

# **NTT Group's Smart Energy Business**

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# NTT Anode Energy Corporation President & CEO Teruyuki Kishimoto

# Green Power Investment Corporation Executive Director and Vice President Head of Business Development Nobundo Koumura



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- \* "E" in this material represents that the figure is a plan or projection for operation.
- \*\* "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.

## **Topics for Discussion**



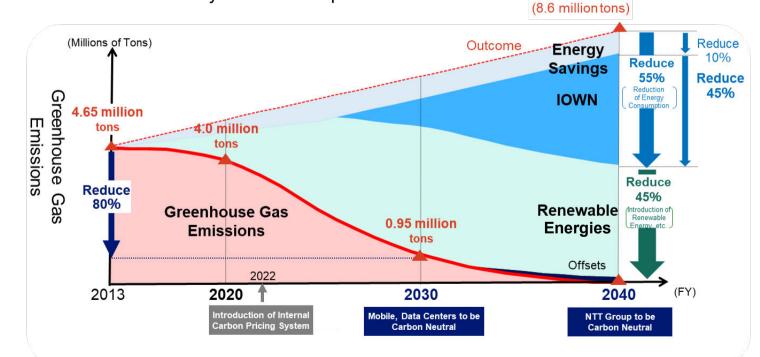
- **1.** Current Status of NTT Group's Energy Business
  - NTT Group's Carbon Neutrality
  - NTT Anode Energy Group's Business
- 2. Expanding NTT Group's Green Solutions
  - Green Solutions for Businesses
  - Green Solutions for Local Governments
- 3. Furthering the Growth of NTT Group's Energy Business
  - GPI's Strengths
  - Developing New Business with Non-FIT Power Supply
  - Leveraging the Energy Distribution Platform



## **Current Status of NTT Group's Energy Business**

## **Targets of "NTT Green Innovation toward 2040"**

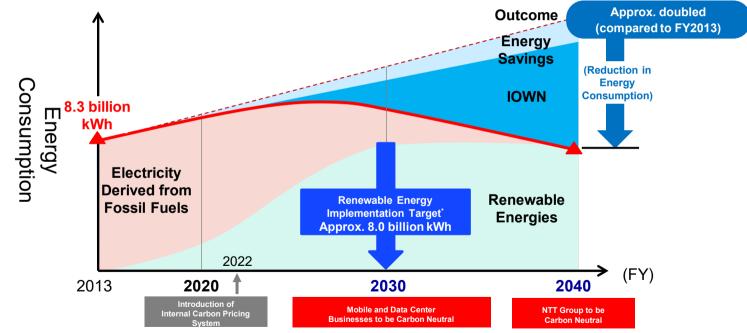
- FY2030 Reduction of NTT Group's greenhouse gas emissions by 80% (compared to FY2013) Carbon neutrality for the mobile (NTT DOCOMO) and data center businesses
- FY2040 Carbon neutrality as NTT Group



Source: Created from "NTT Green Innovation toward 2040" Presentation (September 28, 2021). © NTT CORPORATION 2023

## **Outlook of NTT Group's Energy Consumption**

- BY replacing legacy facilities with IOWN, energy consumption will be reduced by approximately half by FY2040
- Renewable energy will be adopted for the remaining half to achieve carbon neutrality



Source: Created from NTT IR DAY 2021 Presentation.

\* Includes certified renewable energy equivalents derived from non-fossil fuels

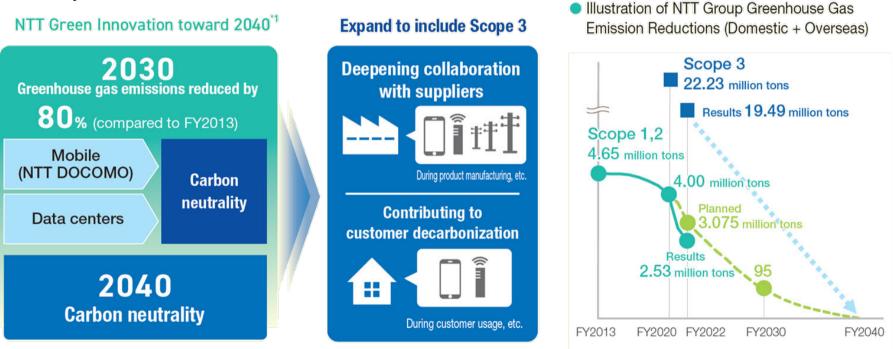
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#### Achievement of a Circular Economy Society: towards Net Zero



 NTT Group is going to expand "NTT Green Innovation toward 2040" to Scope 3 by FY2040



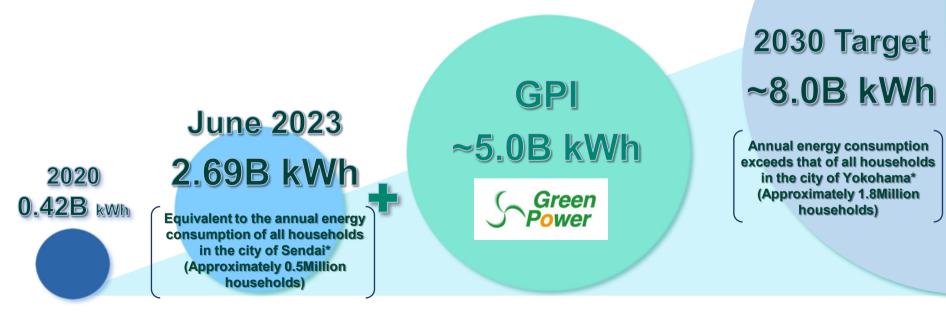
\*1 GHG protocol: Scope 1 (own direct emissions of GHG) and Scope 2 (indirect emissions from using electricity, heat and steam supplied by other companies)

Source: Excerpts from NTT's Annual Report 2023

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## **Acquisitions of Renewable Energy Sources**

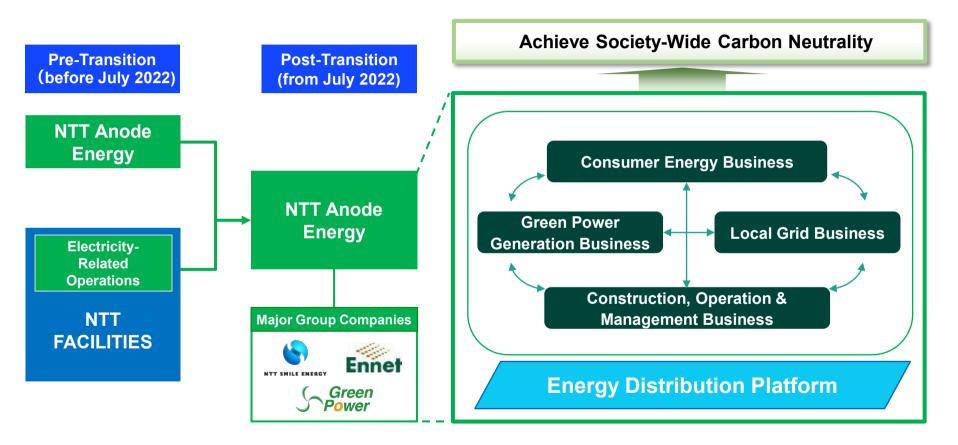
- 2.69 billion kWh renewable energy in June 2023 with under development projects
- As a result of the acquisition of GPI in August 2023, the 2030 target is now within reach





## **NTT Anode Energy Group's Business**





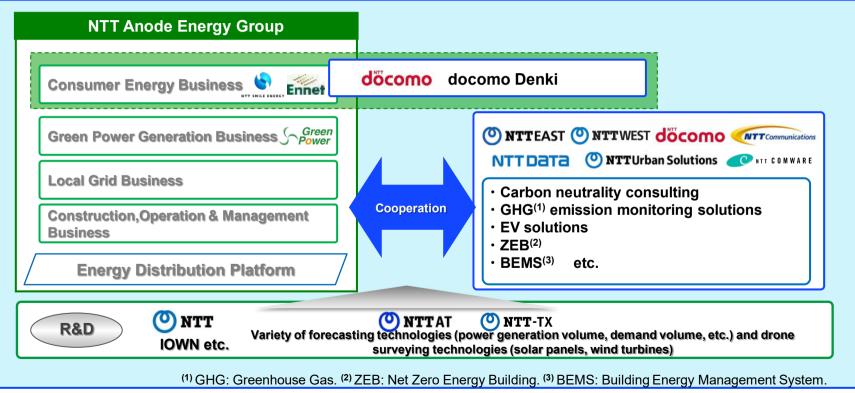


## **Expanding NTT Group's Green Solutions**

## **NTT Group's Green Solutions**



 Develop solutions that leverage the strengths of each group company in order to support customers and local communities to achieve carbon neutrality.

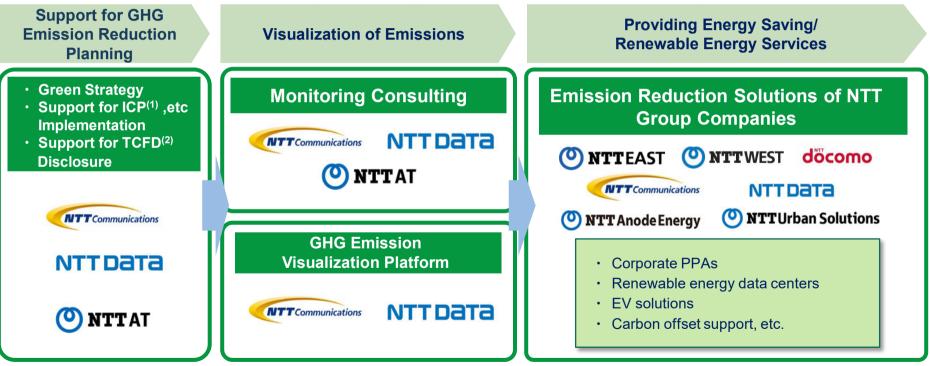


## **Green Solutions for Businesses**



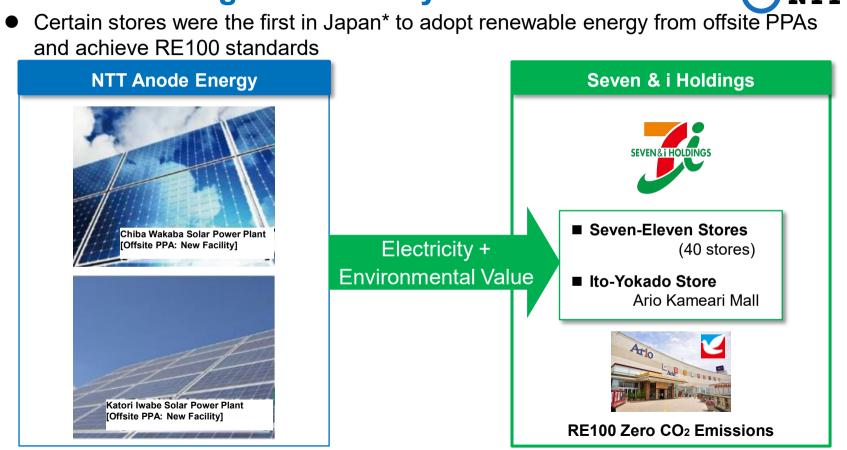
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- Provide comprehensive solutions including GHG emission reduction planning / execution and retail service of renewable energy.
- Support customers including their supply chain to achieve carbon neutrality



<sup>(1)</sup> ICP: Internal carbon pricing.

<sup>(2)</sup> TCFD: Task Force on Climate-Related Financial Disclosures.



#### Seven & i Holdings Case Study

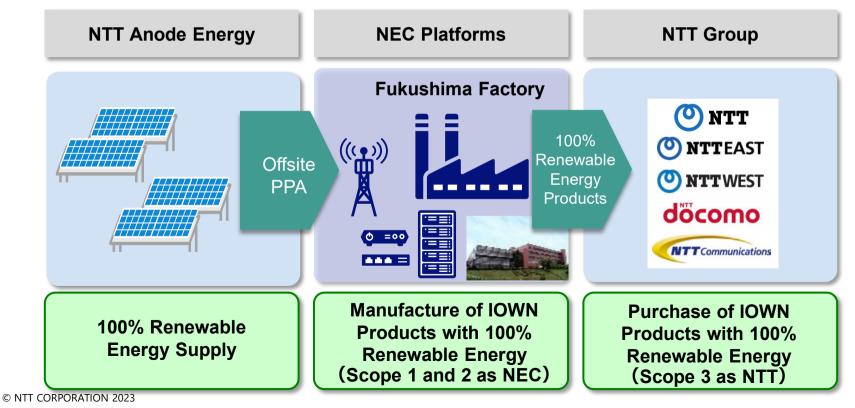
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\* As determined by NTT Anode Energy through discussions with RTS Corporation 13

### **NEC Platforms Case Study**



 Provided support for carbon neutrality in IOWN product manufacturing at NEC Platforms' Fukushima factory



## **C-Turtle<sup>®</sup> GHG Emission Visualization Platform**



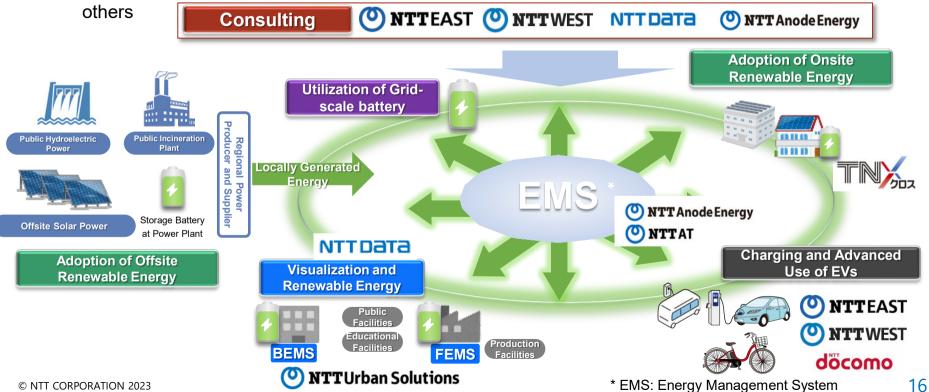
 Compatible with each of Scopes 1, 2 and 3, enabling accounting and reduction of emissions throughout the entire supply chain



## **Green Solutions for Local Governments**



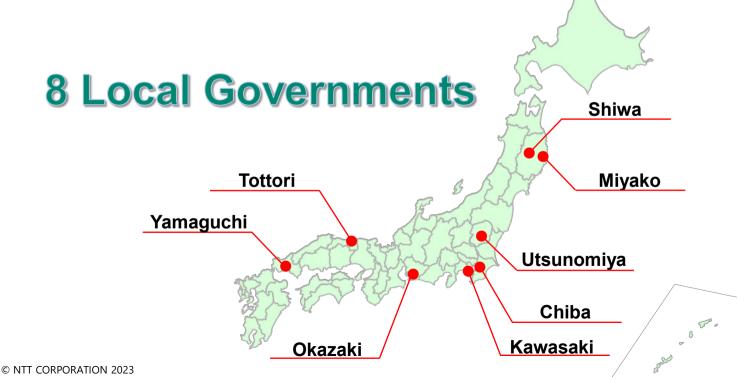
- Achieving local production for local consumption of energy with renewable energy generation, storage batteries, EMS and other technologies
- Providing efficient and stable locally generated energy to local public facilities, enterprises and



#### Initiatives for the Ministry of the Environment's

#### "Decarbonization Leading Areas" Initiative

- NTT Group supported 8 of the 62 local governments selected through the third round of the initiative
- Work with the local governments for local renewable energy production for local consumption system implementation





## **Utsunomiya Case Study**



- Trying to reach net zero CO<sub>2</sub> emissions from private sector electricity consumption by FY2030
- The regional power generation company, Utsunomiya Light & Power Co., Inc., in which NTT Anode Energy has invested, supplied the LRT\* with renewable energy



kurkarki Berkensen Berkens

宇都宮市

### **Fukushima Case Study**



- Supplied renewable energy through the prefecture's first onsite PPA for a public facility in Fukushima (the Fukushima Prefectural Centre for Environmental Creation)
- This effort contributes to increasing visitors' awareness of carbon neutrality





## **Chiba Case Study**



- TNcross Corp., which was established by NTT and TEPCO, provides backup power services to evacuation sites in Chiba
- Advancing natural disaster-ready urban development through decarbonization and strengthening resilience



Constructing solar power generators and batteries at evacuation sites (public halls and public schools)



Award ceremony for selection and certification as Decarbonization Leading Area

### **NTT Group's Green Solution Goals**



More than ¥1 trillion **Targeting more than ¥1 trillion in revenue by** 2030 **FY2023 FY2030** 



## Furthering the Growth of NTT Group's Energy Business

## **GPI** Green Power Investment





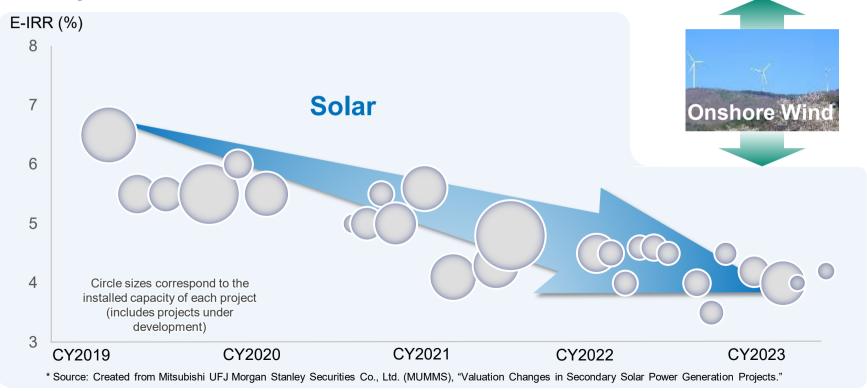


#### Green **GPI's Renewable Energy Capacity** ТТ Approximately 2 million kW of renewable energy capacity, consisting of solar and wind power Assessed the financial value of each project Offshore Wind 112,000 Pre-Announcement kW Onshore Wind approximately 1.5 million kW 281,000 80,000 kW kW Solar 56,000 kW In Operation **Under Construction Under Development**

# (Reference) Image of profitability of Renewable Energy Generation



- Downward trend in E-IRR for solar power generation
- Higher E-IRR for onshore wind than solar







#### Project execution with balancing both "Volume" and "Quality" at a high standard

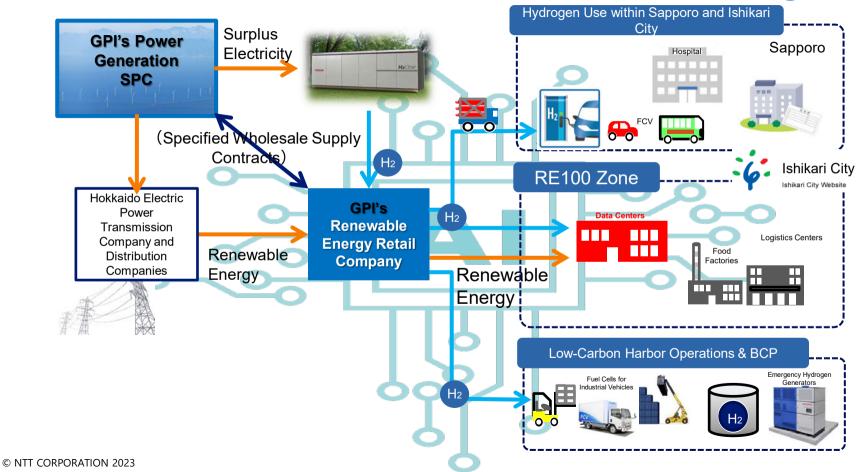
"Volume"	"Quality"			
<ul> <li>2.0 million kW FIT Certified</li> <li>Three of the company's wind power projects rank among the top five largest domestically</li> <li>For offshore wind power, which has been a recent center of attention, we will complete construction of the largest domestic power plant in Ishikari, Hokkaido, by this year-end</li> </ul>	Pro Profita	,	High Level of Success in Project Development	Social Acceptance
<ul> <li>Members of management have deep development know-how with over 30 years of knowledge and experience</li> <li>Highly precise site selection, including analysis of wind conditions</li> <li>High level of execution ability across all phases, from the development phase through financing, construction management and project management</li> </ul>		<ul> <li>Community-based renewable energy development systems (with special team dedicated to regional promotion)</li> <li>Implementation of regional promotion measures Including revitalization of existing primary industries, education of renewable energy, and development of local community leveraging renewable energy</li> </ul>		

#### **Development policy with foresight based on the philosophy**

#### **Illustration of Wind Power-Based Initiatives**







#### Regional Revitalization that Starts with *Green* the Introduction of Renewable Energy



**Regional Fairs and Products (Regional Promotions)** 



Interregional exchange fairs at offices (Aomori and Kochi)



Regional products for sale at GPI headquarters (GPI Tokyo Headquarters)

#### Lectures at Educational Institutions(Education)



Career lectures for high school students (Kizukuri High School, Aomori)



University lectures on renewable energy (The University of Shimane)

Educational Tour to Completed Power Plants (Public Awareness)



Power plants open to the public\* (Otsuki, Kochi)



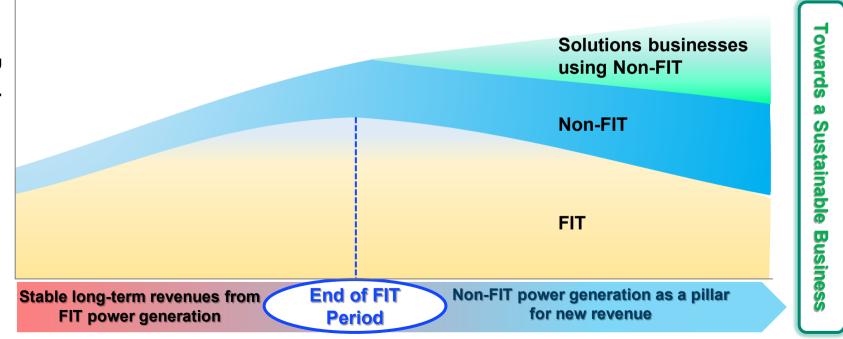
Environmental studies for primary and middle school students (Tsugaru, Aomori)

\* 6,000 total visitors

## **Beyond FIT**



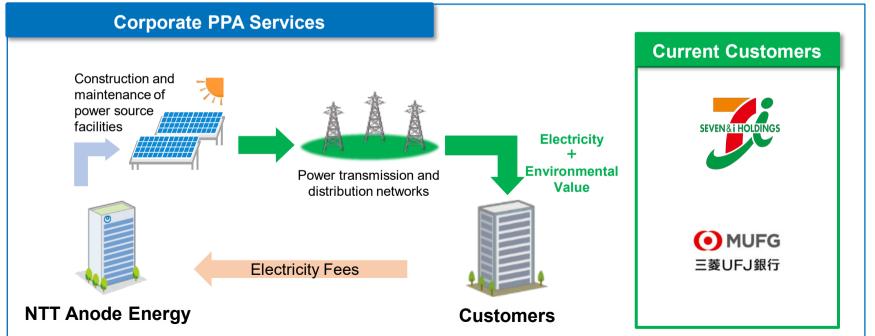
- Revenue generated from feed-in tariff (FIT)-generated power will drop in conjunction with the end of the FIT period
- NTT is working on the development and expansion of Non-FIT power generation as a pillar of new revenue



## **Corporate Services Using Non-FIT Power**

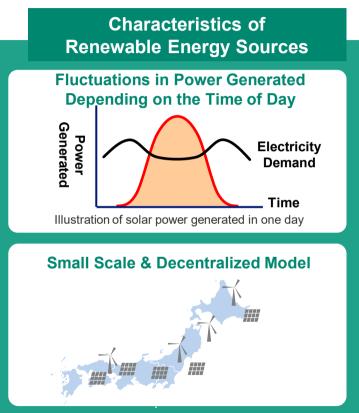


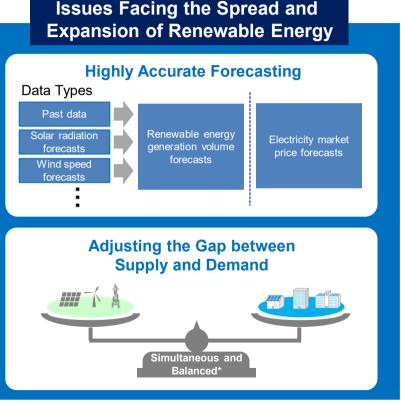
- Directly providing Non-FIT power sources as renewable energy with high environmental value
- Providing power sources with long-term contract which reduce risk of sudden rise of electricity price



# Issues Facing the Spread and Expansion of Renewable Energy



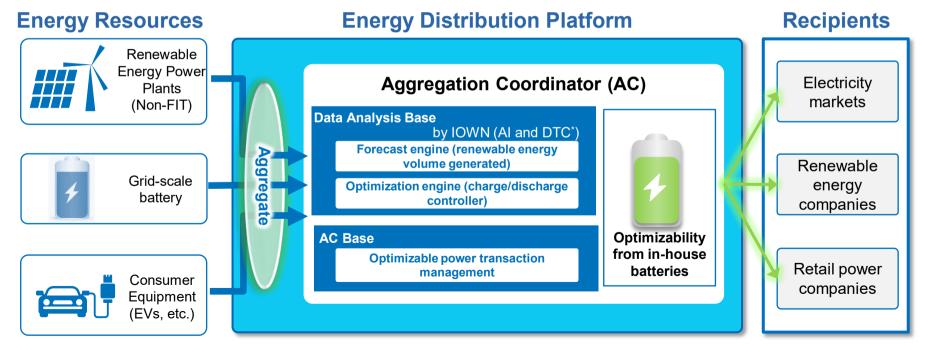




\* Simultaneous and balanced production (supply) and consumption (demand) of power

## Development and Operation of the Energy Distribution Platform

- Developing forecast and optimization engines that achieve highly accurate AI- and DTC-driven data analysis
- The energy distribution platform offers optimized electricity from the aggregation of decentralized energy resources



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## Grid-scale battery(Tagawa,Fukuoka pref.)





KYUSHU ELECTRIC POWER CO., INC.

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