Osaka City	312,000	100.00	Provision of intra-prefectural communications services in the western part of Japan
Global Solutions Business				
NTT, Inc. ¹	Chiyoda Ward, Tokyo	340,051	100.00	Governance and strategy formulation, and promotion of measures in the global business of NTT Group
NTT Ltd. ^{1,2,3}	U.K.	USD8,271.57 million	100.00	Provision of IT services and communications and internet-related services for corporations
Dimension Data Holdings ¹	U.K.	USD1,076.85 million	100.00	Provision of IT system building and maintenance support for corporations
NTT Security Corporation	Chiyoda Ward, Tokyo	25,250	100.00	Provision of professional security services
NTT America ¹	U.S.A.	USD3,328.57 million	100.00	Provision of ICT services in North America
NTT EUROPE	U.K.	GBP100	100.00	Provision of ICT services in Europe
NTT Global Data Centers EMEA	Luxembourg	EUR403.21 million	100.00	Provision of data center-related services in Europe
NTT Cloud Communications International Holdings	France	EUR177.24 million	100.00	Provision of teleconference, web conference, and video conference services
NTT Global Data Centers Americas	U.S.A.	USD424.29 million	100.00	Provision of data center-related services in North America
NTT Global Networks	U.S.A.	USD513.53 million	100.00	Provision of network services
NETMAGIC SOLUTIONS	India	INR16,610.93 million	100.00	Provision of data center-related services in India
NTT Global Data Centers EMEA UK	U.K.	GBP93.00 million	100.00	Provision of data center-related services in the U.K.
NTT Managed Services Americas Intermediate Holdings	U.S.A.	USD714.27 million	100.00	Provision of managed services in North America
Transatel	France	EUR5.86 million	80.70	Provision of mobile connectivity services for IoT
NTT Security AppSec Solutions	U.S.A.	USD10	100.00	Provision of security services
Symmetry Holding	U.S.A.	USD216.45 million	100.00	Provision of managed services in North America
Spectrum Holdings ¹	British Virgin Islands	USD4,101.93 million	100.00	Management of subsidiaries of Dimension Data Holdings plc in Europe and North America
NTT America Holdings II ¹	U.S.A.	USD822.86 million	100.00	Provision of ICT services in North America
Dimension Data Commerce Centre ¹	Isle of Man	USD782.67 million	100.00	Management of subsidiaries of Dimension Data Holdings plc in Europe and North America
NTT DATA CORPORATION ^{1,2,3,4,5}	Koto Ward, Tokyo	142,520	54.22	Provision of data communications system services and network system services
NTT DATA ¹	U.S.A.	USD5,543.51 million	100.00	Consulting, system design, and development in North America
NTT DATA Services ¹	U.S.A.	USD2,114.29 million	100.00	Consulting, system design, and development in North America
NTT DATA Europe & Latam ¹	Spain	EUR856.73 million	100.00	Consulting, system design, and development
NTT Data International ¹	U.S.A.	USD5,565.42 million	100.00	Management of subsidiaries of NTT DATA CORPORATION in North America
Other (Real Estate, Energy and Others)				
NTT Urban Solutions, Inc. ^{1,3}	Chiyoda Ward, Tokyo	108,372	100.00	Contact point for urban solutions business, and integrated management of urban solutions-related information
NTT URBAN DEVELOPMENT CORPORATION	Chiyoda Ward, Tokyo	48,760	100.00	Real estate acquisition, development, construction, leasing, and management
NTT FACILITIES, INC.	Minato Ward, Tokyo	12,400	100.00	Design, management, and maintenance of buildings, equipment, and electric power facilities
NTT Anode Energy Corporation ³	Chiyoda Ward, Tokyo	7,924	100.00	Development of smart energy solutions and energy management system
NTT FINANCE CORPORATION ^{3,5}	Minato Ward, Tokyo	16,771	100.00	Provision of billing and collection of charges for communications and other services, and credit card transaction settlement services
NTT Advance Technology Corporation ^{1,3}	Shinjuku Ward, Tokyo	5,000	100.00	Technology transfer, technical consulting, and design and development of systems

(Note) 1. In the Main line(s) of business column, the name of the segment is provided.

2. Figures in parentheses in the Voting Rights Held column indicate the indirect ownership ratio and are included in the total. In addition, for overseas subsidiaries, additional paid-in capital (APIC) is included.

3. *1: Applies to specified subsidiaries.

4. *2: During the period under review, the company entered into an agreement concerning the continued use of the results of basic research and development that we conducted, and it paid for the comprehensive services that we provide in relation to this basic research and development.

5. *3: During the period under review, 21 of the companies subject to consolidated accounting entered into agreements with us concerning Group management that aimed to maximize each Group company's profits while respecting its autonomy and independence, as well as paid compensation for comprehensive services provided to promote Group management.

6. *4: The ratio of net sales (excluding sales between consolidated subsidiaries) to consolidated net sales exceeds 10/100.

7. *5: Annual securities reports are submitted.

8. There were 952 consolidated subsidiaries and 141 affiliates (accounted for using the equity method) in FY2021.

Career Summaries of Members of the Board and Audit & Supervisory Board Members (As of June 30, 2022)

Outside Member of the Board

Jun Sawada

Chairman of the Board

Years Served as Member of the Board: 8
Shares Owned: 41,500

Brief Career Summary
April 1978: Joined Nippon Telegraph and Telephone Public Corporation
June 2006: Senior Vice President
Executive Manager of Corporate Strategy Planning Department
Member of the Board of NTT Communications Corporation
June 2011: Executive Vice President
Executive Manager of Corporate Strategy Planning Department
Member of the Board of NTT Communications Corporation
June 2012: Senior Executive Vice President
Executive Manager of Corporate Strategy Planning Department
Representative Member of the Board of NTT Communications Corporation
June 2013: Senior Executive Vice President
Representative Member of the Board of NTT Communications Corporation
June 2014: Senior Executive Vice President
Representative Member of the Board of the Company
June 2016: Director and President, Chief Executive Officer of NTT Security Corporation
June 2018: President and Chief Executive Officer
Representative Member of the Board of the Company
August 2018: President and Chief Executive Officer
Representative Member of the Board of NTT, Inc.
June 2020: President and Chief Executive Officer
Representative Member of the Board of the Company
June 2022: Chairman and Representative Member of the Board of the Company (present post)

Akira Shimada

Representative Member of the Board President

Chief Executive Officer (CEO)

Years Served as Member of the Board: 10
Shares Owned: 26,808

Brief Career Summary
April 1981: Joined Nippon Telegraph and Telephone Public Corporation
June 2007: Vice President of Corporate Strategy Planning of the Company
July 2007: General Manager of the Accounts and Finance Department of Nippon Telegraph and Telephone West Corporation
July 2009: General Manager of the General Affairs and Personnel Department of Nippon Telegraph and Telephone East Corporation
June 2011: Senior Vice President
General Manager of the General Affairs and Personnel Department
Member of the Board of Nippon Telegraph and Telephone East Corporation
June 2012: Senior Vice President
Head of the General Affairs
Member of the Board of the Company
June 2012: Member of the Board of Nippon Telegraph and Telephone West Corporation
June 2015: Executive Vice President
Head of General Affairs
Member of the Board of the Company
June 2018: Senior Executive Vice President
Representative Member of the Board of the Company
August 2018: Member of the Board of NTT, Inc.
October 2018: Senior Executive Vice President of NTT, Inc.
June 2020: Senior Executive Vice President
Representative Member of the Board of the Company
June 2022: President and Chief Executive Officer
Representative Member of the Board of the Company (present post)
June 2022: President and Chief Executive Officer
Representative Member of the Board of NTT, Inc. (present post)

Katsuhiko Kawazoe

Representative Member of the Board
Senior Executive Vice President
In charge of technical strategy Chief Technology Officer (CTO)
Chief Information Officer (CIO)
Chief Digital Officer (CDO)

Years Served as Member of the Board: 2
Shares Owned: 13,300

Brief Career Summary
April 1987: Joined the Company
August 2003: Senior Research Engineer of the Cyberspace Laboratories of the Cyber Communications Laboratory Group of the Company
October 2007: Senior Research Engineer of the Cyber Solutions Laboratories of the Cyber Communications Laboratory Group of the Company
July 2008: Vice President of Research and Development Planning of the Company
July 2014: Head of the Service Innovation Laboratory Group of the Company, Service Evolution Research Laboratory of the Company
July 2016: Head of the Service Innovation Laboratory Group of the Company
Senior Vice President, head of Research and Development Planning, and Member of the Board of the Company
June 2020: Executive Vice President, Head of Research and Development Planning of the Company
June 2022: Senior Executive Vice President, Representative Member of the Board of the Company (present post)

Noriko Endo

Outside Member of the Board

Years Served as Member of the Board: —
Shares Owned: 600

Brief Career Summary
June 1994: Joined DIAMOND Inc.
April 2004: Concurrently served as Director of Kyushu University and Head of Tokyo Office
March 2006: Deputy Editor-in-Chief of Diamond Weekly of DIAMOND Inc.
September 2013: Visiting Researcher at Policy Alternatives Research Institute of the University of Tokyo
April 2015: Project Professor of Graduate School of Media and Governance of Keio University
June 2016: Director, NTT DOCOMO, INC.
July 2018: Director of AIN HOLDINGS INC. (present post)
June 2019: Director of Hankyu Hanshin Holdings, Inc. (present post)
April 2020: Project Professor of Keio University Global Research Institute (present post)
March 2021: Director of Techpoint, Inc. (present post)
June 2021: Director of Japan Elevator Service Holdings Co., Ltd. (present post)
June 2022: Member of the Board of the Company (present post)

Outside Audit & Supervisory Board Member

Keiichiro Yanagi

Audit & Supervisory Board Member

Years Served as Audit & Supervisory Board Member: —
Shares Owned: 0

Brief Career Summary
April 1984: Joined Nippon Telegraph and Telephone Public Corporation
April 2009: President and Representative Director of NTT DATA Electronics Corporation (currently NTT DATA Luweave Corporation)
June 2012: Head of General Affairs Department of NTT DATA Corporation
July 2013: Senior Vice President, Head of Second Financial Sector of NTT DATA Corporation
June 2016: Director and Executive Vice President, Head of General Affairs Department, concurrently serving as Head of Human Resources Department of NTT DATA Corporation
July 2017: Director and Executive Vice President, Head of HR Headquarters, concurrently serving as Head of General Affairs Department of NTT DATA Corporation
June 2018: Representative Director and Senior Executive Vice President, concurrently serving as Head of HR Headquarters of NTT DATA Corporation
June 2020: Executive Advisor of NTT DATA Corporation
June 2020: CEO and President of NTT DATA INSTITUTE OF MANAGEMENT CONSULTING, Inc.
June 2022: Full-Time Audit & Supervisory Board Member of the Company (present post)

Kanae Takahashi

Audit & Supervisory Board Member

Years Served as Audit & Supervisory Board Member: 2
Shares Owned: 6,500

Brief Career Summary
April 1987: Joined the Company
July 2013: Deputy Head of the Internal Control Office of the General Affairs
June 2014: Department of the Company
Head of the Internal Control Office of the General Affairs
Department of the Company
June 2016: Executive Manager of the Kanagawa Division and Manager of the Kanagawa Branch of the Kanagawa Division
Member of the Board of Nippon Telegraph and Telephone East Corporation
June 2016: Executive Manager of the Kanagawa Division and Manager of the Kanagawa Branch of the Kanagawa Division
Member of the Board of NTT EAST-MINAMI KANTO CORPORATION
June 2019: Executive Vice President
Executive Manager of the Corporate Strategy Planning Department and the NW Facilities Business Department
Member of the Board of NTT InfraNet Co., Ltd.
June 2020: Full Time Audit & Supervisory Board Member of the Company (present post)

Takashi Hiroi

Representative Member of the Board
Senior Executive Vice President
In charge of business strategy
Chief Financial Officer (CFO)
Chief Compliance Officer (CCO)
Chief Human Resource Officer (CHRO)

Years Served as Member of the Board: 5
Shares Owned: 12,000

Brief Career Summary
April 1986: Joined the Company
May 2005: Vice President of Medium-Term Corporate Business Strategy of the Company
June 2008: Vice President of Strategic Business Development of the Company
July 2009: Vice President of Corporate Strategy Planning of the Company
June 2014: Head of Finance and Accounting of the Company
June 2015: Senior Vice President, Head of Finance and Accounting, Member of the Board of the Company
June 2020: Executive Vice President, General Manager of Accounts and Finance Department; Member of the Board of Directors of NTT DOCOMO, INC.
December 2020: Senior Executive Vice President, Representative Member of the Board of Directors of NTT DOCOMO, INC.
June 2022: Representative Member of the Board, Senior Executive Vice President of the Company (present post)

Akiko Kudo

Member of the Board
Senior Vice President

Years Served as Member of the Board: —
Shares Owned: 2,900

Brief Career Summary
April 1990: Joined the Company
June 2014: Head of Public Relations of Corporate Planning of NTT Communications Corporation
July 2016: Director of Tokai Branch of West Japan Sales Division of NTT Communications Corporation
June 2019: Senior Vice President, Head of Fifth Sales Division of NTT Communications Corporation
April 2020: Deputy Senior Vice President of Fourth Business Solutions Department of Business Solution Division of NTT Communications Corporation
June 2020: Senior Vice President, Head of Public Relations, Deputy Head of Business Strategy of the Company
June 2022: Senior Vice President, Executive Manager of the New Business Promotion Department of the Company (present post)

Ken Sakamura

Outside Member of the Board

Years Served as Member of the Board: 3
Shares Owned: 1,700

Brief Career Summary
April 2000: Professor of the Interfaculty Initiative in Information Studies and the Graduate School of Interdisciplinary Information Studies of the University of Tokyo
January 2002: Director of YRP Ubiquitous Networking Laboratory (present post)
April 2009: Director of Institute of Infrastructure Application of Ubiquitous Computing of the Interfaculty Initiative in Information Studies of the University of Tokyo
October 2014: President of Vitalizing Local Economy Organization by Open Data & Big Data (present post)
April 2017: Professor and Dean of Faculty of Information Networking for Innovation and Design of Toyo University
Head of Collaboration Hub for University and Business of Toyo University (present post)
June 2017: Emeritus Professor of the University of Tokyo (present post)
June 2019: Member of the Board of the Company (present post)
August 2019: President of Association for IoT Services Coordination (present post)

Kensuke Koshiyama

Audit & Supervisory Board Member

Years Served as Audit & Supervisory Board Member: —
Shares Owned: 0

Brief Career Summary
April 1984: Joined Board of Audit of Japan
December 2016: Senior ASG of Secretariat of Board of Audit of Japan
April 2017: Director-General of 2nd Bureau of Board of Audit of Japan
April 2018: Deputy Secretary-General of Board of Audit of Japan
December 2018: Secretary-General of Board of Audit of Japan
June 2022: Full-Time & Outside Audit & Supervisory Board Member of the Company (present post)

Takashi Iida

Outside Audit & Supervisory Board Member

Years Served as Audit & Supervisory Board Member: 8
Shares Owned: 7,700

Brief Career Summary
April 1974: Registered as attorney-at-law (Daini Tokyo Bar Association) (registration up-to-date)
Joined Mori Sogo Law Offices (currently Mori Hamada & Matsumoto)
April 1991: Deputy Chairman of the Daini Tokyo Bar Association
April 1997: Executive Governor of the Japan Federation of Bar Associations
April 2006: Chairman of the Daini Tokyo Bar Association
April 2006: Vice President of the Japan Federation of Bar Associations
January 2012: Established Kowa Law Office (present post)
June 2012: Corporate Auditor (Part-Time) for Shimadzu Corporation
June 2013: Corporate Auditor of JAFCO Co., Ltd (currently JAFCO Group Co., Ltd.)
June 2013: Outside Director of Alps Electric Co., Ltd. (currently ALPS ALPINE CO., LTD.) (present post)
June 2014: Outside Audit & Supervisory Board Member of the Company (present post)

Hideki Kanda

Outside Audit & Supervisory Board Member

Years Served as Audit & Supervisory Board Member: 3
Shares Owned: 0

Brief Career Summary
April 1977: Research Assistant of Faculty of Law of the University of Tokyo
April 1980: Lecturer of Faculty of Law of Gakushuin University
April 1982: Associate Professor of Faculty of Law of Gakushuin University
April 1988: Associate Professor of Faculty of Law of the University of Tokyo
April 1991: Associate Professor of Graduate Schools for Law and Politics of the University of Tokyo
May 1993: Professor of Graduate Schools for Law and Politics of the University of Tokyo
April 2016: Professor of Professional School of Law (Law School) of Gakushuin University (present post)
June 2016: Emeritus Professor of the University of Tokyo (present post)
June 2017: Director of Sumitomo Mitsui Trust Bank, Limited (present post)
June 2019: Outside Audit & Supervisory Board Member of the Company (present post)

Yukako Uchinaga

Outside Member of the Board

Years Served as Member of the Board: —
Shares Owned: 0

Brief Career Summary
July 1971: Joined IBM Japan, Ltd.
April 2004: Director and Senior Executive Officer, IBM Japan, Ltd.
April 2007: Technical Advisor of IBM Japan, Ltd.
April 2007: Board Chair, Japan Women's Innovative Network, a non-profit organization (present post)
April 2008: Representative Director, Chairman of the Board, President & CEO of Beritz Corporation
June 2008: Director, Sony Corporation
October 2008: Director and Executive Vice President, Benesse Holdings, Inc.
April 2013: Honorary Chairman, Beritz Corporation
May 2013: Director, ACON Co., Ltd.
June 2013: Director, HOYA CORPORATION (Chairperson of the Audit Committee)
September 2013: President and CEO, Globalization Research Institute, Inc. (present post)
March 2014: Director, DIC Corporation
June 2018: Director, Teijin Limited
Member of the Advisory Board, Teijin Limited (present post)
June 2021: Director, SINTOKOGIO, LTD. (present post)
June 2022: Member of the Board of the Company (present post)

Ryoji Chubachi

Outside Member of the Board

Years Served as Member of the Board: —
Shares Owned: 0

Brief Career Summary
April 1977: Joined Sony Corporation
June 2005: President, Representative Corporate Executive Officer and Member of the Board of Sony Corporation
April 2009: Vice Chairman, Representative Corporate Executive Officer and Member of the Board, Sony Corporation
April 2013: President of National Institute of Advanced Industrial Science and Technology (incorporated administrative agency; currently the National Research and Development Agency)
June 2018: Director, JAPAN POST BANK Co., Ltd. (present post)
April 2020: Grand Emeritus Advisor of National Institute of Advanced Industrial Science and Technology (present post)
June 2022: Member of the Board of the Company (present post)

Koichiro Watanabe

Outside Member of the Board

Years Served as Member of the Board: —
Shares Owned: 0

Brief Career Summary
April 1976: Joined The Dai-ichi Mutual Life Insurance Company
April 2010: Representative Director and President of The Dai-ichi Mutual Life Insurance Company, Limited
October 2016: Representative Director and President of The Dai-ichi Life Holdings, Inc.
October 2016: Representative Director and President of The Dai-ichi Life Insurance Company, Limited (a new company that took over the domestic life insurance business)
April 2017: Chairman of the Board and Representative Director of The Dai-ichi Life Holdings, Inc.
April 2017: Chairman of the Board and Representative Director of The Dai-ichi Life Insurance Company, Limited
March 2018: Member of the Board, Japan Tobacco Inc.
June 2020: Director, Chairman of the Board of Dai-ichi Life Holdings, Inc. (present post)
June 2020: Director, Chairman of the Board of The Dai-ichi Life Insurance Company, Limited (present post)
June 2022: Member of the Board of the Company (present post)

Kaoru Kashima

Outside Audit & Supervisory Board Member

Years Served as Audit & Supervisory Board Member: 3
Shares Owned: 0

Brief Career Summary
November 1981: Joined Showa Audit Corporation (currently Ernst & Young ShinNihon LLC)
April 1985: Registered as a certified public accountant (registration up-to-date)
June 1996: Partner of Showa Ota & Co. (currently Ernst & Young ShinNihon LLC)
June 2002: Senior Partner of ShinNihon & Co. (currently Ernst & Young ShinNihon LLC)
July 2006: In charge of personnel of HR Development Headquarters of ShinNihon & Co.
September 2010: Managing Director of Ernst & Young ShinNihon LLC In charge of Corporate Culture Promotion Office In charge of Public Relations Office
July 2012: General Manager of Knowledge Headquarters Managing Director of Ernst & Young ShinNihon LLC
July 2013: Representative Director of Ernst & Young Institute Co., Ltd.
June 2019: Outside Audit & Supervisory Board Member of the Company (present post)
June 2019: Director of Sumitomo Mitsui Trust Bank, Limited
March 2020: Audit & Supervisory Board Member of Kirin Holdings Company, Limited (present post)
June 2021: Director of Sumitomo Mitsui Trust Holdings, Inc. (present post)

Executive Officers

Akira Shimada
Representative Member of the Board President
CEO (Chief Executive Officer)

Katsuhiko Kawazoe
Representative Member of the Board
Senior Executive Vice President
In charge of technical strategy
Chief Technology Officer (CTO)
Chief Information Officer (CIO)
Chief Digital Officer (CDO)

Takashi Hiroi
Representative Member of the Board
Senior Executive Vice President
In charge of business strategy
Chief Financial Officer (CFO)
Chief Compliance Officer (CCO)
Chief Human Resource Officer (CHRO)

Tadao Yanase
Senior Executive Vice President
Head of Business Strategy
In charge of economic security
Chief Business Development Officer (CBDO)

Atsuko Oka
Executive Vice President
Head of Research and Development Planning

Shinichi Yokohama
Executive Vice President Head of Security and Trust
CISO (Chief Information Security Officer)

Hideaki Ozaki
Senior Vice President Head of Global Business

Kazuhiko Nakayama
Senior Vice President Head of Finance and Accounting

Akiko Kudo
Member of the Board Senior Vice President
Head of Strategic Business Development

Takashi Taniyama
Senior Vice President Head of Corporate Strategy Planning

Kei Ikeda
Senior Vice President Head of Technology Planning

Kyoko Yamamoto
Senior Vice President Head of General Affairs

Makiko Sekine
Senior Vice President Head of Public Relations

Natsuko Fujiki
Senior Vice President Head of Internal Audit

Stock Information (As of March 31, 2022)

● Corporate Information

Company name	NIPPON TELEGRAPH AND TELEPHONE CORPORATION	
Date of establishment	April 1, 1985	
Head office	Otemachi First Square, East Tower, 5-1, Otemachi 1-Chome, Chiyoda-ku, Tokyo 100-8116, Japan	
Common stock	¥937,950,000,000	
Total number of shares authorized to be issued by NTT	6,192,920,900 shares	
Total number of shares issued	3,622,012,656 shares	
Aggregate voting rights	35,379,553	
Number of shareholders (including holders of fractional shares)	888,337	

● Stock Exchange on Which the Company Is Listed

Tokyo (Stock Code: 9432)

● Investor Relations

NIPPON TELEGRAPH AND TELEPHONE CORPORATION,
Finance and Accounting Department, IR Office
<https://group.ntt/en/ir/contact/index.html>

● Shareholder Registry Administrator/Special Account Administrator

Sumitomo Mitsui Trust Bank, Limited
1-4-1 Marunouchi, Chiyoda-ku, Tokyo

Inquiries

Stock Transfer Agency
2-8-4 Izumi, Suginami-ku, Tokyo 168-0063
Toll free: 0120-584-400 (For NTT shareholders)
0120-782-031 (Main number)

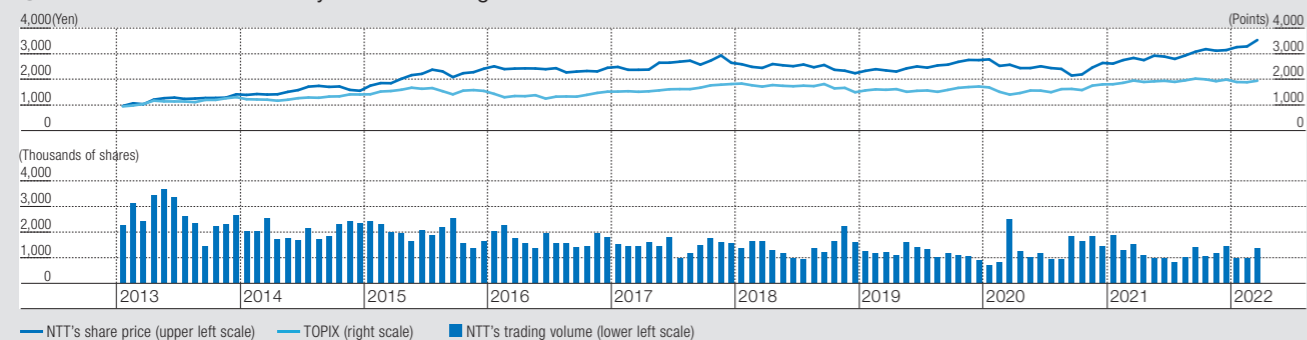
● Depository for NTT American Depositary Receipts (ADRs)

JPMorgan Chase Bank, N.A.
383 Madison Avenue, Floor 11
New York, NY10179, U.S.A.

Inquiries

JPMorgan Service Center
P.O. Box 64504
St. Paul, MN 55164-0504, U.S.A.
TEL: 1-800-990-1135 (General)
1-651-453-2128 (From outside the U.S.A.)

● NTT's Share Price on the Tokyo Stock Exchange



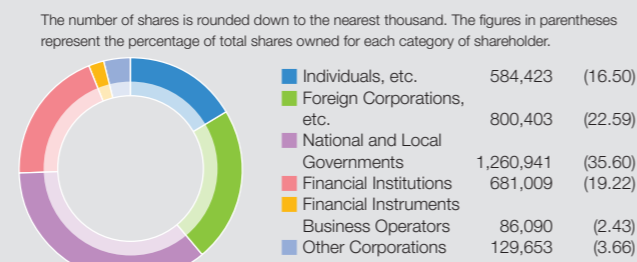
Notes: 1. NTT's share price and TOPIX index are the simple average closing prices on the last trading day every month.
2. NTT's trading volume refers to the number of NTT shares traded every month.
3. NTT conducted a 100-for-1 stock split of its common stock, with an effective date of July 1, 2015, and a 2-for-1 stock split of its common stock, with an effective date of January 1, 2020. NTT share prices have been adjusted to reflect the impact of these stock splits.

● Principal Shareholders

Name	Number of shares held (Thousands)	Ratio of the number of shares held to the total number of shares issued (%)
The Minister of Finance	1,260,901	35.59
The Master Trust Bank of Japan, Ltd. (Trust Account)	368,424	10.40
Custody Bank of Japan, Ltd. (Trust Account)	159,421	4.50
Toyota Motor Corporation	80,775	2.28
Moxley & Co. LLC	35,674	1.01
Nippon Life Insurance Company	27,200	0.77
Barclays Securities Japan Ltd.	25,876	0.73
State Street Bank West Client – Treaty 505234	25,278	0.71
JPMorgan Chase Bank 385632	24,783	0.70
NTT Employee Share-Holding Association	24,740	0.70

(Note) 1. Number of shares held is rounded down to the nearest thousand shares.
2. NTT's holdings of treasury stock (79,490,430 shares) are not included in the above table.
3. Equity ownership percentages do not include treasury stock. Furthermore, treasury stock does not include 1,089,760 shares of the Company held by the officer compensation BIP trust.

● Breakdown of Shares by Shareholder



(Note) 1. Percentages are calculated based on the total number of shares issued minus treasury stock. Treasury stock does not include the company's shares that are held by the Board Incentive Plan (BIP) Trust.
2. The aforementioned other corporations include 57,000 shares in the name of Japan Securities Depository Center, Inc.

● Restrictions under the NTT Act

The NTT Act requires the government to own at least one-third of the total number of issued shares.* Pursuant to the NTT Act, the proportion of voting rights of foreign nationals and foreign corporations is limited to less than one-third of the total voting rights.

If the proportion of voting rights of foreign nationals and foreign corporations should exceed one-third, pursuant to the NTT Act, NTT is prohibited from registering ownership of shareholders in excess of such limit.

As of the end of March 2022, 8,003,745 of the voting rights were owned by foreign nationals and foreign corporations.

*For the time being, pursuant to Article 13 of the NTT Act, any increase in the number of shares attributable to the issuance of new shares is not included in calculating the total number of issued shares for the purposes of the NTT Act.