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## Supplementary Data for the Annual Results for the Fiscal Year Ended March 31, 2022

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### Disclaimers

This document is a translation of the Japanese original. The Japanese original is authoritative. The forward-looking statements and projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT's most recent Annual Securities Report and in any other materials publicly disclosed by NTT on its website.

\* "E" in this material represents that the figure is a plan or projection for operation.

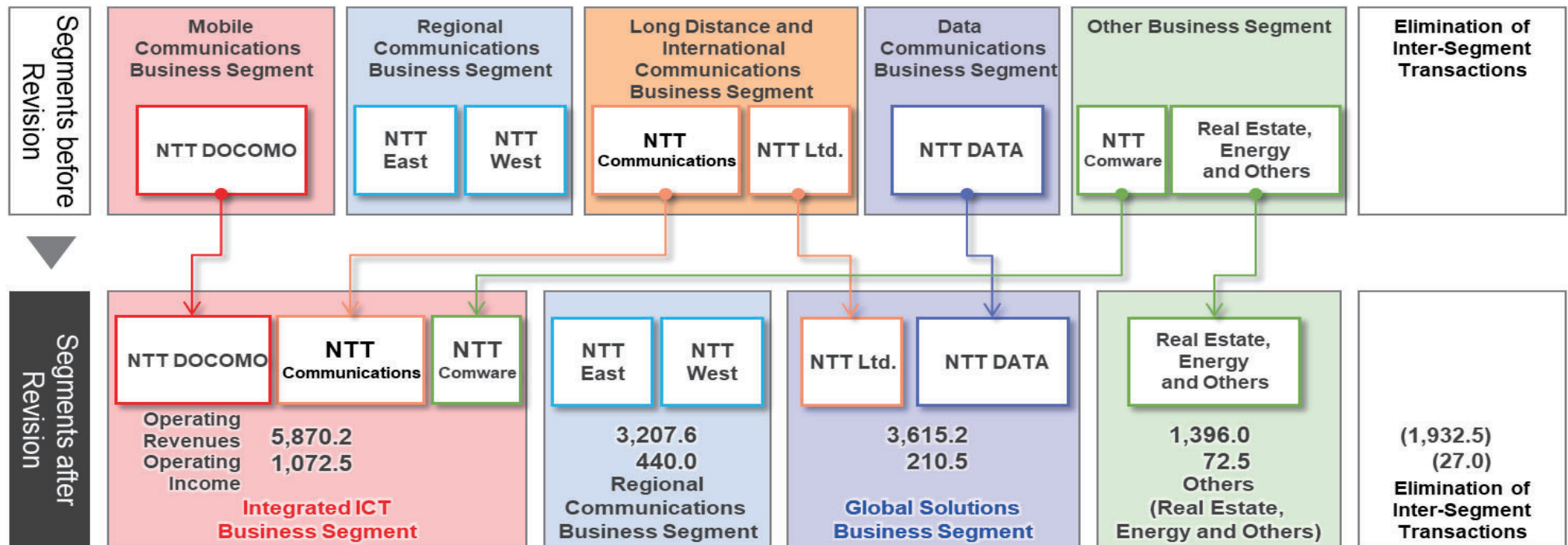
\*\* "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.

## 1. Revision of Segments

For the strategic group-wide utilization of resources and assets and for speeding up decision-making, the Company has overhauled the corporate structure which has involved making NTT DOCOMO a wholly owned subsidiary in December 2020 and furthermore making NTT Communications and NTT Comware subsidiaries of NTT DOCOMO in January 2022. Accordingly, effective from the fourth quarter of FY2021, the Group has transitioned to a four-segment structure consisting of the Integrated ICT Business, Regional Communications Business, Global Solutions Business, and Others (Real Estate, Energy and Others), from its previous five-segment structure consisting of the Mobile Communications Business, Regional Communications Business, Long Distance and International Communications Business, Data Communications Business, and Other Business. In connection with this revision, results from the third quarter of FY2021 and earlier and results from FY2020 have been restated and are presented on the basis of the new segments.

(Billions of yen)

**FY2021 Results NTT Consolidated Operating Revenues 12,156.4 / Operating Income 1,768.6**



2. Financial Results Summary (NTT Consolidated)

NTT Consolidated Financial Results (IFRS)

	FY 2020					FY 2021					(Billions of yen)
						FY 2022 (E)					
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Year Ending March 31 (Forecast)
<b>Consolidated</b>											
Operating revenues	2,766.5	2,944.9	3,026.6	3,206.0	11,944.0	2,892.6	2,995.1	3,035.6	3,233.2	12,156.4	12,600.0
Fixed voice related services <sup>(1)</sup>	230.8	230.0	235.7	238.2	934.7	228.3	228.0	230.4	229.5	916.1	-
Mobile voice related services <sup>(1)</sup>	273.5	280.1	286.6	286.7	1,126.8	278.7	277.9	272.4	273.6	1,102.5	-
IP/packet communications services <sup>(1)</sup>	870.3	872.2	867.9	867.2	3,477.5	867.4	873.9	855.1	848.3	3,444.8	-
Sales of telecommunications equipment	105.6	153.8	222.0	192.6	674.1	155.6	144.7	195.8	198.6	694.7	-
System integration services <sup>(1)</sup>	844.6	919.7	936.9	1,128.6	3,829.8	905.9	976.6	988.2	1,117.9	3,988.7	-
Other <sup>(1)</sup>	441.7	489.1	477.5	492.6	1,901.0	456.7	493.9	493.6	565.4	2,009.6	-
Operating expenses	2,268.9	2,433.9	2,532.9	3,036.9	10,272.6	2,406.3	2,472.1	2,505.2	3,004.3	10,387.9	10,780.0
Personnel expenses	608.5	606.8	610.5	635.6	2,461.4	633.4	625.3	648.0	659.5	2,566.1	-
Expenses for purchase of goods and services and other expenses	1,238.9	1,398.1	1,467.3	1,770.9	5,875.3	1,329.6	1,402.8	1,412.1	1,694.9	5,839.4	-
Depreciation and amortization	368.2	373.6	379.5	385.8	1,507.2	382.5	387.1	388.3	403.3	1,561.2	1,603.0
Impairment losses	0.0	1.7	0.3	23.7	25.7	1.2	0.0	0.3	36.5	38.1	-
Goodwill	-	1.3	-	1.4	2.7	-	-	0.2	-	0.2	-
Other	0.0	0.3	0.3	22.3	23.0	1.2	0.0	0.1	36.5	37.8	-
Expenses on disposal of fixed assets	21.6	24.5	44.4	66.4	156.9	26.0	26.1	24.7	55.2	132.1	-
Taxes and dues	31.6	29.3	30.8	154.4	246.1	33.5	30.7	31.8	155.0	251.0	-
Operating profit	497.6	511.0	493.7	169.1	1,671.4	486.3	523.0	530.4	228.9	1,768.6	1,820.0
Profit before taxes	496.6	508.4	490.0	157.5	1,652.6	496.3	519.0	538.7	241.6	1,795.5	1,822.0
Profit attributable to NTT	272.6	268.9	289.7	85.0	916.2	340.0	335.8	354.5	150.7	1,181.1	1,190.0
<b>EBITDA and EBITDA margin with reconciliation</b>											
EBITDA [a+b+c+d]	834.7	852.2	855.4	569.3	3,111.6	836.7	876.3	885.0	649.1	3,247.1	3,300.0
a Operating profit	497.6	511.0	493.7	169.1	1,671.4	486.3	523.0	530.4	228.9	1,768.6	1,820.0
b Depreciation and amortization <sup>(2)</sup>	327.3	329.7	337.3	338.3	1,332.5	336.9	341.5	343.7	356.2	1,378.3	1,420.0
c Loss on sales and disposal of property, plant and equipment	9.8	9.8	24.0	38.2	81.9	12.3	11.8	10.5	27.4	62.1	60.0
d Impairment losses	0.0	1.7	0.3	23.7	25.7	1.2	0.0	0.3	36.5	38.1	-
EBITDA margin [(e/f)*100]	30.2%	28.9%	28.3%	17.8%	26.1%	28.9%	29.3%	29.2%	20.1%	26.7%	26.2%
e EBITDA [a+b+c+d]	834.7	852.2	855.4	569.3	3,111.6	836.7	876.3	885.0	649.1	3,247.1	3,300.0
f Operating revenues	2,766.5	2,944.9	3,026.6	3,206.0	11,944.0	2,892.6	2,995.1	3,035.6	3,233.2	12,156.4	12,600.0

NTT Consolidated Financial Position (IFRS)

	FY 2020				FY 2021				FY 2022 (E)
									Year Ending March 31 (Forecast)
	As of June 30	As of September 30	As of December 31	As of March 31	As of June 30	As of September 30	As of December 31	As of March 31	
<b>Assets</b>	23,420.2	22,856.0	23,862.0	22,965.5	23,082.5	22,719.5	23,544.4	23,862.2	-
Current assets	6,746.0	5,960.0	6,731.3	5,326.4	5,352.8	4,953.9	5,542.0	5,716.6	-
(incl.) Cash and cash equivalents	1,072.5	1,006.3	1,352.9	935.7	1,139.3	905.2	826.4	834.6	-
(incl.) Trade and other receivables	3,233.6	3,266.2	3,760.7	3,534.6	3,113.6	2,981.8	3,590.8	3,605.0	-
Non-current assets	16,674.2	16,896.1	17,130.7	17,639.1	17,729.7	17,765.6	18,002.4	18,145.6	-
(incl.) Property, plant and equipment	9,071.9	9,097.4	9,157.3	9,282.3	9,324.1	9,334.4	9,385.3	9,326.9	-
<b>Liabilities and Equity</b>	23,420.2	22,856.0	23,862.0	22,965.5	23,082.5	22,719.5	23,544.4	23,862.2	-
Liabilities	11,584.1	10,623.7	15,815.7	14,762.4	14,699.6	14,020.1	14,843.4	14,844.1	-
Current liabilities	6,449.1	5,640.3	9,831.2	7,426.2	7,404.1	5,688.5	5,852.4	6,258.6	-
(incl.) Trade and other payables	1,820.7	1,740.5	3,094.2	2,356.7	1,995.4	1,845.9	2,121.6	2,500.3	-
Non-current liabilities	5,135.0	4,983.4	5,984.4	7,336.3	7,295.5	8,331.6	8,991.0	8,585.5	-
(incl.) Long-term debt	2,266.0	2,058.5	3,013.4	4,455.7	4,411.8	5,439.6	6,036.2	5,717.5	-
(incl.) Defined benefit liabilities	1,879.2	1,892.5	1,908.1	1,731.6	1,739.2	1,752.4	1,766.0	1,561.0	-
Equity	11,836.2	12,232.3	8,046.4	8,203.0	8,382.9	8,699.4	8,701.0	9,018.1	-
Interest-bearing liabilities (consolidated)									
Interest-bearing liabilities <sup>(3)</sup>	5,162.8	4,211.3	8,096.7	7,624.3	8,136.9	7,511.9	8,012.9	7,364.3	7,300.0

(1) In connection with the revision of NTT's business segments that NTT has implemented beginning with the fourth quarter of FY2021, certain revenue items have been recategorized. In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have also been restated accordingly (please refer to "Revision of Segments (page 1)" for a summary of the segment revision). The amounts of the impact of this revision for the fourth quarter of FY2021, and for the year ended March 31, 2022, respectively, were as follows: decreases of (0.1) billion yen and (0.5) billion yen on fixed voice related service revenues, increases of 1.1 billion yen and 4.0 billion yen on Mobile voice related service revenues, decreases of (1.0) billion yen and (3.5) billion yen on IP/packet communications service revenues, increases of 10.9 billion yen and 26.3 billion yen on system integration service revenues and decreases of (10.9) billion yen and (26.3) billion yen on other revenues.

(2) Beginning on April 1, 2020, NTT Group has excluded all depreciation expenses related to right-of-use assets from EBITDA and depreciation, as a component of EBITDA.

(3) Interest-bearing liabilities presented above include non-recourse debt. Interest-bearing liabilities excluding non-recourse debt were 7,566.5 billion yen as of March 31, 2021, and 7,189.4 billion yen as of March 31, 2022.

## 2. Financial Results Summary (Medium-Term Financial Targets)

### Medium-Term Financial Targets (IFRS)

	FY 2020					FY 2021					FY 2022 (E)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Year Ending March 31 (Forecast)
EPS (Yen)	-	-	-	-	248	-	-	-	-	329	340
Overseas Operating Income Margin (%) <sup>(1)</sup>	2.2%	3.5%	3.3%	2.9%	3.0%	4.1%	5.5%	6.6%	8.9%	6.3%	7.0%
Cost Reductions (Billions of yen) <sup>(2)</sup>	(525.0)	(565.0)	(610.0)	(670.0)	(670.0)	(695.0)	(715.0)	(795.0)	(840.0)	(840.0)	(930.0)
ROIC (%)	-	-	-	-	7.2%	-	-	-	-	7.5%	7.6%
Capex to Sales (%) (Domestic Network Business) <sup>(3)</sup>	-	-	-	-	13.6%	-	-	-	-	13.1%	-

(1) Overseas Operating Income excludes temporary expenses, such as M&A-related depreciation costs of intangible fixed asset. Includes results from NTT DATA's overseas businesses, NTT Ltd., NTT Communications' overseas businesses, NTT Security Holdings, NTT, Inc. (Non-consolidated), NTT Venture Capital, NTT Disruption, NTT Global Sourcing.

(2) Cumulative reductions from FY 2017.

(3) Excludes NTT Communications' data centers and certain other assets.

## 2. Financial Results Summary (Capital Investment)

### Capital Investment (IFRS)

	FY 2020					FY 2021					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2022 (E)
Capital investment	315.2	375.4	429.9	607.8	1,728.3	371.4	388.6	399.5	528.1	1,687.6	1,750.0
Integrated ICT Business Segment <sup>(1)</sup>	120.3	148.0	191.6	274.4	734.3	156.7	155.3	161.1	225.6	698.6	713.0
Regional communications business Segment	98.7	119.8	128.3	180.5	527.4	105.0	109.3	115.7	171.0	501.1	495.0
Global Solutions Business Segment <sup>(1)</sup>	67.8	87.8	80.2	92.1	327.9	79.2	95.9	88.9	83.3	347.2	387.0
Others(Real Estate, Energy and Others) <sup>(1)</sup>	28.5	19.7	29.8	60.7	138.7	30.5	28.1	33.9	48.2	140.7	155.0
(Ref.) Capital investment by group											
Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group) <sup>(2)</sup>	90.8	115.3	154.5	208.5	569.1	122.7	126.0	127.9	171.5	548.1	-
NTT Communications Group	20.0	16.9	19.8	41.1	97.8	20.7	17.3	21.1	42.8	101.9	-
NTT East Group	53.4	64.6	60.1	90.6	268.7	49.9	50.3	54.9	96.5	251.6	250.0
NTT West Group	45.3	55.2	68.2	89.9	258.6	55.2	59.1	60.8	74.5	249.5	245.0
NTT DATA Consolidated (After integration of overseas business) <sup>(3)</sup>	-	-	-	-	-	-	-	-	-	-	286.0
NTT DATA Consolidated (Prior to integration of overseas businesses) <sup>(4)</sup>	38.2	45.1	39.8	46.4	169.5	35.8	46.3	43.2	51.5	176.7	175.0
NTT Ltd. Group <sup>(5)</sup>	29.2	42.5	40.3	43.5	155.5	43.1	49.1	45.6	31.9	169.7	212.0
NTT Urban Solutions Group	23.3	11.3	16.7	40.8	92.1	28.8	10.7	21.2	18.1	78.8	95.0
(Ref.) NTT DOCOMO Group (including NTT Communications Group and NTT Comware Group)	-	-	-	-	-	-	-	-	-	698.6	713.0
Enterprise	-	-	-	-	-	-	-	-	-	135.1	149.0
Smart life	-	-	-	-	-	-	-	-	-	55.5	69.0
Consumer communications	-	-	-	-	-	-	-	-	-	508.0	495.0
(incl.) Telecommunications capital investment <sup>(6)</sup>	-	-	-	-	-	-	-	-	-	524.3	521.4
(Ref.) Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group) <sup>(2)</sup>	90.8	115.3	154.5	208.5	569.1	122.7	126.0	127.9	171.5	548.1	-
Telecommunications business	83.8	106.1	143.4	191.2	524.4	112.3	112.1	114.0	155.9	494.3	-
Smart life business	4.3	6.3	7.8	10.9	29.3	7.9	9.8	10.6	11.1	39.5	-
Other businesses	2.7	2.8	3.3	6.4	15.3	2.5	4.1	3.3	4.5	14.3	-

(1) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 1)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments.

(2) Results for the former NTT DOCOMO Group, prior to NTT Communications and NTT Comware becoming subsidiaries (completed on January 1, 2022), are presented above as figures for reference.

(3) Represents the combined total of the full-year earnings forecast of NTT DATA Consolidated (Prior to Integration of Overseas Business) for FY2022 and the earnings forecast of the NTT Ltd. Group for the second half of FY2022.

(4) Represents figures for NTT DATA Consolidated on its current basis, excluding the impact of the global business integration scheduled to be implemented in October 2022.

(5) Represents figures for NTT Ltd. Group on its current basis, excluding the impact of the global business integration scheduled to be implemented in October 2022.

(6) Represents the Telecommunications capital investment of Consumer communications and Enterprise.

## 2. Financial Results Summary (Business Segments)

### Business Segments (IFRS)

Business Segments (IFRS)	FY 2020					FY 2021					(Billions of yen)	
	Three Months Ended	Three Months Ended	Three Months Ended	Three Months Ended	Year Ended	Three Months Ended	Three Months Ended	Three Months Ended	Three Months Ended	Year Ended	FY 2022 (E)	
	June 30	September 30	December 31	March 31	March 31	June 30	September 30	December 31	March 31	March 31	Year Ending March 31 (Forecast)	
Business segments <sup>(1)</sup>												
Integrated ICT Business Segment <sup>(2)</sup>												
Operating revenues	1,368.5	1,461.6	1,508.3	1,542.5	5,880.9	1,435.5	1,445.3	1,480.0	1,509.5	5,870.2		5,984.0
Fixed voice related service	47.1	46.5	47.5	46.3	187.4	45.5	43.8	45.2	41.6	176.0		-
Mobile voice related service	274.7	281.3	287.8	289.0	1,132.8	280.3	279.5	274.3	275.8	1,109.9		-
IP/packet communications service	591.6	591.9	586.7	602.0	2,372.1	582.7	587.2	571.4	563.0	2,304.3		-
Sales of telecommunications equipment	91.9	136.9	203.8	172.6	605.2	139.2	127.8	180.2	181.9	629.0		-
System integration services	106.9	114.1	109.8	155.2	486.0	115.0	126.4	120.6	163.2	525.2		-
Other	256.3	290.8	272.8	277.4	1,097.4	272.7	280.6	288.3	284.0	1,125.7		-
Operating expenses	1,047.9	1,140.7	1,207.4	1,425.0	4,820.9	1,152.6	1,152.2	1,170.0	1,322.8	4,797.6		4,900.0
Personnel expenses	117.1	117.3	115.5	112.9	462.8	120.2	117.5	118.4	114.7	470.7		-
Expenses for purchase of goods and services and other expenses	734.4	821.8	881.9	1,040.4	3,478.5	821.3	822.0	838.7	947.9	3,430.0		-
Depreciation and amortization	183.0	184.9	187.4	195.2	750.6	192.1	194.8	195.7	197.4	779.9		-
Impairment losses	-	-	-	0.4	0.4	-	-	-	1.7	1.7		-
Expenses on disposal of fixed assets	8.1	11.2	15.2	33.5	67.9	12.9	11.9	10.5	17.4	52.6		-
Taxes and dues	5.3	5.4	7.5	42.6	60.8	6.2	6.1	6.6	43.8	62.7		-
Operating profit	320.6	320.9	300.9	117.5	1,060.0	282.8	293.1	310.0	186.6	1,072.5		1,084.0
Regional communications business Segment												
Operating revenues	736.3	767.0	801.3	902.8	3,207.4	774.8	792.5	784.5	855.7	3,207.6		3,220.0
Fixed voice related service	235.2	230.1	244.6	244.6	950.3	233.7	231.5	232.6	234.2	932.0		-
IP/packet communications service	381.0	384.2	387.8	391.1	1,544.1	399.2	398.2	399.3	401.9	1,598.6		-
Sales of telecommunications equipment	14.3	17.0	18.1	20.2	69.5	16.6	17.1	15.8	18.3	67.7		-
System integration services	31.3	55.8	62.2	143.4	292.7	33.6	54.3	47.0	84.4	219.3		-
Other	74.6	80.0	92.8	103.4	350.8	91.8	91.5	89.8	116.9	389.9		-
Operating expenses	610.6	636.8	668.0	871.8	2,787.2	628.1	648.8	640.3	850.4	2,767.6		2,778.0
Personnel expenses	169.7	168.8	169.6	167.3	675.4	167.1	164.4	164.5	161.5	657.4		-
Expenses for purchase of goods and services and other expenses	303.1	331.5	346.7	466.0	1,447.4	324.7	347.2	339.6	446.1	1,457.6		-
Depreciation and amortization	104.5	105.5	106.3	106.5	422.9	103.2	106.0	105.3	106.9	421.3		-
Impairment losses	-	-	-	14.1	14.1	-	-	-	14.5	14.5		-
Expenses on disposal of fixed assets	14.0	13.7	28.5	32.0	88.3	13.2	14.4	13.9	36.6	78.2		-
Taxes and dues	19.3	17.3	16.8	85.8	139.3	19.9	16.8	17.0	84.9	138.5		-
Operating profit	125.7	130.2	133.3	31.0	420.2	146.8	143.7	144.2	5.3	440.0		442.0
Global Solutions Business Segment <sup>(2)</sup>												
Operating revenues	780.3	823.0	837.3	926.4	3,367.1	842.2	884.2	907.7	981.0	3,615.2		3,870.0
System integration services	779.8	822.4	836.4	925.5	3,364.2	841.0	879.7	904.1	968.0	3,592.9		-
Other	0.5	0.7	0.9	0.9	3.0	1.2	4.5	3.6	13.0	22.3		-
Operating expenses	752.6	783.2	792.5	891.5	3,219.8	801.4	818.4	845.1	939.9	3,404.7		3,626.0
Personnel expenses	274.8	275.7	286.4	313.5	1,150.5	302.5	299.4	321.2	340.7	1,263.7		-
Expenses for purchase of goods and services and other expenses	402.8	428.4	424.8	486.5	1,742.5	417.8	438.3	442.8	492.6	1,791.5		-
Depreciation and amortization	71.7	74.3	76.7	74.2	296.9	76.1	75.7	76.7	80.5	309.1		-
Impairment losses	0.0	1.7	0.3	7.7	9.7	1.3	0.0	0.3	17.8	19.4		-
Expenses on disposal of fixed assets	0.3	0.4	2.2	3.7	6.5	1.0	1.4	0.3	2.9	5.5		-
Taxes and dues	3.0	2.7	2.0	5.9	13.6	2.7	3.6	3.8	5.5	15.5		-
Operating profit	27.8	39.8	44.8	34.9	147.3	40.9	65.8	62.6	41.2	210.5		244.0
Others(Real Estate, Energy and Others) <sup>(2)</sup>												
Operating revenues	314.9	329.5	342.5	348.5	1,335.4	298.6	332.1	336.8	428.4	1,396.0		1,510.0
System integration services	11.1	11.6	11.7	12.4	46.8	9.3	10.0	10.0	11.2	40.5		-
Other	303.8	317.9	330.8	336.2	1,288.7	289.3	322.1	326.8	417.3	1,355.4		-
Operating expenses	287.2	306.2	318.3	367.3	1,279.0	275.4	305.4	312.8	429.8	1,323.5		1,436.0
Personnel expenses	60.7	58.6	58.8	67.4	245.5	60.5	60.0	61.9	66.4	248.8		-
Expenses for purchase of goods and services and other expenses	195.6	217.1	227.9	248.4	889.0	181.0	212.4	217.1	303.7	914.1		-
Depreciation and amortization	26.6	26.1	26.5	27.0	106.1	28.8	28.3	28.1	33.7	118.9		-
Impairment losses	-	-	-	2.5	2.5	-	-	-	2.5	2.5		-
Expenses on disposal of fixed assets	0.3	0.6	0.7	1.9	3.5	0.4	0.5	1.4	2.7	4.9		-
Taxes and dues	4.1	3.8	4.5	20.1	32.5	4.7	4.3	4.4	20.8	34.3		-
Operating profit	27.8	23.3	24.1	(18.8)	56.4	23.2	26.7	24.0	(1.4)	72.5		74.0

(1) Figures for each segment include inter-segment transactions.

(2) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 1)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments.

3. Financial Results Summary (NTT DOCOMO Group(including NTT Communications Group and NTT Comware Group))

Overview of Financial Results (IFRS)

	FY 2020					FY 2021					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2022 (E)
NTT DOCOMO Group (including NTT Communications Group and NTT Comware Group)											
Operating revenues	1,368.5	1,461.6	1,508.3	1,542.5	5,880.9	1,435.5	1,445.3	1,480.0	1,509.5	5,870.2	5,984.0
Telecommunications services	917.3	923.4	925.8	941.1	3,707.5	912.5	914.4	894.7	884.2	3,605.8	3,497.0
Mobile communications services	683.5	689.0	687.7	692.3	2,752.5	674.5	674.5	655.7	653.7	2,658.3	2,544.0
Fixed communications services and other telecommunications services	233.7	234.4	238.1	248.7	955.0	238.0	239.9	239.0	230.5	947.5	953.0
Equipment sales	91.9	136.9	203.8	172.6	605.2	139.2	127.8	180.2	181.9	629.0	684.0
System integration services	106.9	114.1	109.8	155.2	486.0	115.0	126.4	120.6	163.2	525.2	566.0
Other	252.5	287.1	269.0	273.6	1,082.2	268.8	276.7	284.5	280.2	1,110.2	1,237.0
Operating expenses	1,047.9	1,140.7	1,207.4	1,425.0	4,820.9	1,152.6	1,152.2	1,170.0	1,322.8	4,797.6	4,900.0
Personnel expenses	117.1	117.3	115.5	112.9	462.8	120.2	117.5	118.4	114.7	470.7	481.0
Cost of equipment sold and services, and other expenses	591.6	676.7	736.3	928.7	2,933.3	672.5	672.9	690.1	839.7	2,875.3	2,973.0
Depreciation and amortization	183.0	184.9	187.4	195.2	750.6	192.1	194.8	195.7	197.4	779.9	801.0
Impairment losses	-	-	-	0.4	0.4	-	-	-	1.7	1.7	-
Communication network charges	148.1	150.6	153.0	154.4	606.0	155.0	155.1	155.2	152.1	617.4	613.0
Loss on disposal of property, plant and equipment and intangible assets	8.1	11.2	15.2	33.5	67.9	12.9	11.9	10.5	17.4	52.6	32.0
Operating profit	320.6	320.9	300.9	117.5	1,060.0	282.8	293.1	310.0	186.6	1,072.5	1,084.0
Profit before taxes	326.6	328.8	296.9	120.3	1,072.6	284.7	293.0	318.6	186.1	1,082.4	1,084.0
Profit attributable to NTT DOCOMO, INC.	237.6	227.7	205.5	78.9	749.6	198.3	200.9	222.5	130.5	752.1	748.0
Financial Indicators											
Free cash flow <sup>(1)</sup>	-	-	-	-	-	-	-	-	-	1,133.3	680.0
EBITDA <sup>(2)</sup>	-	-	-	-	-	-	-	-	-	1,746.0	1,800.0
Ratio of smart life plus enterprise business revenue (%)	-	-	-	-	-	-	-	-	-	45.7%	47.7%
Enterprise business revenue	-	-	-	-	-	-	-	-	-	1,719.5	1,774.0
Telecom CAPEX to Sales (%)	-	-	-	-	-	-	-	-	-	16.4%	16.8%
ROIC (%)	-	-	-	-	-	-	-	-	-	10.8%	10.5%
(Ref.) NTT DOCOMO Group (including NTT Communications Group and NTT Comware Group) Operating Income in Each Segment <sup>(3)</sup>											
Enterprise											
Operating revenues	-	-	-	-	-	-	-	-	-	1,719.5	1,774.0
Operating profit (loss)	-	-	-	-	-	-	-	-	-	251.6	279.0
Operating margin	-	-	-	-	-	-	-	-	-	14.6%	15.7%
Smart life											
Operating revenues	-	-	-	-	-	-	-	-	-	960.4	1,081.0
Operating profit (loss)	-	-	-	-	-	-	-	-	-	197.8	203.0
Operating margin	-	-	-	-	-	-	-	-	-	20.6%	18.8%
Consumer communications											
Operating revenues	-	-	-	-	-	-	-	-	-	3,434.6	3,371.0
Operating profit (loss)	-	-	-	-	-	-	-	-	-	623.1	602.0
Operating margin	-	-	-	-	-	-	-	-	-	18.1%	17.9%

(1) Adjusted free cash flow is calculated excluding the effects of changes in investment derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months.

(2) Beginning with the fiscal year ending March 31, 2021, depreciation charges for right-of-use assets have been excluded from EBITDA and its depreciation and amortization components.

(3) Figures for FY2021 assume the completion of executing organizational restructuring including inter-group business transfers (Step 2) planned for July 2022.

Segment	Principal Services, etc., Included in Each Reportable Segment
Enterprise	For enterprise customers: Mobile communications services, Fixed-line communications services, Device sales, System integration service, etc.
Smart life	Finance/payment services, Marketing solutions, Content/Lifestyle services, Support services for customers' peace of mind
Consumer communications	For consumer customers: Mobile communications services, Fixed-line communications services, Device sales, etc.

3. Financial Results Summary (Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group)<sup>(1)</sup>, NTT Communications Group)

Overview of Financial Results (IFRS)

	FY 2020					FY 2021					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2022 (E) Year Ending March 31 (Forecast)
Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group) <sup>(1)(2)</sup>	1,098.2	1,184.4	1,230.6	1,212.1	4,725.2	1,159.6	1,156.6	1,201.2	1,196.4	4,713.8	4,802.0
Operating revenues	771.9	779.5	780.0	796.5	3,127.9	770.7	771.9	753.3	750.7	3,046.6	-
Telecommunications services	681.0	686.4	685.1	688.7	2,741.2	671.3	671.8	652.9	649.6	2,645.6	-
Mobile communications services	91.0	93.1	94.9	107.8	386.7	99.4	100.2	100.4	101.0	401.0	-
Optical-fiber broadband service and other telecommunications services	90.0	133.9	196.9	155.0	575.7	137.6	125.6	177.9	176.8	618.0	-
Equipment sales	236.2	271.0	253.8	260.6	1,021.6	251.3	259.1	269.9	268.9	1,049.2	-
Other	817.6	901.3	972.4	1,120.6	3,812.0	915.2	904.7	927.9	1,038.0	3,785.9	-
Operating expenses	72.6	74.0	73.7	70.5	290.9	75.3	74.9	75.1	71.0	296.3	-
Personnel expenses	477.8	553.9	618.4	747.8	2,397.9	556.4	545.7	567.9	680.0	2,350.1	-
Expenses for purchase of goods and services and other expenses	148.0	149.9	151.6	156.6	606.1	153.4	155.1	156.4	157.2	622.1	-
Depreciation and amortization	-	-	-	0.2	0.2	-	-	-	0.2	0.2	-
Impairment losses	111.7	113.5	115.6	117.8	458.6	118.5	118.5	119.5	116.9	473.3	-
Communication network charges	7.5	10.0	13.1	27.6	58.2	11.7	10.5	9.0	12.7	43.9	-
Expenses on disposal of fixed assets	280.5	283.1	258.2	91.5	913.2	244.4	251.9	273.3	158.3	927.9	936.0
Operating profit	283.4	284.6	253.9	93.7	915.6	245.3	252.2	275.5	157.8	930.9	-
Profit before taxes	195.3	196.0	175.6	62.1	629.0	171.5	173.4	191.1	112.1	648.0	-
Profit attributable to NTT DOCOMO, INC.											
NTT Communications Group <sup>(2)</sup>	251.6	256.4	258.2	304.1	1,070.4	244.0	260.1	249.6	293.8	1,047.6	1,080.0
Operating revenues <sup>(3)</sup>	26.2	25.6	25.9	25.1	102.8	25.3	25.9	26.1	27.4	104.7	-
Cloud computing platforms	97.1	97.6	98.1	98.3	391.1	96.8	99.3	97.7	98.4	392.2	-
Data networks	56.5	55.5	56.0	53.8	221.8	50.9	50.8	50.6	51.4	203.6	-
Voice communications	17.4	17.6	18.6	20.4	74.1	18.5	18.3	18.6	20.9	76.3	-
Applications & content	48.1	54.8	53.2	99.0	255.1	46.5	60.5	50.1	89.6	246.8	-
Solution services	6.2	5.3	6.4	7.4	25.4	6.1	5.3	6.5	6.2	24.0	-
Other	212.4	220.1	218.2	282.3	933.1	208.9	223.1	216.0	264.5	912.5	-
Operating expenses	32.7	31.7	31.1	31.0	126.6	32.5	30.9	31.8	31.2	126.4	-
Personnel expenses	150.0	158.3	155.2	207.9	671.5	145.2	160.8	152.2	190.2	648.3	-
Expenses for purchase of goods and services and other expenses	28.4	28.4	29.2	29.7	115.7	29.6	29.5	30.0	31.1	120.1	-
Depreciation and amortization	-	-	-	-	-	-	-	-	-	-	-
Impairment losses	0.6	1.0	2.0	5.4	9.0	0.9	1.3	1.4	3.9	7.5	-
Expenses on disposal of fixed assets	0.8	0.6	0.6	8.3	10.3	0.7	0.6	0.6	8.1	10.1	-
Taxes and dues	39.2	36.3	39.9	21.8	137.3	35.2	37.0	33.6	29.3	135.1	141.0
Operating profit	43.1	43.5	39.8	22.2	148.7	37.0	38.6	39.9	29.5	145.0	-
Profit before taxes	43.1	31.4	27.5	13.7	115.7	25.5	26.5	29.1	19.4	100.5	-
Profit attributable to NTT Communications											
Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group) Financial Indicators <sup>(1)(2)</sup>											
Free cash flow <sup>(4)</sup>	(54.0)	361.0	76.6	463.2	846.8	11.0	558.3	145.8	307.6	1,022.7	-
EBITDA <sup>(5)</sup>	406.0	411.1	389.9	237.6	1,444.5	376.8	385.8	407.2	296.3	1,466.1	-
(Ref.) Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group) Operating Income in Each Segment <sup>(1)(2)</sup>											
Telecommunications business											
Operating revenues	851.8	910.7	972.7	949.1	3,684.3	904.1	893.9	933.7	929.0	3,660.8	-
Operating profit (loss)	219.4	214.2	210.4	77.1	721.1	184.5	188.4	199.4	114.5	686.8	-
Operating margin	25.8%	23.5%	21.6%	8.1%	19.6%	20.4%	21.1%	21.4%	12.3%	18.8%	-
Smart life business											
Operating revenues	145.0	172.2	153.4	145.6	616.2	150.1	157.4	159.3	152.2	619.0	-
Operating profit (loss)	28.3	33.4	17.5	(19.9)	59.4	23.2	21.9	30.3	(0)	75.4	-
Operating margin	19.5%	19.4%	11.4%	(13.6%)	9.6%	15.5%	13.9%	19.0%	(0.0%)	12.2%	-
Other businesses											
Operating revenues	110.4	111.8	115.2	128.0	465.4	115.4	115.7	118.6	127.8	477.4	-
Operating profit (loss)	32.8	35.4	30.3	34.2	132.7	36.7	41.6	43.6	43.8	165.7	-
Operating margin	29.7%	31.7%	26.3%	26.7%	28.5%	31.8%	36.0%	36.8%	34.3%	34.7%	-
(Incl.) Smart life business and other businesses											
Operating revenues	255.5	284.0	268.6	273.5	1,081.5	265.5	273.0	277.8	280.0	1,096.4	-
Operating profit (loss)	61.2	68.8	47.8	14.4	192.1	59.9	63.5	73.9	43.8	241.2	-
Operating margin	23.9%	24.2%	17.8%	5.2%	17.8%	22.6%	23.3%	26.6%	15.6%	22.0%	-

(1) Results for the former NTT DOCOMO Group, prior to NTT Communications and NTT Comware becoming subsidiaries (completed on January 1, 2022), are presented above as figures for reference.

(2) The scope of aggregation for each of the figures presented for the former NTT DOCOMO Group and for the NTT Communications Group consists of internal management figures after eliminating internal transactions between the former NTT DOCOMO, NTT Communications and their respective subsidiaries. Such figures are not audited and are provided for reference only.

(3) The following are the main services included in each line item:

Cloud computing platforms: "Data center services" and "Private cloud services (Enterprise cloud, etc.)" / Data networks: "Closed network services (Arctar Universal One, etc.)" and "Open network services (OCN, etc.)" / Voice communications: "Telephone services" and "VoIP services (050 plus, etc.)" / Applications & content: "Application services (Mail services, etc.)" / Solution services: "System integration services"

(4) Adjusted free cash flow is calculated excluding the effects of changes in investment derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months.

(5) Beginning with the fiscal year ending March 31, 2021, depreciation charges for right-of-use assets have been excluded from EBITDA and its depreciation and amortization components.

Segment	Principal Services, etc., Included in Each Reportable Segment
Telecommunications business	Mobile communications services: 5G services, LTE(X) services, FOMA services (3G), International services, Sales of handset/equipment for each service, etc. Optical-fiber broadband service and other telecommunications services: Optical-fiber broadband service, Satellite communications service, etc.
Smart life business	Content/Lifestyle services: "dTV," "d hits," "d magazine," "d shopping," "d healthcare," "NTT Pala Inc.," "Oak Lawn Marketing, Inc.," "Tower Records Japan Inc.," etc. Finance/Payment services: "d CARD," "d CARD GOLD," "d ID," "d Payment," Fintech, etc.
Other businesses	Support services for customers' peace of mind: "Mobile Device Protection Service," "Anshin Remote Support," etc. Enterprise solutions: Enterprise IoT solutions, System development/sales/maintenance services, etc.



### 3. Financial Results Summary (NTT East Group, NTT West Group)

#### Overview of Financial Results (IFRS)

	FY 2020					FY 2021					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2022 (E)
<b>NTT East Group <sup>(1)</sup></b>											
Operating revenues	402.8	415.8	429.4	478.2	1,726.1	418.4	430.5	420.3	448.9	1,718.0	1,730.0
Fixed voice related service	125.1	123.4	126.1	126.1	500.7	124.8	123.5	123.8	121.6	493.8	468.0
IP/packet communications service	218.3	220.7	222.4	223.3	884.8	227.8	227.5	227.7	229.7	912.8	917.0
Sales of telecommunications equipment	6.3	6.8	6.9	7.9	27.9	7.2	6.7	6.1	7.0	27.0	28.0
System integration services	15.2	26.9	27.5	75.0	144.6	17.8	31.9	22.5	39.7	111.9	128.0
Other	37.8	37.9	46.5	45.9	168.0	40.8	40.8	40.1	50.8	172.4	189.0
Operating expenses	324.9	333.6	338.5	465.1	1,462.1	326.6	335.6	333.2	443.7	1,439.0	1,450.0
Personnel expenses	88.9	88.0	89.1	87.3	353.3	88.0	85.7	86.8	83.5	344.0	339.0
Expenses for purchase of goods and services and other expenses	162.2	172.4	174.8	245.8	755.2	166.8	177.0	174.4	226.3	744.4	778.0
Depreciation and amortization	55.7	56.1	56.5	56.7	225.0	54.3	56.2	55.1	56.0	221.7	216.0
Impairment losses	-	-	-	13.6	13.6	-	-	-	13.9	13.9	-
Expenses on disposal of fixed assets	7.5	7.2	8.9	16.4	39.9	6.5	7.4	7.5	19.1	40.4	40.0
Taxes and dues	10.6	10.0	9.4	45.1	75.0	10.9	9.3	9.4	45.0	74.6	77.0
Operating profit	77.9	82.1	90.9	13.1	264.0	91.8	94.9	87.1	5.1	279.0	280.0
Profit before taxes	78.2	81.7	90.5	12.9	263.3	95.2	94.4	86.8	5.1	281.5	279.0
Profit attributable to NTT East	52.8	57.2	63.1	7.3	180.4	67.2	66.0	60.4	2.9	196.4	195.0
<b>NTT West Group <sup>(2)</sup></b>											
Operating revenues	339.1	356.6	378.2	431.9	1,505.9	362.1	367.1	370.6	413.8	1,513.5	1,520.0
Fixed voice related service	111.7	108.3	116.0	120.4	456.4	110.3	109.4	110.3	114.2	444.2	424.0
IP/packet communications service	162.9	163.7	165.7	168.0	660.3	171.7	170.9	171.9	172.9	687.4	699.0
Sales of telecommunications equipment	8.0	10.2	11.2	12.6	42.0	9.5	10.5	9.7	11.5	41.2	42.0
System integration services	16.5	29.2	35.1	68.9	149.7	16.2	22.7	24.9	45.3	109.2	123.0
Other	40.0	45.2	50.3	62.1	197.5	54.4	53.5	53.7	69.9	231.5	232.0
Operating expenses	291.4	308.6	335.9	414.2	1,350.1	307.1	318.3	313.6	413.7	1,352.7	1,358.0
Personnel expenses	80.8	80.8	80.5	80.0	322.1	79.2	78.7	77.6	78.2	313.7	308.0
Expenses for purchase of goods and services and other expenses	146.5	164.4	178.3	227.6	716.8	163.4	175.3	171.6	226.5	736.8	741.0
Depreciation and amortization	48.9	49.5	49.9	49.9	198.2	48.9	49.8	50.3	50.9	199.9	206.0
Impairment losses	-	-	-	0.5	0.5	-	-	-	0.6	0.6	-
Expenses on disposal of fixed assets	6.5	6.6	19.7	15.6	48.3	6.6	7.1	6.5	17.6	37.8	39.0
Taxes and dues	8.7	7.4	7.5	40.7	64.2	9.0	7.4	7.6	39.9	64.0	64.0
Operating profit	47.8	48.0	42.4	17.7	155.8	54.9	48.8	57.0	0.1	160.9	162.0
Profit before taxes	47.3	47.2	42.8	17.0	154.4	54.5	48.1	56.2	(0.6)	158.3	159.0
Profit attributable to NTT West	31.4	33.4	30.1	10.2	105.2	37.6	33.4	39.5	(0.0)	110.5	111.0

(1) The scope of aggregation for each of the figures presented for NTT East Group is internal management figures after eliminating internal transactions between NTT East and its subsidiaries. Such figures are not audited and are provided for reference only.

(2) The scope of aggregation for each of the figures presented for NTT West Group is internal management figures after eliminating internal transactions between NTT West and its subsidiaries. Such figures are not audited and are provided for reference only.

3. Financial Results Summary (NTT Data Consolidated, NTT Ltd. Group) <sup>(1)</sup>

Overview of Financial Results (IFRS)

(Billions of yen)

	FY 2020					FY 2021					FY 2022 (E)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Year Ending March 31 (Forecast)
<b>NTT DATA Consolidated (After integration of overseas business) <sup>(2)</sup></b>											
Net sales	-	-	-	-	-	-	-	-	-	-	3,270.0
Operating expenses	-	-	-	-	-	-	-	-	-	-	3,034.0
Operating profit	-	-	-	-	-	-	-	-	-	-	236.0
Profit before taxes	-	-	-	-	-	-	-	-	-	-	230.0
Profit attributable to NTT DATA	-	-	-	-	-	-	-	-	-	-	136.0
<b>NTT DATA Consolidated (Prior to integration of overseas businesses) <sup>(3)</sup></b>											
Net sales	530.9	549.2	578.3	660.3	2,318.7	590.8	621.3	636.1	703.7	2,551.9	2,660.0
Public and social infrastructure	109.3	121.1	126.1	184.0	540.5	121.9	138.7	140.9	181.0	582.4	611.0
Financial	138.1	146.4	151.5	171.6	607.6	146.6	160.7	150.4	175.4	633.1	658.0
Enterprise and Solutions	136.2	145.1	145.7	163.8	590.9	147.7	159.5	164.0	181.7	652.9	680.0
North America	105.0	103.3	109.2	111.9	429.4	114.0	114.9	118.4	128.3	475.7	508.0
EMEA and LATAM	105.9	106.0	118.6	123.8	454.2	131.6	128.1	144.7	146.6	550.9	573.0
Eliminations or Corporate	(63.5)	(72.7)	(72.8)	(94.9)	(303.9)	(71.0)	(80.6)	(82.2)	(109.3)	(343.0)	(370.0)
Cost of sales	400.1	409.0	430.3	494.6	1,734.1	437.9	454.9	465.2	517.9	1,875.9	1,938.0
Gross profit	130.8	140.2	148.0	165.7	584.6	152.9	166.3	170.9	185.8	676.0	722.0
Selling, general and administrative expenses	104.1	103.0	104.9	133.4	445.4	105.6	104.5	113.0	140.3	463.4	500.0
Operating profit	26.7	37.1	43.1	32.3	139.2	47.3	61.9	58.0	45.5	212.6	222.0
Profit before taxes	27.1	35.6	43.0	24.6	130.5	49.0	62.1	58.2	46.6	215.8	222.0
Profit attributable to NTT DATA	19.1	22.1	28.0	7.6	76.8	31.1	40.8	38.3	32.8	143.0	147.0
<b>NTT Ltd. Group <sup>(4)(5)</sup></b>											
Operating revenues	252.2	275.8	262.3	268.6	1,058.8	253.7	261.8	271.6	267.5	1,054.7	1,220.0
High value services	91.6	101.4	93.2	101.1	387.4	108.4	110.9	119.3	117.7	456.2	510.0
Data center	28.7	32.9	30.7	35.6	127.9	37.9	41.2	46.1	48.8	173.9	-
Managed services	27.9	32.1	29.8	30.9	120.7	36.8	37.4	39.3	34.4	147.9	-
Data Networks	14.1	15.4	14.5	15.3	59.3	13.5	12.3	14.3	14.2	54.3	-
Other (Cloud communications, etc.)	20.9	21.0	18.3	19.3	79.5	20.2	19.9	19.7	20.3	80.1	-
Other services(IT product sales, etc.)	160.5	174.3	169.1	167.5	671.5	145.3	151.0	152.3	149.8	598.5	710.0
Operating expenses	250.7	272.8	259.9	266.3	1,049.6	259.8	256.9	265.9	265.7	1,048.3	1,185.0
Personnel expenses	67.3	66.6	65.3	65.9	265.1	73.1	67.2	71.9	77.0	289.2	-
Expenses for purchase of goods and services and other expenses	162.9	183.8	170.8	177.2	694.8	162.1	166.2	170.1	152.4	650.9	-
Depreciation and amortization	20.0	21.9	23.3	22.2	87.4	22.9	22.2	23.1	25.2	93.5	-
Impairment losses	0.0	0.0	0.0	0.7	0.7	1.3	0.0	0.0	9.4	10.7	-
Expenses on disposal of fixed assets	0.0	0.1	0.2	0.3	0.5	0.2	0.4	0.2	1.1	1.8	-
Taxes and dues	0.4	0.4	0.3	0.1	1.1	0.2	0.8	0.7	0.6	2.3	-
Operating profit	1.5	3.0	2.4	2.3	9.2	(6.1)	5.0	5.7	1.8	6.3	35.0
Profit before taxes	(1.4)	0.4	0.6	(2.0)	(2.4)	(7.6)	3.0	2.1	(2.2)	(4.6)	23.0
Profit attributable to NTT Ltd.	(5.0)	(3.0)	(0.7)	(4.9)	(13.6)	(9.6)	(1.4)	(1.5)	17.4	4.9	0.0
(Ref.) Ratio of "High value services" to operating revenues	-	-	-	-	37%	-	-	-	-	43%	42%

(1) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 1)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments. Results for NTT, Inc. (Global Holding Company) Group, which were previously presented on this page, are identical to the results for the global solutions business segment as a result of the revision of NTT's business segments that NTT has implemented beginning with the presentation of FY2021 results. Accordingly, such results will no longer be presented on this page. Please refer to page 5 for details.

(2) The earnings forecast of NTT DATA Consolidated for FY2022 (after the global business integration) includes the earnings forecast of the NTT Ltd. Group for the second half of FY2022.

(3) Represents figures for NTT DATA Consolidated on its current basis, excluding the impact of the global business integration scheduled to be implemented in October 2022.

(4) Represents figures for NTT Ltd. Group on its current basis, excluding the impact of the global business integration scheduled to be implemented in October 2022. The forecast for the first half of FY2022 for NTT Ltd. Group, which will not be included in the FY2022 NTT DATA Consolidated forecast after the global business integration, is operating revenues of 600.0 billion yen and operating income of 10.0 billion yen.

(5) The scope of aggregation for each of the figures presented for NTT Ltd. Group is internal management figures after eliminating internal transactions between NTT Ltd. and its subsidiaries. Such figures are not audited and are provided for reference only.

### 3. Financial Results Summary (NTT Urban Solutions Group, NTT Urban Development Consolidated)

#### Overview of Financial Results (IFRS)

	FY 2020					FY 2021					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2022 (E)
<b>NTT Urban Solutions Group<sup>(1)(2)</sup></b>											
Operating revenues	81.9	100.0	111.4	154.4	447.7	93.2	105.6	104.4	143.4	446.5	380.0
Operating expenses	73.6	87.8	98.4	150.5	410.3	82.8	92.2	93.3	139.3	407.6	345.0
Personnel expenses	21.8	21.2	21.4	24.0	88.5	21.8	22.1	21.7	23.6	89.1	74.0
Expenses for purchase of goods and services and other expenses	40.8	55.9	66.0	104.2	266.8	49.5	58.9	60.4	90.6	259.4	221.0
Depreciation and amortization	9.8	9.8	10.0	10.1	39.7	10.4	10.3	10.2	10.3	41.2	35.0
Impairment losses	-	-	-	-	-	-	-	-	2.0	2.0	-
Expenses on disposal of fixed assets	-	-	-	-	-	-	-	-	-	-	-
Taxes and dues	1.1	0.9	1.0	12.2	15.3	1.1	1.0	1.0	12.8	15.9	15.0
Operating profit	14.5	13.0	13.3	4.3	45.1	11.0	15.5	15.7	4.4	46.6	44.0
Profit before taxes	13.5	11.7	12.0	3.1	40.4	9.7	14.3	14.5	3.0	41.5	39.0
Profit attributable to NTT Urban Solutions	9.1	7.7	7.8	1.6	26.2	6.3	9.2	8.9	1.6	26.0	25.0
<b>(incl.) NTT Urban Development Consolidated<sup>(3)</sup></b>											
Operating revenues	28.6	32.2	43.2	39.9	143.9	34.2	34.4	31.0	42.0	141.5	157.0
Operating expenses	21.5	22.8	31.9	45.8	122.0	24.9	23.7	21.8	45.6	116.0	134.0
Personnel expenses	3.0	3.1	2.8	3.1	12.0	3.1	0.7	1.8	1.9	7.5	8.0
Expenses for purchase of goods and services and other expenses	11.2	12.7	21.9	24.5	70.4	14.1	15.7	12.7	22.6	65.1	84.0
Depreciation and amortization	6.5	6.6	6.7	6.7	26.5	7.1	6.9	6.9	6.9	27.7	28.0
Impairment losses	-	-	-	-	-	-	-	-	2.0	2.0	-
Expenses on disposal of fixed assets	-	-	-	-	-	-	-	-	-	-	-
Taxes and dues	0.7	0.4	0.5	11.5	13.1	0.6	0.5	0.4	12.2	13.7	14.0
Operating profit	13.1	9.6	11.1	(6.3)	27.4	9.5	11.6	13.5	(3.4)	31.2	32.0
Profit before taxes	12.0	8.3	9.9	(7.6)	22.6	8.3	10.5	12.3	(4.8)	26.3	27.0
Profit attributable to NTT Urban Development	7.9	5.4	6.3	(5.5)	14.1	5.3	6.8	8.1	(3.8)	16.5	17.0

(1) The scope of aggregation for each of the figures presented for NTT Urban Solutions Group is internal management figures after eliminating internal transactions among NTT Urban Development (on a consolidated basis), NTT FACILITIES and its subsidiaries. Such figures are not audited and are provided for reference only.

(2) Amounts of less than one billion yen had previously been presented rounded down, but beginning with the current fiscal year, the presentation has been changed to rounding to the nearest million. As a result of this change, figures for the previous fiscal year have also been reclassified to be presented as rounded to the nearest billion.

(3) NTT Urban Value Support, Inc. (formerly NTT Urban Development Builservice Co., Ltd. \* wholly-owned subsidiary of NTT Urban Development Corporation) became a wholly-owned subsidiary of NTT Urban Solutions, Inc. in July 2021 and is not included in NTT Urban Development Corporation.

4. Operating Data (Number of Subscriptions, Units sold)

Number of Subscriptions

		FY 2020					FY 2021					FY 2022 (E)
		As of June 30 (Three Months Ended June 30)	As of September 30 (Three Months Ended September 30)	As of December 31 (Three Months Ended December 31)	As of March 31 (Three Months Ended March 31)	Year Ended March 31	As of June 30 (Three Months Ended June 30)	As of September 30 (Three Months Ended September 30)	As of December 31 (Three Months Ended December 31)	As of March 31 (Three Months Ended March 31)	Year Ended March 31	Year Ending March 31 (Forecast)
Mobile Telecommunications Services <sup>(1)</sup>	(in thousands)	80,615	80,987	81,751	82,632	82,632	82,916	83,454	83,846	84,752	84,752	87,668
Telecommunications Services (5G)	(in thousands)	149	376	1,413	3,091	3,091	5,351	6,942	8,952	11,530	11,530	22,480
(Incl.) Modules	(in thousands)	-	-	-	-	-	-	-	-	-	-	-
Telecommunications Services (LTE (Xi))	(in thousands)	62,397	63,476	64,012	64,210	64,210	63,172	63,001	62,242	61,396	61,396	56,543
(Incl.) Modules	(in thousands)	3,357	4,003	4,714	5,480	5,480	6,088	6,730	7,389	8,086	8,086	-
Telecommunications Services (FOMA (3G))	(in thousands)	18,069	17,135	16,326	15,331	15,331	14,393	13,511	12,651	11,826	11,826	8,645
(Incl.) Modules	(in thousands)	6,443	6,345	6,263	6,248	6,248	6,114	5,929	5,682	5,470	5,470	-
Net increase from previous period	(in thousands)	289	372	764	881	2,306	284	537	392	907	2,120	2,915
Churn rate <sup>(2)</sup>	(%)	0.42%	0.49%	0.48%	0.53%	0.48%	0.58%	0.53%	0.65%	0.69%	0.62%	-
(Incl.) Handset churn rate <sup>(3)</sup>	(%)	0.34%	0.42%	0.40%	0.46%	0.40%	0.48%	0.45%	0.55%	0.64%	0.53%	-
i-mode	(in thousands)	5,888	5,340	4,893	4,291	4,291	3,816	3,393	3,017	2,675	2,675	-
sp-mode and so on <sup>(4)</sup>	(in thousands)	44,564	45,098	45,643	46,339	46,339	47,538	48,014	48,338	50,099	50,099	-
Number of units sold	(in thousands)	4,008	5,271	5,600	6,623	21,503	6,492	5,781	5,781	6,224	24,279	24,750
(Incl.) New subscriptions <sup>(5)</sup>	(in thousands)	2,046	2,209	2,566	3,088	9,909	2,874	2,659	2,843	3,527	11,903	-
Total smartphones and tablets sold	(in thousands)	2,149	3,216	3,434	3,897	12,696	3,248	3,028	2,969	3,151	12,396	12,642
(Incl.) Tablets sold	(in thousands)	162	254	376	337	1,128	217	182	143	146	689	-
Telephone subscriber lines <sup>(6)</sup>	(in thousands)	14,878	14,618	14,365	14,102	14,102	13,858	13,622	13,381	13,123	13,123	12,142
NTT East	(in thousands)	7,407	7,286	7,172	7,051	7,051	6,932	6,821	6,713	6,597	6,597	6,097
NTT West	(in thousands)	7,472	7,332	7,193	7,052	7,052	6,926	6,801	6,669	6,527	6,527	6,045
INS-Net <sup>(7)</sup>	(in thousands)	1,900	1,857	1,814	1,767	1,767	1,727	1,690	1,648	1,604	1,604	1,440
NTT East	(in thousands)	961	940	916	892	892	869	848	827	803	803	703
NTT West	(in thousands)	939	918	898	875	875	859	842	821	801	801	737
Telephone subscriber lines + INS-Net	(in thousands)	16,779	16,476	16,179	15,869	15,869	15,585	15,312	15,029	14,727	14,727	13,582
NTT East	(in thousands)	8,368	8,226	8,088	7,943	7,943	7,801	7,669	7,540	7,400	7,400	6,800
NTT West	(in thousands)	8,411	8,250	8,091	7,926	7,926	7,785	7,643	7,490	7,327	7,327	6,782
Public telephones	(number)	149,289	147,583	146,363	145,643	145,643	143,829	141,726	139,321	137,649	137,649	126,649
NTT East	(number)	69,211	69,169	69,161	69,110	69,110	68,898	68,714	68,556	67,959	67,959	62,959
NTT West	(number)	80,078	78,414	77,202	76,533	76,533	74,931	73,012	70,765	69,690	69,690	63,690
FLET'S ISDN	(in thousands)	53	51	49	47	47	45	43	42	40	40	33
NTT East	(in thousands)	22	22	21	20	20	19	18	18	17	17	14
NTT West	(in thousands)	30	30	28	27	27	26	25	24	23	23	19
FLET'S ADSL	(in thousands)	455	428	403	381	381	359	340	313	286	286	-
NTT East	(in thousands)	189	180	170	160	160	150	141	130	120	120	-
NTT West	(in thousands)	265	248	234	221	221	210	199	183	166	166	-
FLET'S Hikari (including Hikari Collaboration Model) <sup>(8) (9) (10)</sup>	(in thousands)	21,923	22,144	22,338	22,564	22,564	22,817	23,034	23,194	23,266	23,266	23,916
NTT East	(in thousands)	12,400	12,520	12,620	12,727	12,727	12,911	13,034	13,119	13,156	13,156	13,556
NTT West	(in thousands)	9,524	9,624	9,718	9,837	9,837	9,906	10,000	10,075	10,110	10,110	10,360
(incl.) Hikari Collaboration Model	(in thousands)	14,257	14,601	14,906	15,245	15,245	15,611	15,905	16,132	16,292	16,292	17,192
NTT East	(in thousands)	8,369	8,568	8,736	8,918	8,918	9,172	9,342	9,471	9,573	9,573	10,173
NTT West	(in thousands)	5,888	6,033	6,170	6,328	6,328	6,439	6,563	6,660	6,719	6,719	7,019
(incl.) docomo Hikari	(in thousands)	6,656	6,803	6,935	7,041	7,041	7,137	7,209	7,254	7,262	7,262	-
Hikari Denwa <sup>(11)</sup>	(in thousands)	18,542	18,592	18,640	18,692	18,692	18,713	18,756	18,777	18,782	18,782	18,908
NTT East	(in thousands)	9,963	9,982	10,000	10,018	10,018	10,043	10,064	10,073	10,075	10,075	10,175
NTT West	(in thousands)	8,579	8,611	8,639	8,674	8,674	8,671	8,692	8,703	8,707	8,707	8,733

(1) Mobile telecommunications services and New subscriptions include mobile line subscriptions of MVNOs and Communication Module subscriptions.

(2) "Churn rate" is calculated excluding the subscriptions and cancellations of subscriptions of MVNOs, but it is calculated including the number of "OCN mobile" subscriptions from the fourth quarter of 2021.

(3) Churn rate of billing plans that offer voice communication service (excluding 2in1 service).

(4) Sp-mode includes "ahamo" from the first quarter of 2021, and "OCN mobile" from the fourth quarter of 2021.

(5) Mobile telecommunications services and New subscriptions include mobile line subscriptions of MVNOs and Communication Module subscriptions.

(6) The number of Telephone Subscriber Lines is the total of individual lines and central station lines (including the Subscriber Telephone Lite Plan).

(7) "INS-Net" includes "INS-Net 64" and "INS-Net 1500." In terms of the number of channels, transmission rate, and line use rate (base rate), "INS-Net 1500" is in all cases approximately ten times greater than "INS-Net 64." For this reason, one "INS-Net 1500" subscription is calculated as ten "INS-Net 64" subscriptions (including subscriptions to the "INS-Net 64 Lite Plan").

(8) The number of "FLET'S Hikari (including Hikari Collaboration Model)" subscriptions includes subscriptions to "FLET'S Hikari Cross," "B FLET'S," (Service ended at the end of January 2021) "FLET'S Hikari Next," "FLET'S Hikari Light," "FLET'S Hikari Lightplus" and "FLET'S Hikari WiFi Access" provided by NTT East, subscriptions to "FLET'S Hikari Cross," "FLET'S Hikari Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West and subscriptions to the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.

(9) The comparative results for the fiscal year ended March 31, 2022 compared to the fiscal year ended March 31, 2021 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West were 1,491 thousand lines and 1,097 thousand lines, respectively, for a total of 2,588 thousand lines; the numbers of new subscribers (excluding switchover lines) for the "Hikari Collaboration Model" for NTT East and NTT West were 1,211 thousand lines and 852 thousand lines, respectively, for a total of 2,063 thousand lines; and the numbers of switchover lines for NTT East and NTT West were 245 thousand lines and 169 thousand lines, respectively, for a total of 413 thousand lines.

(10) The comparative forecast for the year ending March 31, 2022 (Forecast) compared to the results for the year ended March 31, 2021 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West are expected to be 1,500 thousand lines and 1,100 thousand lines, respectively, for a total of 2,600 thousand lines; the numbers of new subscribers (excluding switchover lines) for the "Hikari Collaboration Model" for NTT East and NTT West are expected to be 1,200 thousand lines and 800 thousand lines, respectively, for a total of 2,000 thousand lines; and the numbers of switchover lines for NTT East and NTT West are expected to be 200 thousand lines and 150 thousand lines, respectively, for a total of 350 thousand lines.

(11) The number of subscriptions for "Hikari Denwa" include wholesale services provided to service providers by NTT East and NTT West.

4. Operating Data (Number of Subscriptions, Transactions)

Number of Subscriptions

		FY 2020					FY 2021					FY 2022 (E)
		As of June 30 (Three Months Ended June 30)	As of September 30 (Three Months Ended September 30)	As of December 31 (Three Months Ended December 31)	As of March 31 (Three Months Ended March 31)	Year Ended March 31	As of June 30 (Three Months Ended June 30)	As of September 30 (Three Months Ended September 30)	As of December 31 (Three Months Ended December 31)	As of March 31 (Three Months Ended March 31)	Year Ended March 31	Year Ending March 31 (Forecast)
NTT Group Major ISPs <sup>(1)</sup>	(in thousands)	11,487	11,482	11,486	11,430	11,430	11,382	11,365	11,378	11,360	11,360	11,250
(incl.) OCN	(in thousands)	7,116	7,105	7,097	7,040	7,040	7,020	7,015	7,036	7,018	7,018	7,005
(incl.) Plala	(in thousands)	3,949	3,950	3,953	3,946	3,946	3,927	3,907	3,896	3,889	3,889	3,789
Hikari TV	(in thousands)	2,963	2,957	2,949	2,947	2,947	2,934	2,925	2,951	2,952	2,952	2,932
FLET'S TV Transmission Services <sup>(2)</sup>	(in thousands)	1,848	1,871	1,894	1,916	1,916	1,926	1,954	1,976	1,995	1,995	2,061
NTT East	(in thousands)	1,091	1,102	1,113	1,121	1,121	1,130	1,139	1,147	1,154	1,154	1,184
NTT West	(in thousands)	757	769	781	795	795	796	815	829	841	841	877
"d POINT CLUB" members	(in thousands)	76,567	78,146	79,670	81,953	81,953	83,728	85,542	87,206	89,075	89,075	-
(incl.) "d POINT CARD" registrants <sup>(3)</sup>	(in thousands)	44,719	46,761	48,521	50,785	50,785	52,570	54,325	55,975	57,857	57,857	-
"d POINTS" used	(in billions)	57.1	58.2	67.1	66.9	249.3	69.7	66.4	67.3	66.9	270.3	-
(incl.) "d POINTS" used at partners' stores, etc.	(in billions)	40.3	40.1	47.4	48.1	176.0	52.7	50.6	52.1	52.7	208.1	-
Finance/Payment transactions handled <sup>(4)</sup>	(in billions)	1,500	3,180	5,080	6,980	6,980	2,000	4,090	6,490	8,860	8,860	-
(incl.) "d CARD" transactions	(in billions)	1,140	2,410	3,830	5,250	5,250	1,500	3,060	4,850	6,610	6,610	-
(incl.) "d Payment" transactions <sup>(5)</sup>	(in billions)	153	332	568	810	810	266	548	899	1,256	1,256	-
"d CARD" members	(in thousands)	13,185	13,549	13,915	14,368	14,368	14,759	15,071	15,379	15,666	15,666	-
(incl.) "d CARD GOLD"	(in thousands)	7,042	7,343	7,619	7,967	7,967	8,232	8,475	8,687	8,886	8,886	-
"d Payment" users <sup>(6)</sup>	(in millions)	27.27	29.99	32.55	35.23	35.23	37.35	39.43	41.65	43.75	43.75	-
Locations where payment / point services are available <sup>(7)</sup>	(in millions)	1.94	2.66	2.87	3.09	3.09	3.52	3.71	3.87	4.10	4.10	-

(1) "NTT Group Major ISPs" includes "WAKWAK" and "InfoSphere," in addition to "OCN" and "Plala."

(2) The number of subscriptions for "FLET'S TV Transmission Services" include wholesale services provided to service providers by NTT East and NTT West.

(3) The number of users who can earn and use "d POINTS" at participating stores by registering their personal information.

(4) The amount of transactions includes the transactions handled with "d CARD," "iD," "d Payment," direct carrier billing and "DOCOMO Mobile Payment Service," etc.

(5) The amount of transactions processed with "d Payment" represents the cumulative amount of payments made with "d Payment" (code and online payment) and "d Payment (iD)".

(6) The number of "d Payment" users represents the sum of total number of "d Payment" app downloads and "d Payment (iD)" members.

(7) Locations where payment / point services are available represent the combined number of locations where "d POINT," "iD" and "d Payment"(code and online payment) services can be used.

#### 4. Operating Data (ARPU/MOU)

##### Average Monthly Revenue per Unit (ARPU)

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to each designated service on a per user basis. In the case of NTT Group's mobile communications business, ARPU is calculated by dividing revenue items included in operating revenues from its mobile communications business segment, such as revenues from 5G mobile phone services, LTE ("Xi") mobile phone services, FOMA (3G) mobile phone services and "docomo Hikari" services, that are incurred consistently each month, by the number of active users to the relevant services. In the case of NTT Group's fixed-line business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's regional communications business segment, that is, fixed-line (telephone subscriber lines and INS-NET) and FLET'S Hikari, by the number of active subscribers to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges. NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its IFRS results of operations.

##### Average monthly communication time per user(MOU)

	FY 2020					FY 2021					(Yen) FY 2022 (E)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Year Ending March 31 (Forecast)
<b>NTT DOCOMO</b>											
Aggregate ARPU (as newly defined) <sup>(1) (2) (3) (4)</sup>	-	-	-	-	-	4,780	4,790	4,730	4,670	4,740	4,540
Mobile ARPU (5G + LTE (Xi) + FOMA (3G))	-	-	-	-	-	4,200	4,200	4,140	4,080	4,150	3,940
Hikari ARPU	-	-	-	-	-	580	590	590	590	590	600
Aggregate ARPU <sup>(2) (3) (4)</sup>	4,800	4,820	4,920	4,880	4,850	4,840	4,850	4,800	4,740	4,810	-
Mobile ARPU (5G + LTE (Xi) + FOMA (3G))	4,250	4,260	4,340	4,290	4,280	4,250	4,250	4,200	4,140	4,210	-
Hikari ARPU	550	560	580	590	570	590	600	600	600	600	-
(Ref.) MOU (Minutes of Use)	146	141	141	138	141	138	136	135	136	137	-
<b>NTT East</b> <sup>(5) (6) (7) (8) (9)</sup>											
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,490	2,490	2,500	2,480	2,490	2,470	2,470	2,590	2,570	2,530	2,540
FLET'S Hikari ARPU <sup>(10)</sup>	4,720	4,700	4,690	4,660	4,690	4,640	4,560	4,530	4,530	4,570	4,480
Basic Monthly Charge	3,420	3,420	3,410	3,400	3,410	3,400	3,330	3,320	3,320	3,350	3,310
Optional Services	1,300	1,280	1,280	1,260	1,280	1,240	1,230	1,210	1,210	1,220	1,170
<b>NTT West</b> <sup>(5) (6) (7) (8) (9)</sup>											
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,470	2,480	2,480	2,470	2,470	2,460	2,460	2,570	2,560	2,510	2,530
FLET'S Hikari ARPU <sup>(10)</sup>	4,760	4,740	4,730	4,710	4,740	4,690	4,620	4,580	4,580	4,620	4,540
Basic Monthly Charge	3,290	3,280	3,270	3,280	3,290	3,260	3,200	3,190	3,200	3,220	3,190
Optional Services	1,470	1,460	1,460	1,430	1,450	1,430	1,420	1,390	1,380	1,400	1,350

(1) Beginning with the fiscal year ended March 31, 2022, Mobile ARPU is calculated to include OCN mobile-related revenues and subscription numbers.

(2) The following is the formula we use to compute ARPU for NTT DOCOMO.

Aggregate ARPU = Mobile ARPU + "Hikari" ARPU

- Mobile ARPU: Mobile ARPU-related revenues(basic monthly charges, voice communication charges, packet communication charges) / No. of active users
- "Hikari" ARPU: "docomo Hikari" -related revenues (basic monthly charges, voice communication charges) / No. of active users

(3) Numbers of active users used in the ARPU calculation of NTT DOCOMO are as described below.

- Sum of No. of active users for each month ((No. of users at the end of previous month + No. of users at the end of current month) / 2) during the relevant period

(4) The number of "users" used to calculate ARPU is the total number of subscriptions, excluding the subscriptions listed below:

- Subscriptions of communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to MVNOS, and Data Plan subscriptions in the case where the customer contracting for such subscription in his/her name also has a subscription for "5G," "Xi" or "FOMA" services in his/her name.

Note that revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to MVNOS and the impact on revenues from "dPOINT" program, etc. are not included in ARPU calculations.

(5) We compute the following two categories of ARPU for business conducted by each of NTT East and NTT West.

- Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines): Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and INS-NET Subscriber Lines, which are included in operating revenues from Voice Transmission Services (excluding IP Services), and revenues from "FLET'S ADSL" and "FLET'S ISDN," which are included in operating revenues from IP Services.
- FLET'S Hikari ARPU: Calculated based on revenues from "FLET'S Hikari" (including "FLET'S Hikari" optional services), which are included in operating revenues from IP Services, revenues from monthly charges, call charges and connection device charges for "Hikari Denwa," and revenues from "FLET'S Hikari" optional services, which are included in Supplementary Business revenues.
  - "FLET'S Hikari" includes "FLET'S Hikari Cross," "B FLET'S,"(Service ended at the end of January 2021) "FLET'S Hikari Next," "FLET'S Hikari Light," "FLET'S Hikari Lightplus" and "FLET'S Hikari WiFi Access" provided by NTT East, and "FLET'S Hikari Cross," "FLET'S Hikari Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West. In addition, "FLET'S Hikari" also includes the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.
  - "FLET'S Hikari" Optional Services includes wholesale services provided to service providers by NTT East and NTT West.

(6) Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines) and FLET'S Hikari ARPU do not include interconnection charges.

(7) Numbers of active subscribers used in the ARPU calculation of NTT East and NTT West are as below.

- Results: Sum of number of active subscribers ((number of subscribers at end of previous month + number of subscribers at end of the current month)/2) for each month in the relevant period
- FY Forecast: Sum of the average expected active number of subscribers during the fiscal year ((number of subscribers at March 31, 2021 + number of expected subscribers at March 31, 2022)/2)x12

(8) For purposes of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), the number of subscribers is determined based on the number of subscriptions for fixed-line services (Telephone Subscriber Lines + INS-NET Subscriber Lines).

(9) In terms of number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases roughly ten times greater than INS-Net 64. For this reason, for the purpose of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), one INS-Net 1500 subscription is calculated as ten INS-Net 64 subscriptions.

(10) For purposes of calculating FLET'S Hikari ARPU, the number of subscribers is determined based on the number of FLET'S Hikari subscribers, which includes subscribers to "FLET'S Hikari Cross," "B FLET'S,"(Service ended at the end of January 2021) "FLET'S Hikari Next," "FLET'S Hikari Light," "FLET'S Hikari Lightplus" and "FLET'S Hikari WiFi Access" provided by NTT East, subscribers to "FLET'S Hikari Cross," "FLET'S Hikari Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West, and the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.

#### 4. Operating Data (Number of Employees)

Number of Employees	FY 2020				FY 2021				(Persons)
									FY 2022 (E)
	As of June 30	As of September 30	As of December 31	As of March 31	As of June 30	As of September 30	As of December 31	As of March 31	Year Ending March 31 (Forecast)
NTT Consolidated Number of Employees	329,500	328,500	330,300	324,650	332,950	335,200	337,850	333,850	339,050
Integrated ICT Business Segment <sup>(1)</sup>	47,200	47,250	47,250	45,850	48,100	48,100	48,100	46,500	47,750
Regional communications business Segment	80,200	79,850	80,100	75,400	77,500	77,100	77,250	72,950	71,550
Global Solutions Business Segment <sup>(1)</sup>	175,500	175,350	176,800	177,950	180,600	183,100	185,600	188,300	193,250
Others(Real Estate, Energy and Others) <sup>(1)</sup>	26,600	26,050	26,150	25,450	26,750	26,900	26,900	26,100	26,500
<b>Number of Employees, by Core Group Companies</b>									
Former NTT DOCOMO Group									
(excluding NTT Communications Group and NTT Comware Group) <sup>(2)</sup>	28,800	28,850	28,850	28,100	29,650	29,650	29,550	28,750	-
NTT Communications Group	11,850	11,850	11,900	11,600	12,150	12,200	12,200	11,850	-
NTT East Group	39,800	39,450	39,700	37,850	38,750	38,550	38,600	36,550	36,550
NTT West Group	40,400	40,400	40,400	37,550	38,750	38,550	38,650	36,400	35,000
NTT DATA Consolidated (After integration of overseas business) <sup>(3)</sup>	-	-	-	177,850	-	-	-	188,150	193,100
NTT DATA Consolidated (Prior to integration of overseas businesses) <sup>(4)</sup>	135,800	136,350	138,250	139,700	142,750	145,750	149,100	152,000	159,000
NTT Ltd. Group <sup>(5)</sup>	39,550	38,850	38,400	38,150	37,700	37,150	36,300	36,150	34,100

(1) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 1)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments.

(2) Results for the former NTT DOCOMO Group, prior to NTT Communications and NTT Comware becoming subsidiaries (completed on January 1, 2022), are presented above as figures for reference.

(3) Represents the combined total of the full-year FY2022 forecasts for NTT DATA Consolidated (Prior to Integration of Overseas Business) and the NTT Ltd. Group.

(4) Represents figures for NTT DATA Consolidated on its current basis, excluding the impact of the global business integration scheduled to be implemented in October 2022.

(5) Represents figures for NTT Ltd. Group on its current basis, excluding the impact of the global business integration scheduled to be implemented in October 2022.