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## Supplementary Data for the Annual Results for Fiscal Year Ended March 31, 2023

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### Disclaimers

This document is a translation of the Japanese original. The Japanese original is authoritative.  
The forward-looking statements and projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT's most recent Annual Securities Report and in any other materials publicly disclosed by NTT on its website.

\* "E" in this material represents that the figure is a plan or projection for operation.

\*\* "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.

## 1. Financial Results Summary (NTT Consolidated)

## NTT Consolidated Financial Results (IFRS)

	FY 2021					FY 2022					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2023 (E)
Consolidated											Year Ending March 31 (Forecast)
Operating revenues	2,892.6	2,995.1	3,035.6	3,233.2	12,156.4	3,068.9	3,217.3	3,286.4	3,563.6	13,136.2	13,060.0
Fixed voice related services <sup>(1)</sup>	228.3	228.0	230.4	229.5	916.1	219.8	220.9	217.3	213.2	871.2	-
Mobile voice related services <sup>(1)</sup>	278.7	277.9	272.4	273.6	1,102.5	265.2	263.6	261.2	256.4	1,046.4	-
IP/packet communications services <sup>(1)</sup>	867.4	873.9	855.1	848.3	3,444.8	851.5	858.4	869.7	864.4	3,444.0	-
Sales of telecommunications equipment	155.6	144.7	195.8	198.6	694.7	160.1	173.5	197.2	225.5	756.2	-
System integration services <sup>(1)(2)</sup>	906.3	980.5	991.0	1,130.2	4,008.1	1,054.5	1,101.5	1,135.5	1,254.9	4,546.5	-
Other <sup>(1)(2)</sup>	456.3	490.0	490.8	553.1	1,990.2	517.8	599.4	605.5	749.3	2,472.0	-
Operating expenses	2,406.3	2,472.1	2,505.2	3,004.3	10,387.9	2,565.5	2,724.1	2,762.1	3,255.4	11,307.2	11,110.0
Personnel expenses	633.4	625.3	648.0	659.5	2,566.1	674.7	683.8	703.1	707.1	2,768.7	-
Expenses for purchase of goods and services and other expenses	1,329.6	1,402.8	1,412.1	1,694.9	5,839.4	1,443.7	1,590.6	1,609.1	1,919.9	6,563.3	-
Depreciation and amortization	382.5	387.1	388.3	403.3	1,561.2	389.6	391.7	395.4	406.0	1,582.6	1,590.0
Impairment losses	1.2	0.0	0.3	36.5	38.1	0.3	(0.1)	0.0	15.7	16.0	-
Goodwill	-	-	0.2	-	0.2	-	-	-	6.2	6.2	-
Other	1.2	0.0	0.1	36.5	37.8	0.3	(0.1)	0.0	9.6	9.8	-
Expenses on disposal of fixed assets	26.0	26.1	24.7	55.2	132.1	21.6	25.8	21.4	49.8	118.6	-
Taxes and dues	33.5	30.7	31.8	155.0	251.0	35.6	32.4	33.1	156.9	258.0	-
Operating profit	486.3	523.0	530.4	228.9	1,768.6	503.4	493.2	524.3	308.2	1,829.0	1,950.0
Profit before taxes	496.3	519.0	538.7	241.6	1,795.5	525.5	493.9	510.5	287.8	1,817.7	1,880.0
Profit attributable to NTT	340.0	335.8	354.5	150.7	1,181.1	368.6	328.0	335.9	180.6	1,213.1	1,255.0
EBITDA and EBITDA margin with reconciliation											
EBITDA [a+b+c+d]	836.7	876.3	885.0	649.1	3,247.1	857.3	850.4	880.2	702.4	3,290.2	3,390.0
a Operating profit	486.3	523.0	530.4	228.9	1,768.6	503.4	493.2	524.3	308.2	1,829.0	1,950.0
b Depreciation and amortization <sup>(3)</sup>	336.9	341.5	343.7	356.2	1,378.3	342.6	345.5	348.5	358.5	1,395.2	1,400.0
c Loss on sales and disposal of property, plant and equipment	12.3	11.8	10.5	27.4	62.1	11.1	11.7	7.3	20.0	50.1	40.0
d Impairment losses	1.2	0.0	0.3	36.5	38.1	0.3	(0.1)	0.0	15.7	16.0	-
EBITDA margin [(e/f)*100]	28.9%	29.3%	29.2%	20.1%	26.7%	27.9%	26.4%	26.8%	19.7%	25.0%	26.0%
e EBITDA [a+b+c+d]	836.7	876.3	885.0	649.1	3,247.1	857.3	850.4	880.2	702.4	3,290.2	3,390.0
f Operating revenues	2,892.6	2,995.1	3,035.6	3,233.2	12,156.4	3,068.9	3,217.3	3,286.4	3,563.6	13,136.2	13,060.0

## NTT Consolidated Financial Position (IFRS)

	FY 2021				FY 2022				FY 2023 (E)
	As of June 30	As of September 30	As of December 31	As of March 31	As of June 30	As of September 30	As of December 31	As of March 31	Year Ending March 31 (Forecast)
Assets	23,082.5	22,719.5	23,544.4	23,862.2	24,403.3	24,881.8	25,156.1	25,308.9	-
Current assets	5,352.8	4,953.9	5,542.0	5,716.6	5,938.6	6,269.7	6,675.4	6,654.9	-
(incl.) Cash and cash equivalents	1,139.3	905.2	826.4	834.6	924.7	948.8	821.8	793.9	-
(incl.) Trade and other receivables	3,113.6	2,981.8	3,590.8	3,605.0	3,331.1	3,559.9	4,093.9	4,186.4	-
Non-current assets	17,729.7	17,765.6	18,002.4	18,145.6	18,464.7	18,612.1	18,480.7	18,654.0	-
(incl.) Property, plant and equipment	9,324.1	9,334.4	9,385.3	9,326.9	9,395.2	9,431.0	9,411.8	9,717.1	-
Liabilities and Equity	23,082.5	22,719.5	23,544.4	23,862.2	24,403.3	24,881.8	25,156.1	25,308.9	-
Liabilities	14,699.6	14,020.1	14,843.4	14,844.1	15,108.9	15,587.3	15,954.7	15,958.2	-
Current liabilities	7,404.1	5,688.5	5,852.4	6,258.6	6,304.2	6,476.0	6,946.7	6,840.0	-
(incl.) Trade and other payables	1,995.4	1,845.9	2,121.6	2,500.3	2,389.6	2,224.6	2,486.2	2,807.3	-
Non-current liabilities	7,295.5	8,331.6	8,991.0	8,585.5	8,804.7	9,111.3	9,008.0	9,118.2	-
(incl.) Long-term debt	4,411.8	5,439.6	6,036.2	5,717.5	5,935.6	6,216.9	6,092.3	6,390.2	-
(incl.) Defined benefit liabilities	1,739.2	1,752.4	1,766.0	1,561.0	1,564.5	1,579.1	1,590.7	1,362.3	-
Equity	8,382.9	8,699.4	8,701.0	9,018.1	9,294.4	9,294.6	9,201.4	9,350.6	-
Interest-bearing liabilities (consolidated)									-
Interest-bearing liabilities <sup>(4)</sup>	8,136.9	7,511.9	8,012.9	7,364.3	7,989.5	8,507.5	8,715.8	8,230.5	8,200.0

## NTT Consolidated Cash Flow Summary (IFRS)

	FY 2021					FY 2022					FY 2023 (E)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Year Ending March 31 (Forecast)
Cash flows from operating activities <sup>(5)</sup>	567.5	922.0	616.0	904.8	3,010.3	413.2	393.4	553.3	901.2	2,261.0	-
(incl.) EBITDA <sup>(3)</sup>	836.7	876.3	885.0	649.1	3,247.1	857.3	850.4	880.2	702.4	3,290.2	3,390.0
Cash flows from investing activities	▲587.7	▲389.1	▲435.0	▲287.4	▲1,699.2	▲455.0	▲366.0	▲475.5	▲440.4	▲1,736.9	-
(incl.) Purchase of property, plant and equipment, intangible assets and investment property	▲515.8	▲378.8	▲400.5	▲462.9	▲1,758.0	▲526.7	▲357.5	▲430.4	▲537.2	▲1,851.9	-
Free cash flow	▲20.2	532.9	181.0	617.3	1,311.1	▲41.8	27.4	77.7	460.8	524.1	-
Cash flows from financing activities	222.3	▲769.2	▲37.7	▲853.6	▲1,438.1	103.5	▲18.5	40.5	▲715.7	▲590.2	-
(incl.) Borrowings	498.7	▲634.3	382.1	▲792.3	▲545.9	390.5	393.4	413.5	▲504.3	693.0	-
(incl.) Dividends paid (including payment to non-controlling ir)	▲208.0	▲1.1	▲204.5	▲0.9	▲414.4	▲223.1	▲1.2	▲214.4	▲1.1	▲439.7	-
(incl.) Net increase in treasury stock	0.0	▲85.5	▲167.9	▲0.1	▲253.6	▲0.1	▲360.3	▲21.9	▲128.7	▲511.0	-
Cash and cash equivalents as of April 1	935.7	1,139.3	905.2	1,055.1	935.7	834.6	924.7	948.8	1,045.9	834.6	-
Cash and cash equivalents as of March 31	1,139.3	905.2	1,055.1	834.6	834.6	924.7	948.8	1,045.9	793.9	793.9	-

(1) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 13)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments.

(2) In connection with the global business integration implemented in October 2022, some revenue items have been rearranged, and the results up to the second quarter of FY2022 are also rearranged and presented.

(3) Depreciation and amortization expense in EBITDA excludes all depreciation expense related to right-of-use assets.

(4) Interest-bearing liabilities presented above include non-recourse debt. Interest-bearing liabilities excluding non-recourse debt were 7,189.4 billion yen as of March 31, 2022, and 8,051.2 billion yen as of March 31, 2023.

(5) The effect (the effect of the payment deadline for accounts receivable being postponed from the end of the month to the beginning of the following month) is excluded in the case of the settlement date falls on a non-business day.

# 1. Financial Results Summary (Medium-Term Financial Targets)

## Medium-Term Financial Targets (IFRS) (Announced in November 2018, as amended in October 2021)

	FY 2021					FY 2022					FY 2023 (E)
	Three Months Ended	Three Months Ended	Three Months Ended	Three Months Ended	Year Ended	Three Months Ended	Three Months Ended	Three Months Ended	Three Months Ended	Year Ended	Year Ending
	June 30	September 30	December 31	March 31	March 31	June 30	September 30	December 31	March 31	March 31	March 31
EPS (Yen) <sup>(1)</sup>	-	-	-	-	329	-	-	-	-	348	370
Overseas Operating Profit Margin (%) <sup>(2)</sup>	4.1%	5.5%	6.6%	8.9%	6.3%	6.1%	5.6%	7.4%	9.8%	7.2%	-
Cost Reductions (Billions of yen) <sup>(3)</sup>	(695.0)	(715.0)	(795.0)	(840.0)	(840.0)	(870.0)	(875.0)	(880.0)	(935.0)	(935.0)	(1,000.0)
ROIC (%)	-	-	-	-	7.5%	-	-	-	-	7.4%	-

(1) Amounts are presented without adjustment for the impact of the 25-for-one stock split that will be carried out on July 1, 2023.

(2) Overseas Operating Profit excludes temporary expenses, such as M&A-related depreciation costs of intangible fixed asset. Includes results from NTT DATA's overseas businesses, NTT Ltd., NTT Communications' overseas businesses, NTT Security Holdings, NTT, Inc. (Non-consolidated), NTT Venture Capital, NTT Disruption, NTT Global Sourcing.

(3) Cumulative reductions from FY 2017.

## New Medium-Term Financial Targets (IFRS) (Announced in May 2023)

	FY 2021					FY 2022					FY 2023 (E)
	Three Months Ended	Three Months Ended	Three Months Ended	Three Months Ended	Year Ended	Three Months Ended	Three Months Ended	Three Months Ended	Three Months Ended	Year Ended	Year Ending
	June 30	September 30	December 31	March 31	March 31	June 30	September 30	December 31	March 31	March 31	March 31
EBITDA <sup>(4)</sup>	836.7	876.3	885.0	649.1	3,247.1	857.3	850.4	880.2	702.4	3,290.2	3,390.0
Overseas Operating Profit Margin (%) <sup>(5)</sup>	-	-	-	-	-	-	-	-	-	7.3%	8.3%
Existing areas ROIC (%) <sup>(6)</sup>	-	-	-	-	-	-	-	-	-	8.2%	8.3%

(4) Depreciation and amortization expense in EBITDA excludes all depreciation expense related to right-of-use assets.

(5) Overseas Operating Profit excludes temporary expenses, such as M&A-related depreciation costs of intangible fixed asset. Includes results from NTT DATA's overseas businesses. Results for fiscal 2022 include results for the first half of the NTT Ltd. Group.

(6) The existing areas are defined as "NTT Docomo Group Consumer Telecommunications Business, NTT East Group, NTT West Group".

## 1. Financial Results Summary (Capital Investment)

## Capital Investment (IFRS)

	FY 2021					FY 2022					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2023 (E)
Capital investment	371.4	388.6	399.5	528.1	1,687.6	350.5	360.2	430.7	721.0	1,862.4	2,000.0
Integrated ICT Business Segment <sup>(1)</sup>	156.7	155.3	161.1	225.6	698.6	130.6	146.8	171.0	257.9	706.3	728.0
Regional communications business Segment	105.0	109.3	115.7	171.0	501.1	88.0	98.3	108.3	203.5	498.1	493.0
Global Solutions Business Segment <sup>(1)</sup>	79.2	95.9	88.9	83.3	347.2	112.8	94.1	108.4	185.1	500.4	590.0
Others(Real Estate, Energy and Others) <sup>(1)</sup>	30.5	28.1	33.9	48.2	140.7	19.1	21.0	43.0	74.6	157.7	189.0
(Ref.) Capital investment by group											
NTT Docomo Group	156.7	155.3	161.1	225.6	698.6	130.6	146.8	171.0	257.9	706.3	728.0
NTT East Group	49.9	50.3	54.9	96.5	251.6	37.3	45.4	50.6	115.5	248.9	245.0
NTT West Group	55.2	59.1	60.8	74.5	249.5	50.7	52.9	57.7	87.9	249.2	248.0
NTT DATA Consolidated (After integration of overseas business) <sup>(2)</sup>	35.8	46.3	43.2	51.5	176.7	43.6	44.6	108.4	185.1	381.7	590.0
NTT DATA Consolidated (Prior to integration of overseas businesses) <sup>(3)</sup>	35.8	46.3	43.2	51.5	176.7	43.6	44.6	-	-	-	-
NTT Ltd. Group <sup>(4)</sup>	43.1	49.1	45.6	31.9	169.7	69.2	49.5	58.5	131.8	309.0	-
NTT Urban Solutions Group	28.8	10.7	21.2	18.1	78.8	5.7	11.3	25.9	33.7	76.6	126.0
(Ref.) NTT DOCOMO Group	156.7	155.3	161.1	225.6	698.6	130.6	146.8	171.0	257.9	706.3	728.0
Enterprise	32.3	27.2	29.5	46.2	135.1	25.8	34.0	41.7	58.2	159.7	162.0
Smart life	14.2	13.0	12.9	15.5	55.5	13.5	17.5	19.4	26.8	77.1	87.0
Consumer communications	110.2	115.1	118.7	163.9	508.0	91.3	95.4	109.9	172.8	469.5	479.0
(incl.) Telecommunications capital investment <sup>(5)</sup>	113.0	118.0	121.9	171.4	524.3	95.1	103.5	119.1	193.7	511.2	510.0

(1) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 13)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments.

(2) As a result of the global business integration implemented in October 2022, results from the third quarter of FY2022 onward and full-year results forecast for FY2023 include the NTT Ltd. Group from the third quarter of FY2022 onward.

(3) Represents figures for NTT DATA Consolidated on its current basis, excluding the impact of the global business integration implemented in October 2022.

(4) Represents figures for NTT Ltd. Group on its current basis, excluding the impact of the global business integration implemented in October 2022.

(5) Represents the Telecommunications capital investment of Consumer communications and Enterprise.

## 1. Financial Results Summary (Business Segments)

Business Segments (IFRS)	FY 2021					FY 2022					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2023 (E) Year Ending March 31 (Forecast)
<b>Business segments <sup>(1)</sup></b>											
<b>Integrated ICT Business Segment <sup>(2)</sup></b>											
Operating revenues	1,435.5	1,445.3	1,480.0	1,509.5	5,870.2	1,421.8	1,478.0	1,524.5	1,634.6	6,059.0	6,110.0
Fixed voice related service	45.5	43.8	45.2	41.6	176.0	42.8	44.8	45.1	40.0	172.7	-
Mobile voice related service	280.3	279.5	274.3	275.8	1,109.9	267.2	265.6	263.2	258.2	1,054.2	-
IP/packet communications service	582.7	587.2	571.4	563.0	2,304.3	565.1	570.9	581.7	574.8	2,292.6	-
Sales of telecommunications equipment	139.2	127.8	180.2	181.9	629.0	145.3	158.8	176.8	205.2	686.0	-
System integration services	115.0	126.4	120.6	163.2	525.2	127.2	140.3	147.5	194.4	609.5	-
Other	272.7	280.6	288.3	284.0	1,125.7	274.2	297.5	310.2	362.0	1,244.0	-
Operating expenses	1,152.6	1,152.2	1,170.0	1,322.8	4,797.6	1,138.1	1,185.3	1,212.2	1,429.5	4,965.1	4,946.0
Personnel expenses	120.2	117.5	118.4	114.7	470.7	119.7	118.2	122.8	115.7	476.5	-
Expenses for purchase of goods and services and other expenses	821.3	822.0	838.7	947.9	3,430.0	807.0	858.0	878.5	1,038.4	3,581.8	-
Depreciation and amortization	192.1	194.8	195.7	197.4	779.9	193.8	193.9	196.9	201.3	785.9	-
Impairment losses	-	-	-	1.7	1.7	-	-	-	12.2	12.2	-
Expenses on disposal of fixed assets	12.9	11.9	10.5	17.4	52.6	10.8	8.4	7.1	17.8	44.1	-
Taxes and dues	6.2	6.1	6.6	43.8	62.7	6.8	7.0	6.9	44.0	64.7	-
Operating profit	282.8	293.1	310.0	186.6	1,072.5	283.7	292.7	312.3	205.1	1,093.9	1,164.0
<b>Regional communications business Segment</b>											
Operating revenues	774.8	792.5	784.5	855.7	3,207.6	767.9	779.6	782.4	847.6	3,177.6	3,190.0
Fixed voice related service	233.7	231.5	232.6	234.2	932.0	221.4	217.2	220.4	217.2	876.2	-
IP/packet communications service	399.2	398.2	399.3	401.9	1,598.6	400.4	401.1	401.1	398.5	1,601.1	-
Sales of telecommunications equipment	16.6	17.1	15.8	18.3	67.7	14.9	14.8	20.8	20.7	71.2	-
System integration services	33.6	54.3	47.0	84.4	219.3	35.2	47.9	42.5	82.2	207.8	-
Other	91.8	91.5	89.8	116.9	389.9	96.0	98.6	97.7	129.0	421.2	-
Operating expenses	628.1	648.8	640.3	850.4	2,767.6	629.2	654.2	659.9	813.8	2,757.1	2,742.0
Personnel expenses	167.1	164.4	164.5	161.5	657.4	163.8	159.4	163.4	153.9	640.5	-
Expenses for purchase of goods and services and other expenses	324.7	347.2	339.6	446.1	1,457.6	331.4	359.7	360.0	437.4	1,488.5	-
Depreciation and amortization	103.2	106.0	105.3	106.9	421.3	102.8	103.7	105.0	108.1	419.6	-
Impairment losses	-	-	-	14.5	14.5	-	-	-	0.3	0.3	-
Expenses on disposal of fixed assets	13.2	14.4	13.9	36.6	78.2	10.5	13.7	13.8	28.1	66.0	-
Taxes and dues	19.9	16.8	17.0	84.9	138.5	20.7	17.8	17.7	86.0	142.2	-
Operating profit	146.8	143.7	144.2	5.3	440.0	138.7	125.4	122.5	33.8	420.5	448.0
<b>Global Solutions Business Segment <sup>(2)(3)</sup></b>											
Operating revenues	842.2	884.2	907.7	981.0	3,615.2	969.0	1,004.0	1,034.7	1,084.1	4,091.7	4,100.0
System integration services	841.8	883.9	907.3	980.7	3,613.6	968.6	1,004.4	1,034.7	1,084.1	4,091.7	-
Other	0.4	0.3	0.4	0.3	1.6	0.4	(0.4)	-	-	-	-
Operating expenses	801.4	818.4	845.1	939.9	3,404.7	905.5	953.0	959.1	1,008.4	3,826.1	3,808.0
Personnel expenses	302.5	299.4	321.2	340.7	1,263.7	345.0	360.6	377.7	394.2	1,477.6	-
Expenses for purchase of goods and services and other expenses	417.8	438.3	442.8	492.6	1,791.5	479.3	507.5	498.5	524.0	2,009.2	-
Depreciation and amortization	76.1	75.7	76.7	80.5	309.1	77.2	77.8	78.7	80.7	314.4	-
Impairment losses	1.3	0.0	0.3	17.8	19.4	0.3	(0.1)	0.0	2.1	2.4	-
Expenses on disposal of fixed assets	1.0	1.4	0.3	2.9	5.5	0.6	4.2	0.5	2.4	7.6	-
Taxes and dues	2.7	3.6	3.8	5.5	15.5	3.2	3.0	3.7	5.0	14.9	-
Operating profit	40.9	65.8	62.6	41.2	210.5	63.4	51.0	75.5	75.6	265.6	292.0
<b>Others(Real Estate, Energy and Others) <sup>(2)</sup></b>											
Operating revenues	298.6	332.1	336.8	428.4	1,396.0	362.3	413.1	435.4	596.3	1,807.0	1,610.0
System integration services	9.3	10.0	10.0	11.2	40.5	13.8	13.2	14.0	16.1	57.1	-
Other	289.3	322.1	326.8	417.3	1,355.4	348.5	399.9	421.3	580.2	1,749.9	-
Operating expenses	275.4	305.4	312.8	429.8	1,323.5	338.1	383.0	406.0	590.8	1,717.9	1,518.0
Personnel expenses	60.5	60.0	61.9	66.4	248.8	63.9	64.9	65.3	71.4	265.4	-
Expenses for purchase of goods and services and other expenses	181.0	212.4	217.1	303.7	914.1	236.7	280.1	303.1	458.5	1,278.3	-
Depreciation and amortization	28.8	28.3	28.1	33.7	118.9	31.9	32.4	30.8	31.9	126.9	-
Impairment losses	-	-	-	2.5	2.5	-	-	-	1.1	1.1	-
Expenses on disposal of fixed assets	0.4	0.5	1.4	2.7	4.9	0.7	1.0	2.0	6.0	9.8	-
Taxes and dues	4.7	4.3	4.4	20.8	34.3	5.0	4.6	4.7	21.9	36.3	-
Operating profit	23.2	26.7	24.0	(1.4)	72.5	24.1	30.1	29.4	5.5	89.2	92.0

(1) Figures for each segment include inter-segment transactions.

(2) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 13)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments.

(3) In connection with the global business integration implemented in October 2022, some revenue items have been rearranged, and the results up to the second quarter of FY2022 are also restated and presented.

## 2. Financial Results Summary (NTT DOCOMO Group(including NTT Communications Group and NTT Comware Group))

## Overview of Financial Results (IFRS)

	FY 2021					FY 2022					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2023 (E)
NTT DOCOMO Group <sup>(1)</sup>											Year Ending March 31 (Forecast)
Operating revenues	1,435.5	1,445.3	1,480.0	1,509.5	5,870.2	1,421.8	1,478.0	1,524.5	1,634.6	6,059.0	6,110.0
Telecommunications services	912.5	914.4	894.7	884.2	3,605.8	879.0	885.1	893.8	876.6	3,534.5	3,500.0
Mobile communications services	674.5	674.5	655.7	653.7	2,658.3	645.2	653.3	653.3	644.5	2,596.2	2,590.0
Fixed communications services and other telecommunications services	238.0	239.9	239.0	230.5	947.5	233.8	231.9	240.5	232.1	938.3	910.0
Equipment sales	139.2	127.8	180.2	181.9	629.0	145.3	158.8	176.8	205.2	686.0	704.0
System integration services	115.0	126.4	120.6	163.2	525.2	127.2	140.3	147.5	194.4	609.5	657.0
Other	268.8	276.7	284.5	280.2	1,110.2	270.3	293.8	306.5	358.5	1,229.0	1,249.0
Operating expenses	1,152.6	1,152.2	1,170.0	1,322.8	4,797.6	1,138.1	1,185.3	1,212.2	1,429.5	4,965.1	4,946.0
Personnel expenses	120.2	117.5	118.4	114.7	470.7	119.7	118.2	122.8	115.7	476.5	489.0
Cost of equipment sold and services, and other expenses	672.5	672.9	690.1	839.7	2,875.3	661.4	715.3	725.3	931.0	3,033.0	2,982.0
Depreciation and amortization	192.1	194.8	195.7	197.4	779.9	193.8	193.9	196.9	201.3	785.9	814.0
Impairment losses	-	-	-	1.7	1.7	-	-	-	12.2	12.2	-
Communication network charges	155.0	155.1	155.2	152.1	617.4	152.4	149.6	160.1	151.4	613.5	619.0
Loss on disposal of property, plant and equipment and intangible assets	12.9	11.9	10.5	17.4	52.6	10.8	8.4	7.1	17.8	44.1	42.0
Operating profit	282.8	293.1	310.0	186.6	1,072.5	283.7	292.7	312.3	205.1	1,093.9	1,164.0
Profit before taxes	284.7	293.0	318.6	186.1	1,082.4	291.9	293.2	314.7	193.7	1,093.5	1,164.0
Profit attributable to NTT DOCOMO, INC.	198.3	200.9	222.5	130.5	752.1	205.1	214.7	223.7	128.4	771.8	786.0
Financial Indicators											
Free cash flow <sup>(2)(3)</sup>	43.0	555.1	201.9	333.4	1,133.3	213.3	▲94.0	113.0	361.3	593.6	620.0
EBITDA <sup>(4)</sup>	447.8	460.4	477.2	360.6	1,746.0	449.7	459.2	480.5	401.6	1,790.9	1,869.0
Ratio of smart life plus enterprise business revenue (%)	-	-	-	-	45.7%	-	-	-	-	48.2%	49.2%
Enterprise business revenue	408.4	425.5	412.6	473.0	1,719.5	417.7	427.3	450.8	509.9	1,805.7	1,880.0
Telecom CAPEX to Sales (%)	-	-	-	-	16.4%	-	-	-	-	16.7%	16.7%
ROIC (%)	-	-	-	-	10.8%	-	-	-	-	10.6%	-
ROIC(communication business)(%) <sup>(5)</sup>	-	-	-	-	-	-	-	-	-	10.3%	more than 10.3%
(Ref.) NTT DOCOMO Group Operating Profit in Each Segment <sup>(6)</sup>											
Enterprise											
Operating revenues	408.4	425.5	412.6	473.0	1,719.5	417.7	427.3	450.8	509.9	1,805.7	1,880.0
(incl.) Integrated solutions <sup>(7)</sup>	139.4	145.7	145.9	191.3	622.4	152.0	157.2	157.6	209.2	676.0	-
Operating profit (loss)	60.9	68.2	65.4	57.1	251.6	69.8	76.3	76.4	60.1	282.6	312.0
Operating margin	14.9%	16.0%	15.9%	12.1%	14.6%	16.7%	17.8%	16.9%	11.8%	15.7%	16.6%
Smart life											
Operating revenues	234.7	242.5	245.0	238.2	960.4	240.3	278.0	280.1	316.1	1,114.5	1,125.0
Operating profit (loss)	48.6	51.5	62.6	35.1	197.8	56.9	50.4	71.2	26.8	205.3	235.0
Operating margin	20.7%	21.2%	25.5%	14.7%	20.6%	23.7%	17.9%	25.4%	8.5%	18.4%	20.9%
Consumer communications											
Operating revenues	849.6	840.0	872.1	872.8	3,434.6	825.2	838.2	854.8	869.2	3,387.4	3,370.0
Operating profit (loss)	173.3	173.4	182.0	94.4	623.1	157.0	166.0	164.8	118.2	606.0	617.0
Operating margin	20.4%	20.6%	20.9%	10.8%	18.1%	19.0%	19.8%	19.3%	13.6%	17.9%	18.3%

(1) The scope of aggregation for each of the figures presented for NTT Docomo Group is internal management figures after eliminating internal transactions between NTT Docomo and its subsidiaries. Such figures are not audited and are provided for reference only.

(2) Adjusted free cash flow is calculated excluding the effects of changes in investment derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months.

(3) In connection with the recalculation of past figures, results for periods the second quarter and the third quarter of FY2021 that are presented above have been revised.

(4) Depreciation charges for right-of-use assets have been excluded from EBITDA and its depreciation and amortization components.

(5) ROIC for Consumer communications is shown.

(6) Figures reflect the reorganization, including (the) intergroup business transfer implemented in July 2022.

(7) Beginning with the second quarter of FY2022, solution services has been reviewed to integrated solutions. Integrated solutions include solution services (including 5G/IoT, etc.), cloud infrastructure, application services, etc.

Segment	Principal Services, etc., Included in Each Reportable Segment
Enterprise	For enterprise customers: Mobile communications services, Fixed-line communications services, Device sales, System integration service, etc.
Smart life	Finance/payment services, Marketing solutions, Content/Lifestyle services, Support services for customers' peace of mind
Consumer communications	For consumer customers: Mobile communications services, Fixed-line communications services, Device sales, etc.

## 2. Financial Results Summary (NTT East Group, NTT West Group)

## Overview of Financial Results (IFRS)

	FY 2021					FY 2022					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2023 (E)
NTT East Group <sup>(1)</sup>											Year Ending March 31 (Forecast)
Operating revenues	418.4	430.5	420.3	448.9	1,718.0	411.0	417.0	417.2	456.9	1,702.2	1,705.0
Fixed voice related service	124.8	123.5	123.8	121.6	493.8	117.1	115.1	117.8	112.4	462.3	449.0
IP/packet communications service	227.8	227.5	227.7	229.7	912.8	227.0	227.3	227.1	226.1	907.6	904.0
Sales of telecommunications equipment	7.2	6.7	6.1	7.0	27.0	5.2	5.2	9.7	8.5	28.6	28.0
System integration services	17.8	31.9	22.5	39.7	111.9	18.5	24.2	20.5	40.9	104.1	119.0
Other	40.8	40.8	40.1	50.8	172.4	43.2	45.3	42.1	69.1	199.6	205.0
Operating expenses	326.6	335.6	333.2	443.7	1,439.0	321.0	337.0	338.0	420.7	1,416.7	1,419.0
Personnel expenses	88.0	85.7	86.8	83.5	344.0	86.3	83.2	85.9	79.7	335.2	328.0
Expenses for purchase of goods and services and other expenses	166.8	177.0	174.4	226.3	744.4	165.8	183.5	181.3	225.0	755.6	765.0
Depreciation and amortization	54.3	56.2	55.1	56.0	221.7	52.6	53.4	53.5	54.4	213.8	207.0
Impairment losses	-	-	-	13.9	13.9	-	-	-	-	-	-
Expenses on disposal of fixed assets	6.5	7.4	7.5	19.1	40.4	4.7	6.8	7.2	15.8	34.5	40.0
Taxes and dues	10.9	9.3	9.4	45.0	74.6	11.6	10.2	10.1	45.8	77.7	79.0
Operating profit	91.8	94.9	87.1	5.1	279.0	90.0	80.0	79.2	36.2	285.4	286.0
Profit before taxes	95.2	94.4	86.8	5.1	281.5	90.4	79.6	78.8	36.3	285.1	285.5
Profit attributable to NTT East	67.2	66.0	60.4	2.9	196.4	63.0	56.1	55.2	28.2	202.4	203.0
NTT West Group <sup>(2)</sup>											
Operating revenues	362.1	367.1	370.6	413.8	1,513.5	363.5	369.6	370.2	398.3	1,501.6	1,515.0
Fixed voice related service	110.3	109.4	110.3	114.2	444.2	105.9	103.8	104.0	106.4	420.1	400.0
IP/packet communications service	171.7	170.9	171.9	172.9	687.4	174.2	174.6	173.8	173.2	695.8	696.0
Sales of telecommunications equipment	9.5	10.5	9.7	11.5	41.2	9.8	9.7	11.2	12.4	43.1	44.0
System integration services	16.2	22.7	24.9	45.3	109.2	17.1	24.1	22.4	41.8	105.4	125.0
Other	54.4	53.5	53.7	69.9	231.5	56.5	57.4	58.8	64.5	237.1	250.0
Operating expenses	307.1	318.3	313.6	413.7	1,352.7	314.8	324.2	326.9	400.7	1,366.7	1,353.0
Personnel expenses	79.2	78.7	77.6	78.2	313.7	77.5	76.2	77.5	74.2	305.4	297.0
Expenses for purchase of goods and services and other expenses	163.4	175.3	171.6	226.5	736.8	172.1	183.2	183.7	219.8	758.9	754.0
Depreciation and amortization	48.9	49.8	50.3	50.9	199.9	50.3	50.4	51.6	53.8	206.0	204.0
Impairment losses	-	-	-	0.6	0.6	-	-	-	0.3	0.3	-
Expenses on disposal of fixed assets	6.6	7.1	6.5	17.6	37.8	5.8	6.9	6.5	12.3	31.6	34.0
Taxes and dues	9.0	7.4	7.6	39.9	64.0	9.1	7.6	7.6	40.2	64.5	64.0
Operating profit	54.9	48.8	57.0	0.1	160.9	48.6	45.4	43.3	▲ 2.4	134.9	162.0
Profit before taxes	54.5	48.1	56.2	(0.6)	158.3	48.1	44.5	42.5	(3.3)	131.7	159.0
Profit attributable to NTT West	37.6	33.4	39.5	(0.0)	110.5	33.2	30.2	30.4	(0.6)	93.2	111.0

(1) The scope of aggregation for each of the figures presented for NTT East Group is internal management figures after eliminating internal transactions between NTT East and its subsidiaries. Such figures are not audited and are provided for reference only.

(2) The scope of aggregation for each of the figures presented for NTT West Group is internal management figures after eliminating internal transactions between NTT West and its subsidiaries. Such figures are not audited and are provided for reference only.

2. Financial Results Summary (NTT Data Consolidated, NTT Ltd. Group)<sup>(1)</sup>

## Overview of Financial Results (IFRS)

	FY 2021					FY 2022					(Billions of yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2023 (E) Year Ending March 31 (Forecast)
NTT DATA Consolidated (After integration of overseas business) <sup>(2)</sup>											
Net sales	590.8	621.3	636.1	703.7	2,551.9	677.4	694.1	1,034.7	1,084.1	3,490.2	4,100.0
Cost of sales	437.9	454.9	465.2	517.9	1,875.9	499.5	518.1	753.2	797.1	2,567.9	2,993.0
Gross profit	152.9	166.3	170.9	185.8	676.0	177.9	175.9	281.4	287.0	922.2	1,107.0
Selling, general and administrative expenses	105.6	104.5	113.0	140.3	463.4	120.4	125.5	205.9	211.4	663.1	815.0
Operating profit	47.3	61.9	58.0	45.5	212.6	57.5	50.4	75.5	75.6	259.1	292.0
Profit before taxes	49.0	62.1	58.2	46.6	215.8	58.9	51.7	62.5	69.7	242.8	240.0
Profit attributable to NTT DATA	31.1	40.8	38.3	32.8	143.0	39.7	33.0	32.9	44.3	150.0	144.0
NTT Ltd. Group <sup>(3)(4)</sup>											
Operating revenues	253.7	261.8	271.6	267.5	1,054.7	294.2	311.9	302.4	280.4	1,188.8	1,167.0
High value services <sup>(5)</sup>	108.4	110.9	119.3	117.7	456.2	132.2	149.8	144.7	136.1	562.8	-
Data center	37.9	41.2	46.1	48.8	173.9	55.8	68.4	61.4	56.1	241.8	-
Managed services	36.8	37.4	39.3	34.4	147.9	41.9	42.5	43.5	42.7	170.6	-
Data Networks	13.5	12.3	14.3	14.2	54.3	12.9	18.6	18.6	19.6	69.7	-
Other (Cloud communications, etc.)	20.2	19.9	19.7	20.3	80.1	21.6	20.3	21.1	17.7	80.8	-
Other services(IT product sales, etc.) <sup>(5)</sup>	145.3	151.0	152.3	149.8	598.5	161.9	162.1	157.7	144.3	626.0	-
Operating expenses	259.8	256.9	265.9	265.7	1,048.3	287.9	311.7	289.6	259.8	1,149.0	-
Personnel expenses	73.1	67.2	71.9	77.0	289.2	77.2	77.6	74.3	74.2	303.2	-
Expenses for purchase of goods and services and other	162.1	166.2	170.1	152.4	650.9	186.7	207.2	192.0	159.5	745.5	-
Depreciation and amortization	22.9	22.2	23.1	25.2	93.5	23.4	23.2	23.0	24.7	94.2	-
Impairment losses	1.3	0.0	0.0	9.4	10.7	0.3	(0.1)	-	0.1	0.3	-
Expenses on disposal of fixed assets	0.2	0.4	0.2	1.1	1.8	0.0	3.6	0.0	0.8	4.5	-
Taxes and dues	0.2	0.8	0.7	0.6	2.3	0.3	0.3	0.3	0.5	1.4	-
Operating profit	(6.1)	5.0	5.7	1.8	6.3	6.2	0.1	12.8	20.6	39.7	-
Profit before taxes	(7.6)	3.0	2.1	(2.2)	(4.6)	10.0	(6.7)	1.4	16.0	20.6	-
Profit attributable to NTT Ltd.	(9.6)	(1.4)	(1.5)	17.4	4.9	18.2	(9.6)	(2.9)	16.5	22.2	-
(Ref.) Ratio of "High value services" to operating revenues	-	-	-	-	43%	-	-	-	-	47%	-
(Ref.) NTT DATA Consolidated Operating Profit in Each Segment											
Public and social infrastructure											
Net sales	123.5	140.4	142.7	183.6	590.2	129.7	140.8	153.0	212.5	635.9	665.0
Operating Profit	10.6	17.8	15.8	24.0	68.1	11.3	7.8	18.8	30.7	68.6	80.0
(incl.) Operating Profit Margin	8.6%	12.7%	11.1%	13.0%	11.5%	8.7%	5.5%	12.3%	14.5%	10.8%	12.0%
Financial											
Net sales	149.9	163.0	152.6	174.3	639.8	163.4	157.5	161.3	180.0	662.2	692.0
Operating Profit	13.0	16.3	14.8	16.8	60.8	16.2	16.9	17.5	18.2	68.8	73.0
(incl.) Operating Profit Margin	8.6%	10.0%	9.7%	9.6%	9.5%	9.9%	10.8%	10.9%	10.1%	10.4%	10.5%
Enterprise											
Net sales	105.3	115.4	118.2	127.7	466.6	122.6	125.5	131.9	140.4	520.4	550.0
Operating Profit	9.0	13.9	13.3	7.1	43.4	13.1	14	14.5	9.8	51.4	55.0
(incl.) Operating Profit Margin	8.6%	12.0%	11.3%	5.6%	9.3%	10.7%	11.1%	11.0%	7.0%	9.9%	10.0%
Overseas											
Net sales	248.4	245.5	266.7	279.1	1,039.8	305.3	320.1	639.9	615.1	1,880.4	2,436.0
(incl.) North America	114.4	114.9	119.4	129.1	477.8	139.3	153.3	153.3	148.4	594.3	577.0
(incl.) EMEA and LATAM	131.2	128.0	144.7	147.1	551.0	162.3	163.1	182.9	184.2	692.5	711.0
(incl.) Ltd.	-	-	-	-	-	-	-	302.4	280.4	582.8	1,167.0
Operating Profit	8.0	8.4	8.3	6.4	31.1	13.3	12.9	26.3	29.1	81.6	99.0
(incl.) Operating Profit Margin	3.2%	3.4%	3.1%	2.3%	3.0%	4.4%	4.0%	4.1%	4.7%	4.3%	4.1%
EBITA <sup>(6)</sup>	12.2	12.8	13.1	12.6	50.7	18.5	18.3	35.5	39.3	111.6	145.0
(incl.) North America	7.3	6.0	7.8	10	31.1	10.1	9.9	12.1	9.9	41.9	44.0
(incl.) EMEA and LATAM	5.0	7.0	5.5	1.6	19.2	8.1	8.4	7.1	6.3	29.9	40.0
(incl.) Ltd.	-	-	-	-	-	-	-	16.1	23.6	39.8	79.0
Eliminations or Corporate(Net sales)	(36.3)	(43.1)	(44.1)	(61.0)	(184.5)	(43.6)	(49.9)	(51.3)	(63.9)	(208.7)	(243.0)

(1) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 13)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments. Results for NTT, Inc. (Global Holding Company) Group, which were previously presented on this page, are identical to the results for the global solutions business segment as a result of the revision of NTT's business segments that NTT has implemented beginning with the presentation of FY2021 results. Accordingly, such results will no longer be presented on this page. Please refer to page 4 for details.

(2) As a result of the global business integration implemented in October 2022, results from the third quarter of FY2022 onward and full-year results forecast for FY2023 include the NTT Ltd. Group from the third quarter of FY2022 onward.

(3) Represents figures for NTT DATA Consolidated on its current basis, excluding the impact of the global business integration implemented in October 2022.

(4) The scope of aggregation for each of the figures presented for NTT Ltd. Group is internal management figures after eliminating internal transactions between NTT Ltd. and its subsidiaries. Such figures are not audited and are provided for reference only.

(5) The forecast for fiscal 2023 for sales to external customers is 505.0 billion yen for High value services and 650.0 billion yen for Other services(IT product sales, etc.).

(6) EBITA calculation is as described below.

EBITA= operating income + amortization of intangible assets subject to purchase price allocation (PPA) arising from acquisition and other



## 2. Financial Results Summary (NTT Urban Solutions Group, NTT Urban Development Group)

## Overview of Financial Results (IFRS)

(Billions of yen)

	FY 2021					FY 2022					FY 2023 (E)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Year Ending March 31 (Forecast)
NTT Urban Solutions Group <sup>(1)(2)</sup>											
Operating revenues	93.2	105.6	104.4	143.4	446.5	90.4	74.5	87.4	137.1	389.3	395.0
Operating expenses	82.8	92.2	93.3	139.3	407.6	81.6	65.3	76.8	127.4	351.1	363.0
Personnel expenses	21.8	22.1	21.7	23.6	89.1	21.6	16.2	17.1	18.4	73.3	71.0
Expenses for purchase of goods and services and other expenses	49.5	58.9	60.4	90.6	259.4	48.5	40.0	50.5	87.3	226.2	241.0
Depreciation and amortization	10.4	10.3	10.2	10.3	41.2	10.3	8.3	8.3	8.4	35.3	35.0
Impairment losses	-	-	-	2.0	2.0	-	-	-	-	-	-
Expenses on disposal of fixed assets	-	-	-	-	-	-	-	-	-	-	-
Taxes and dues	1.1	1.0	1.0	12.8	15.9	1.1	0.9	1.0	13.3	16.3	16.0
Operating profit	11.0	15.5	15.7	4.4	46.6	8.6	9.5	9.5	17.6	45.2	59.0
Profit before taxes	9.7	14.3	14.5	3.0	41.5	6.2	8.0	7.2	15.3	36.6	46.0
Profit attributable to NTT Urban Solutions	6.3	9.2	8.9	1.6	26.0	3.4	5.0	4.5	9.5	22.4	30.0
(incl.) NTT Urban Development Consolidated <sup>(3)</sup>											
Operating revenues	34.2	34.4	31.0	42.0	141.5	35.5	36.0	41.2	63.5	176.1	191.0
Operating expenses	24.9	23.7	21.8	45.6	116.0	25.4	26.1	31.1	61.3	143.9	165.0
Personnel expenses	3.1	0.7	1.8	1.9	7.5	1.8	1.9	1.9	2.1	7.8	9.0
Expenses for purchase of goods and services and other expenses	14.1	15.7	12.7	22.6	65.1	16.1	16.6	21.5	39.3	93.4	112.0
Depreciation and amortization	7.1	6.9	6.9	6.9	27.7	7.0	7.1	7.1	7.3	28.4	29.0
Impairment losses	-	-	-	2.0	2.0	-	-	-	-	-	-
Expenses on disposal of fixed assets	-	-	-	-	-	-	-	-	-	-	-
Taxes and dues	0.6	0.5	0.4	12.2	13.7	0.6	0.6	0.6	12.6	14.3	15.0
Operating profit	9.5	11.6	13.5	(3.4)	31.2	9.5	9.7	8.5	7.8	35.6	50.0
Profit before taxes	8.3	10.5	12.3	(4.8)	26.3	8.2	7.9	6.3	5.4	27.8	36.0
Profit attributable to NTT Urban Development	5.3	6.8	8.1	(3.8)	16.5	5.1	4.9	3.8	3.2	17.1	24.0

(1) The scope of aggregation for each of the figures presented for NTT Urban Solutions Group is internal management figures after eliminating internal transactions among NTT Urban Development (on a consolidated basis), NTT FACILITIES and its subsidiaries. Such figures are not audited and are provided for reference.

(2) NTT FACILITIES electricity business has been transferred to and integrated with NTT Anode Energy in July 2022, and is not included from the NTT Urban Solutions Group.

(3) NTT Urban Value Support, Inc. (formerly NTT Urban Development Builservice Co., Ltd. \* wholly-owned subsidiary of NTT Urban Development Corporation) became a wholly-owned subsidiary of NTT Urban Solutions, Inc. in July 2021 and is not included in NTT Urban Development Corporation.

### 3. Operating Data (Number of Subscriptions, Units sold)

#### Number of Subscriptions

		FY 2021					FY 2022					FY 2023 (E)
		As of June 30 (Three Months Ended June 30)	As of September 30 (Three Months Ended September 30)	As of December 31 (Three Months Ended December 31)	As of March 31 (Three Months Ended March 31)	Year Ended March 31	As of June 30 (Three Months Ended June 30)	As of September 30 (Three Months Ended September 30)	As of December 31 (Three Months Ended December 31)	As of March 31 (Three Months Ended March 31)	Year Ended March 31	Year Ending March 31 (Forecast)
Mobile Telecommunications Services <sup>(1)</sup>	(in thousands)	82,916	83,454	83,846	84,752	84,752	85,245	85,884	86,543	87,495	87,495	89,588
Telecommunications Services (5G)	(in thousands)	5,351	6,942	8,952	11,530	11,530	13,785	16,019	18,217	20,602	20,602	28,546
(Incl.) home5G	(in thousands)	-	75	186	288	288	388	474	558	664	664	-
(Incl.) Modules	(in thousands)	-	-	-	-	-	-	-	-	-	-	-
Telecommunications Services (LTE (Xi))	(in thousands)	63,172	63,001	62,242	61,396	61,396	60,452	59,474	58,577	57,771	57,771	54,095
(Incl.) Modules	(in thousands)	6,088	6,730	7,389	8,086	8,086	8,665	9,315	9,893	10,528	10,528	-
Telecommunications Services (FOMA (3G))	(in thousands)	14,393	13,511	12,651	11,826	11,826	11,009	10,390	9,749	9,122	9,122	6,946
(Incl.) Modules	(in thousands)	6,114	5,929	5,682	5,470	5,470	5,183	5,025	4,819	4,664	4,664	-
Net increase from previous period	(in thousands)	284	537	392	907	2,120	493	639	659	952	2,742	2,093
Churn rate <sup>(2)</sup>	(%)	0.58%	0.53%	0.65%	0.69%	0.62%	0.67%	0.56%	0.65%	0.72%	0.65%	-
(Incl.) Handset churn rate <sup>(3)</sup>	(%)	0.48%	0.45%	0.55%	0.64%	0.53%	0.58%	0.55%	0.60%	0.73%	0.61%	-
i-mode	(in thousands)	3,816	3,393	3,017	2,675	2,675	2,385	2,128	1,879	1,627	1,627	-
sp-mode and so on <sup>(4)</sup>	(in thousands)	47,538	48,014	48,338	50,099	50,099	50,528	50,889	51,263	51,673	51,673	-
Number of units sold	(in thousands)	6,492	5,781	5,781	6,224	24,279	5,523	5,533	5,735	6,363	23,154	19,491
(Incl.) New subscriptions <sup>(5)</sup>	(in thousands)	2,874	2,659	2,843	3,527	11,903	3,134	3,013	3,176	3,844	13,168	-
Total smartphones and tablets sold	(in thousands)	3,248	3,028	2,969	3,151	12,396	2,649	2,683	2,710	2,819	10,861	9,593
(Incl.) Tablets sold	(in thousands)	217	182	143	146	689	154	107	102	147	511	-
Telephone subscriber lines <sup>(6)</sup>	(in thousands)	13,858	13,622	13,381	13,123	13,123	12,858	12,610	12,379	12,108	12,108	11,148
NTT East	(in thousands)	6,932	6,821	6,713	6,597	6,597	6,482	6,373	6,269	6,142	6,142	5,692
NTT West	(in thousands)	6,926	6,801	6,669	6,527	6,527	6,376	6,238	6,110	5,966	5,966	5,456
INS-Net <sup>(7)</sup>	(in thousands)	1,727	1,690	1,648	1,604	1,604	1,564	1,524	1,485	1,434	1,434	1,268
NTT East	(in thousands)	869	848	827	803	803	782	762	743	718	718	618
NTT West	(in thousands)	859	842	821	801	801	782	762	742	716	716	650
Telephone subscriber lines + INS-Net	(in thousands)	15,585	15,312	15,029	14,727	14,727	14,422	14,135	13,864	13,542	13,542	12,416
NTT East	(in thousands)	7,801	7,669	7,540	7,400	7,400	7,264	7,135	7,012	6,860	6,860	6,310
NTT West	(in thousands)	7,785	7,643	7,490	7,327	7,327	7,158	7,000	6,852	6,682	6,682	6,106
Public telephones	(number)	143,829	141,726	139,321	137,649	137,649	132,595	127,467	123,705	121,882	121,882	109,482
NTT East	(number)	68,898	68,714	68,556	67,959	67,959	65,762	62,727	60,427	59,850	59,850	53,850
NTT West	(number)	74,931	73,012	70,765	69,690	69,690	66,833	64,740	63,278	62,032	62,032	55,632
FLET'S ISDN	(in thousands)	45	43	42	40	40	38	36	33	31	31	23
NTT East	(in thousands)	19	18	18	17	17	16	15	14	13	13	9
NTT West	(in thousands)	26	25	24	23	23	22	21	19	18	18	14
FLET'S ADSL	(in thousands)	359	340	313	286	286	247	208	156	58	58	-
NTT East	(in thousands)	150	141	130	120	120	104	87	62	5	5	-
NTT West	(in thousands)	210	199	183	166	166	143	121	93	53	53	-
FLET'S Hikari (including Hikari Collaboration Model) <sup>(8) (9) (10)</sup>	(in thousands)	22,817	23,034	23,194	23,266	23,266	23,407	23,487	23,558	23,575	23,575	23,925
NTT East	(in thousands)	12,911	13,034	13,119	13,156	13,156	13,240	13,280	13,316	13,326	13,326	13,526
NTT West	(in thousands)	9,906	10,000	10,075	10,110	10,110	10,167	10,207	10,243	10,249	10,249	10,399
(incl.) Hikari Collaboration Model	(in thousands)	15,611	15,905	16,132	16,292	16,292	16,500	16,640	16,744	16,809	16,809	17,289
NTT East	(in thousands)	9,172	9,342	9,471	9,573	9,573	9,696	9,766	9,827	9,871	9,871	10,131
NTT West	(in thousands)	6,439	6,563	6,660	6,719	6,719	6,804	6,874	6,917	6,938	6,938	7,158
(incl.) docomo Hikari	(in thousands)	7,137	7,209	7,254	7,262	7,262	7,276	7,286	7,282	7,251	7,251	-
Hikari Denwa <sup>(11)</sup>	(in thousands)	18,713	18,756	18,777	18,782	18,782	18,782	18,787	18,783	18,752	18,752	18,662
NTT East	(in thousands)	10,043	10,064	10,073	10,075	10,075	10,076	10,079	10,074	10,058	10,058	9,938
NTT West	(in thousands)	8,671	8,692	8,703	8,707	8,707	8,706	8,708	8,709	8,694	8,694	8,724

(1) Mobile telecommunications services and New subscriptions include mobile line subscriptions of MVNOs and Communication Module subscriptions.

(2) "Churn rate" is calculated excluding the subscriptions and cancellations of subscriptions of MVNOs, but it is calculated including the number of "OCN mobile" subscriptions from the fourth quarter of 2021.

(3) Churn rate of billing plans that offer voice communication service (excluding 2in1 service).

(4) Sp-mode includes "ahamo" from the first quarter of 2021, and "OCN mobile" from the fourth quarter of 2021.

(5) Mobile telecommunications services and New subscriptions include mobile line subscriptions of MVNOs and Communication Module subscriptions.

(6) The number of Telephone Subscriber Lines is the total of individual lines and central station lines (including the Subscriber Telephone Lite Plan).

(7) "INS-Net" includes "INS-Net 64" and "INS-Net 1500." In terms of the number of channels, transmission rate, and line use rate (base rate), "INS-Net 1500" is in all cases approximately ten times greater than "INS-Net 64." For this reason, one "INS-Net 1500" subscription is calculated as ten "INS-Net 64" subscriptions (including subscriptions to the "INS-Net 64 Lite Plan").

(8) The number of "FLET'S Hikari (including Hikari Collaboration Model)" subscriptions includes subscriptions to "FLET'S Hikari Cross," "FLET'S Hikari Next," "FLET'S Hikari Light," "FLET'S Hikari Lightplus" "FLET'S Hikari WiFi Access" and "Hikari Denwa Next (Hikari IP Phone)" provided by NTT East, subscriptions to "FLET'S Hikari Cross," "FLET'S Hikari Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light" and "Hikari Denwa Next (IP Phone Services)" provided by NTT West and subscriptions to the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.

(9) The comparative results for the fiscal year ended March 31, 2023 compared to the fiscal year ended March 31, 2022 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West were 1,273 thousand lines and 1,000 thousand lines, respectively, for a total of 2,272 thousand lines; the numbers of new subscribers (excluding switchover lines) for the "Hikari Collaboration Model" for NTT East and NTT West were 993 thousand lines and 732 thousand lines, respectively, for a total of 1,725 thousand lines; and the numbers of switchover lines for NTT East and NTT West were 161 thousand lines and 152 thousand lines, respectively, for a total of 313 thousand lines

(10) The comparative forecast for the year ending March 31, 2024 (Forecast) compared to the results for the year ended March 31, 2022 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West are expected to be 1,350 thousand lines and 990 thousand lines, respectively, for a total of 2,340 thousand lines; the numbers of new subscribers (excluding switchover lines) for the "Hikari Collaboration Model" for NTT East and NTT West are expected to be 1,040 thousand lines and 730 thousand lines, respectively, for a total of 1,770 thousand lines; and the numbers of switchover lines for NTT East and NTT West are expected to be 120 thousand lines and 150 thousand lines, respectively, for a total of 270 thousand lines

(11) The number of subscriptions for "Hikari Denwa" include wholesale services provided to service providers by NTT East and NTT West.

### 3. Operating Data (Number of Subscriptions, Transactions)

#### Number of Subscriptions

		FY 2021					FY 2022					FY 2023 (E)
		As of June 30 (Three Months Ended June 30)	As of September 30 (Three Months Ended September 30)	As of December 31 (Three Months Ended December 31)	As of March 31 (Three Months Ended March 31)	Year Ended March 31	As of June 30 (Three Months Ended June 30)	As of September 30 (Three Months Ended September 30)	As of December 31 (Three Months Ended December 31)	As of March 31 (Three Months Ended March 31)	Year Ended March 31	Year Ending March 31 (Forecast)
NTT Group Major ISPs <sup>(1)</sup>	(in thousands)	11,382	11,365	11,378	11,360	11,360	11,354	11,384	11,428	11,483	11,483	10,967
(incl.) OCN	(in thousands)	7,020	7,015	7,036	7,018	7,018	7,052	7,113	7,197	7,301	7,301	7,604
(incl.) Plala	(in thousands)	3,927	3,907	3,896	3,889	3,889	3,851	3,817	3,779	3,733	3,733	2,891
Hikari TV	(in thousands)	2,934	2,925	2,951	2,952	2,952	2,937	915	904	884	884	822
FLET'S TV Transmission Services <sup>(2)</sup>	(in thousands)	1,926	1,954	1,976	1,995	1,995	2,011	2,028	2,046	2,066	2,066	2,143
NTT East	(in thousands)	1,130	1,139	1,147	1,154	1,154	1,159	1,164	1,171	1,177	1,177	1,197
NTT West	(in thousands)	796	815	829	841	841	852	863	875	888	888	946
"d POINT CLUB" members	(in thousands)	83,728	85,542	87,206	89,075	89,075	90,377	91,702	93,244	94,801	94,801	-
(incl.) "d POINT CARD" registrants <sup>(3)</sup>	(in thousands)	52,570	54,325	55,975	57,857	57,857	59,166	60,458	61,764	63,196	63,196	-
"d POINTs" used	(in billions)	69.7	66.4	67.3	66.9	270.3	67.1	84.1	91.4	96.9	339.5	-
(incl.) "d POINTs" used at partners' stores, etc.	(in billions)	52.7	50.6	52.1	52.7	208.1	54.0	70.1	77.2	82.0	283.4	-
Finance/Payment transactions handled <sup>(4)</sup>	(in billions)	2,000	4,090	6,490	8,860	8,860	2,510	5,180	8,140	11,090	11,090	-
(incl.) "d CARD" transactions	(in billions)	1,500	3,060	4,850	6,610	6,610	1,870	3,820	5,970	8,130	8,130	-
(incl.) "d Payment" transactions <sup>(5)</sup>	(in billions)	304	628	1,022	1,418	1,418	431	925	1,503	2,065	2,065	-
"d CARD" members	(in thousands)	14,759	15,071	15,379	15,666	15,666	15,938	16,231	16,487	16,796	16,796	-
(incl.) "d CARD GOLD"	(in thousands)	8,232	8,475	8,687	8,886	8,886	9,065	9,302	9,513	9,789	9,789	-
"d Payment" users <sup>(6)</sup>	(in millions)	37.35	39.43	41.65	43.75	43.75	45.61	47.67	49.82	51.99	51.99	-
Locations where payment / point services are available <sup>(7)</sup>	(in millions)	3.52	3.71	3.87	4.10	4.10	4.24	4.38	4.48	4.79	4.79	-

(1) "NTT Group Major ISPs" includes "WAKWAK" and "InfoSphere," in addition to "OCN" and "Plala."

(2) The number of subscriptions for "FLET'S TV Transmission Services" include wholesale services provided to service providers by NTT East and NTT West.

(3) The number of users who can earn and use "d POINTs" at participating stores by registering their personal information.

(4) The amount of transactions includes the transactions handled with "d CARD," "ID," "d Payment," direct carrier billing and "DOCOMO Mobile Payment Service," etc.

(5) The amount of transactions processed with "d Payment" represents the cumulative amount of payments made with "d Payment" (code and online payment), "d Payment (ID)" and "DOCOMO Mobile Payment". In association with the service integration of "DOCOMO Mobile Payment" into "d Payment" on June 1, 2022, the amount of transactions processed with "d Payment" include DOCOMO Payment transactions with the first quarter of FY2022. In connection with this service integration, figures for FY 2021 also include DOCOMO Payment transactions.

(6) The number of "d Payment" users represents the sum of total number of "d Payment" app downloads and "d Payment (ID)" members.

(7) Locations where payment / point services are available represent the combined number of locations where "d POINT," "ID" and "d Payment"(code and online payment) services can be used.

### 3. Operating Data (ARPU)

#### Average Monthly Revenue per Unit (ARPU)

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to each designated service on a per user basis. In the case of NTT Group's integrated ICT business, ARPU is calculated by dividing revenue items included in operating revenues from its integrated ICT business segment, such as revenues from 5G mobile phone services, LTE ("X") mobile phone services, FOMA (3G) mobile phone services and "docomo Hikari" services, that are incurred consistently each month, by the number of active users to the relevant services. In the case of NTT Group's regional communications business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's regional communications business segment, that is, fixed-line (telephone subscriber lines and INS-NET) and FLET'S Hikari, by the number of active subscribers to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges. NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its IFRS results of operations.

	FY 2021					FY 2022					(Yen)
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	FY 2023 (E) Year Ending March 31 (Forecast)
<b>NTT DOCOMO</b>											
Aggregate ARPU <sup>(1) (2) (3) (4)</sup>	4,780	4,790	4,730	4,670	4,740	4,620	4,670	4,690	4,610	4,640	-
Mobile ARPU (5G + LTE (Xi) + FOMA (3G))	4,200	4,200	4,140	4,080	4,150	4,030	4,080	4,090	4,020	4,050	4,030
Hikari ARPU	580	590	590	590	590	590	590	600	590	590	-
Aggregate ARPU (as oldly defined) <sup>(2) (3) (4)</sup>	4,840	4,850	4,800	4,740	4,810	-	-	-	-	-	-
Mobile ARPU (5G + LTE (Xi) + FOMA (3G))	4,250	4,250	4,200	4,140	4,210	-	-	-	-	-	-
Hikari ARPU	590	600	600	600	600	-	-	-	-	-	-
<b>NTT East</b> <sup>(5) (6) (7) (8) (9)</sup>											
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,470	2,470	2,590	2,570	2,530	2,550	2,560	2,560	2,500	2,550	2,520
FLET'S Hikari ARPU <sup>(10)</sup>	4,640	4,560	4,530	4,530	4,570	4,500	4,510	4,490	4,470	4,490	4,450
Basic Monthly Charge	3,400	3,330	3,320	3,320	3,350	3,310	3,310	3,310	3,320	3,310	3,300
Optional Services	1,240	1,230	1,210	1,210	1,220	1,190	1,200	1,180	1,150	1,180	1,150
<b>NTT West</b> <sup>(6) (6) (7) (8) (9)</sup>											
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,460	2,460	2,570	2,560	2,510	2,550	2,560	2,550	2,500	2,540	2,510
FLET'S Hikari ARPU <sup>(10)</sup>	4,690	4,620	4,580	4,580	4,620	4,560	4,580	4,550	4,520	4,550	4,520
Basic Monthly Charge	3,260	3,200	3,190	3,200	3,220	3,200	3,190	3,190	3,190	3,190	3,180
Optional Services	1,430	1,420	1,390	1,380	1,400	1,360	1,390	1,360	1,330	1,360	1,340

(1) Beginning with the fiscal year ended March 31, 2022, Mobile ARPU is calculated to include OCN mobile-related revenues and subscription numbers.

(2) The following is the formula we use to compute ARPU for NTT DOCOMO.

Aggregate ARPU = Mobile ARPU + "Hikari" ARPU

- Mobile ARPU: Mobile ARPU-related revenues(basic monthly charges, voice communication charges, packet communication charges) / No. of active users

- "Hikari" ARPU: "docomo Hikari" -related revenues (basic monthly charges, voice communication charges) / No. of active users

(3) Numbers of active users used in the ARPU calculation of NTT DOCOMO are as described below.

• Sum of No. of active users for each month ((No. of users at the end of previous month + No. of users at the end of current month) / 2) during the relevant period

(4) The number of "users" used to calculate ARPU is the total number of subscriptions, excluding the subscriptions listed below:

- Subscriptions of communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to MVNOs, and Data Plan subscriptions in the case where the customer contracting for such subscription in his/her name also has a subscription for "5G," "X" or "FOMA" services in his/her name.

Note that revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver" and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to MVNOs and the impact on revenues from "dPOINT" program, etc. are not included in ARPU calculations.

(5) We compute the following two categories of ARPU for business conducted by each of NTT East and NTT West.

• Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines): Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and INS-NET Subscriber Lines, which are included in operating revenues from Voice Transmission Services (excluding IP Services), and revenues from "FLET'S ADSL" and "FLET'S ISDN," which are included in operating revenues from IP Services.

• FLET'S Hikari ARPU: Calculated based on revenues from "FLET'S Hikari" (including "FLET'S Hikari" optional services), which are included in operating revenues from IP Services, revenues from monthly charges, call charges and connection device charges for "Hikari Denwa," and revenues from "FLET'S Hikari" optional services, which are included in Supplementary Business revenues.

- "FLET'S Hikari" includes "FLET'S Hikari Cross," "FLET'S Hikari Next," "FLET'S Hikari Light," "FLET'S Hikari Lightplus" "FLET'S Hikari WiFi Access" and "FLET'S Hikari Denwa Next (Hikari IP Denwa)" provided by NTT East, and "FLET'S Hikari Cross," "FLET'S Hikari Next," "FLET'S Hikari Mytown Next," "FLET'S Hikari Light" and "FLET'S Hikari Denwa Next (IP Denwa Services)" provided by NTT West. In addition, "FLET'S Hikari" also includes the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.

- "FLET'S Hikari" Optional Services includes wholesale services provided to service providers by NTT East and NTT West.

(6) Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines) and FLET'S Hikari ARPU do not include interconnection charges.

(7) Numbers of active subscribers used in the ARPU calculation of NTT East and NTT West are as below.

• Results: Sum of number of active subscribers (number of subscribers at end of previous month + number of subscribers at end of the current month)/2 for each month in the relevant period

• FY Forecast: Sum of the average expected active number of subscribers during the fiscal year ((number of subscribers at March 31, 2022 + number of expected subscribers at March 31, 2023)/2)x12

(8) For purposes of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), the number of subscribers is determined based on the number of subscriptions for fixed-line services (Telephone Subscriber Lines + INS-NET Subscriber Lines).

(9) In terms of number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases roughly ten times greater than INS-Net 64. For this reason, for the purpose of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), one INS-Net 1500 subscription is calculated as ten INS-Net 64 subscriptions.

(10) For purposes of calculating FLET'S Hikari ARPU, the number of subscribers is determined based on the number of FLET'S Hikari subscribers, which includes subscribers to "FLET'S Hikari Cross," "FLET'S Hikari Next," "FLET'S Hikari Light," "FLET'S Hikari Lightplus" and "FLET'S Hikari WiFi Access" provided by NTT East, subscribers to "FLET'S Hikari Cross," "FLET'S Hikari Next," "FLET'S Hikari Mytown Next," and "FLET'S Hikari Light" provided by NTT West, and the "Hikari Collaboration Model," the wholesale provision of services to service providers by NTT East and NTT West.

### 3. Operating Data (Number of Employees)

Number of Employees	FY 2021				FY 2022				(Persons) FY 2023 (E)
	As of June 30	As of September 30	As of December 31	As of March 31	As of June 30	As of September 30	As of December 31	As of March 31	Year Ending March 31 (Forecast)
NTT Consolidated Number of Employees	332,950	335,200	337,850	333,850	341,950	342,850	343,750	338,650	348,150
Integrated ICT Business Segment <sup>(1)</sup>	48,100	48,100	48,100	46,500	48,350	48,250	48,850	47,150	47,300
Regional communications business Segment	77,500	77,100	77,250	72,950	74,800	74,550	74,700	70,300	67,950
Global Solutions Business Segment <sup>(1)</sup>	180,600	183,100	185,600	188,300	191,950	193,200	193,300	195,100	206,550
Others(Real Estate, Energy and Others) <sup>(1)</sup>	26,750	26,900	26,900	26,100	26,850	26,850	26,900	26,100	26,350
Number of Employees, by Core Group Companies									
NTT DOCOMO Group	48,100	48,100	48,100	46,500	48,350	48,250	48,850	47,150	47,300
NTT East Group	38,750	38,550	38,600	36,550	37,550	37,400	37,550	35,450	34,550
NTT West Group	38,750	38,550	38,650	36,400	37,250	37,150	37,200	34,850	33,400
NTT DATA Consolidated (After integration of overseas business) <sup>(2)</sup>	-	-	-	188,150	191,850	193,200	193,300	195,100	206,550
NTT DATA Consolidated (Prior to integration of overseas businesses) <sup>(3)</sup>	142,750	145,750	149,100	152,000	155,800	158,200	-	-	-
NTT Ltd. Group <sup>(4)</sup>	37,700	37,150	36,300	36,150	36,050	35,000	34,300	34,350	-

(1) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 13)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments.

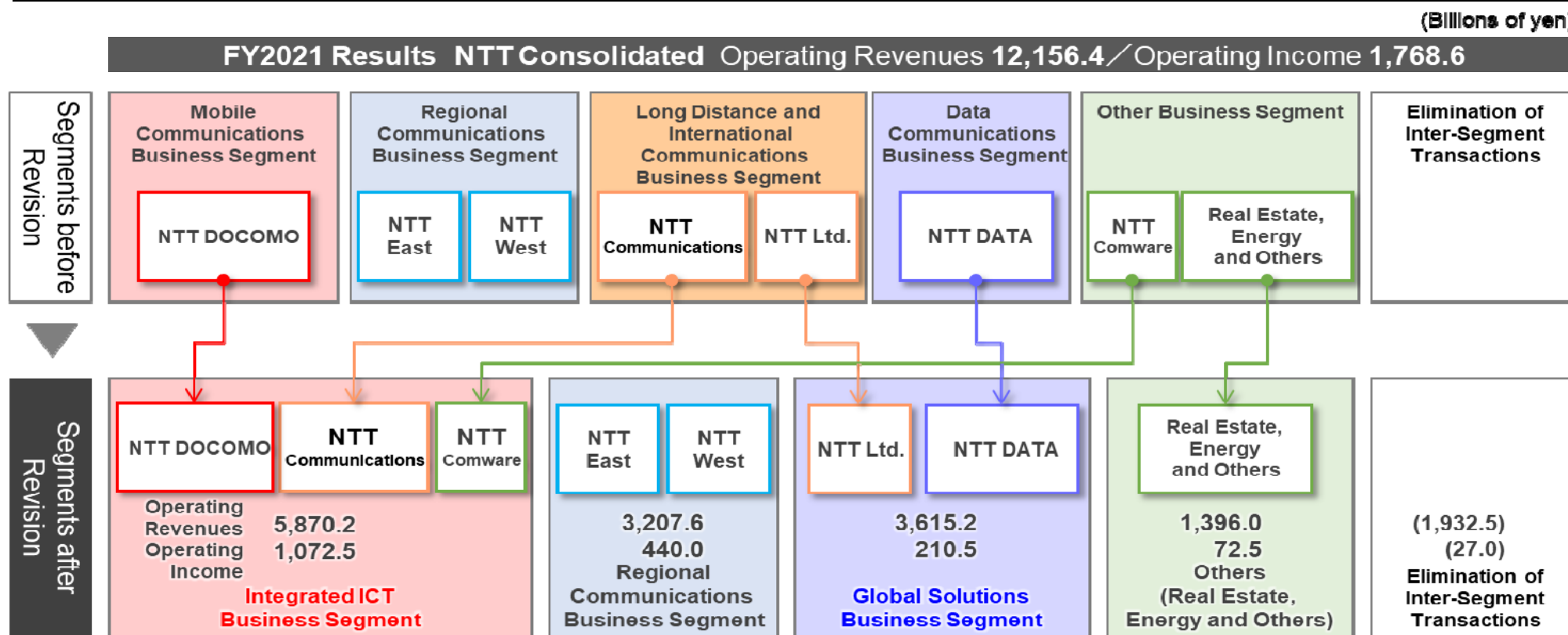
(2) As a result of the global business integration implemented in October 2022, results from the third quarter of FY2022 onward and full-year results forecast for FY2023 include the NTT Ltd. Group from the third quarter of FY2022 onward.

(3) Represents figures for NTT DATA Consolidated on its current basis, excluding the impact of the global business integration implemented in October 2022.

(4) Represents figures for NTT Ltd. Group on its current basis, excluding the impact of the global business integration implemented in October 2022.

(Ref.) Revision of Segments

For the strategic group-wide utilization of resources and assets and for speeding up decision-making, the Company has overhauled the corporate structure which has involved making NTT DOCOMO a wholly owned subsidiary in December 2020 and furthermore making NTT Communications and NTT Comware subsidiaries of NTT DOCOMO in January 2022. Accordingly, effective from the fourth quarter of FY2021, the Group has transitioned to a four-segment structure consisting of the Integrated ICT Business, Regional Communications Business, Global Solutions Business, and Others (Real Estate, Energy and Others), from its previous five-segment structure consisting of the Mobile Communications Business, Regional Communications Business, Long Distance and International Communications Business, Data Communications Business, and Other Business. In connection with this revision, results from the third quarter of FY2021 and earlier have been restated and are presented on the basis of the new segments.



(Ref.) Financial Results Summary (Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group)<sup>(1)</sup>, Former NTT Communications Group)

Overview of Financial Results (IFRS)

(Billions of yen)

	FY 2021					FY 2022				
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31
<b>Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group)<sup>(1)(2)</sup></b>										
Operating revenues	1,159.8	1,156.6	1,201.2	1,196.4	4,713.8	-	-	-	-	-
Telecommunications services	770.7	771.9	753.3	750.7	3,046.6	-	-	-	-	-
Mobile communications services	671.3	671.8	652.9	649.6	2,645.6	-	-	-	-	-
Optical-fiber broadband service and other telecommunications services	99.4	100.2	100.4	101.0	401.0	-	-	-	-	-
Equipment sales	137.6	125.6	177.9	176.8	618.0	-	-	-	-	-
Other	251.3	259.1	269.9	268.9	1,049.2	-	-	-	-	-
Operating expenses	915.2	904.7	927.9	1,038.0	3,785.9	-	-	-	-	-
Personnel expenses	75.3	74.9	75.1	71.0	296.3	-	-	-	-	-
Expenses for purchase of goods and services and other expenses	556.4	545.7	567.9	680.0	2,350.1	-	-	-	-	-
Depreciation and amortization	153.4	155.1	156.4	157.2	622.1	-	-	-	-	-
Impairment losses	-	-	-	0.2	0.2	-	-	-	-	-
Communication network charges	118.5	118.5	119.5	116.9	473.3	-	-	-	-	-
Expenses on disposal of fixed assets	11.7	10.5	9.0	12.7	43.9	-	-	-	-	-
Operating profit	244.4	251.9	273.3	158.3	927.9	-	-	-	-	-
Profit before taxes	245.3	252.2	275.5	157.8	930.9	-	-	-	-	-
Profit attributable to NTT DOCOMO, INC.	171.5	173.4	191.1	112.1	648.0	-	-	-	-	-
<b>Former NTT Communications Group<sup>(2)</sup></b>										
Operating revenues <sup>(3)</sup>	244.0	260.1	249.6	293.8	1,047.6	-	-	-	-	-
Cloud computing platforms	25.3	25.9	26.1	27.4	104.7	-	-	-	-	-
Data networks	96.8	99.3	97.7	98.4	392.2	-	-	-	-	-
Voice communications	50.9	50.8	50.6	51.4	203.6	-	-	-	-	-
Applications & content	18.5	18.3	18.6	20.9	76.3	-	-	-	-	-
Solution services	46.5	60.5	50.1	89.6	246.8	-	-	-	-	-
Other	6.1	5.3	6.5	6.2	24.0	-	-	-	-	-
Operating expenses	208.9	223.1	216.0	264.5	912.5	-	-	-	-	-
Personnel expenses	32.5	30.9	31.8	31.2	126.4	-	-	-	-	-
Expenses for purchase of goods and services and other expenses	145.2	160.8	152.2	190.2	648.3	-	-	-	-	-
Depreciation and amortization	29.6	29.5	30.0	31.1	120.1	-	-	-	-	-
Impairment losses	-	-	-	-	-	-	-	-	-	-
Expenses on disposal of fixed assets	0.9	1.3	1.4	3.9	7.5	-	-	-	-	-
Taxes and dues	0.7	0.6	0.6	8.1	10.1	-	-	-	-	-
Operating profit	35.2	37.0	33.6	29.3	135.1	-	-	-	-	-
Profit before taxes	37.0	38.6	39.9	29.5	145.0	-	-	-	-	-
Profit attributable to NTT Communications	25.5	26.5	29.1	19.4	100.5	-	-	-	-	-
<b>Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group) Financial Indicator<sup>(1)(2)</sup></b>										
Free cash flow <sup>(4)</sup>	11.0	558.3	145.8	307.6	1,022.7	-	-	-	-	-
EBITDA <sup>(5)</sup>	376.8	385.8	407.2	296.3	1,466.1	-	-	-	-	-
<b>(Ref.) Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group) Operating Profit in Each Segment (1)(5)</b>										
Telecommunications business										
Operating revenues	904.1	893.9	933.7	929.0	3,660.8	-	-	-	-	-
Operating profit (loss)	184.5	188.4	199.4	114.5	686.8	-	-	-	-	-
Operating margin	20.4%	21.1%	21.4%	12.3%	18.8%	-	-	-	-	-
Smart life business										
Operating revenues	150.1	157.4	159.3	152.2	619.0	-	-	-	-	-
Operating profit (loss)	23.2	21.9	30.3	( 0.0)	75.4	-	-	-	-	-
Operating margin	15.5%	13.9%	19.0%	(0.0%)	12.2%	-	-	-	-	-
Other businesses										
Operating revenues	115.4	115.7	118.6	127.8	477.4	-	-	-	-	-
Operating profit (loss)	36.7	41.6	43.6	43.8	165.7	-	-	-	-	-
Operating margin	31.8%	36.0%	36.8%	34.3%	34.7%	-	-	-	-	-
(Incl.) Smart life business and other businesses										
Operating revenues	265.5	273.0	277.8	280.0	1,096.4	-	-	-	-	-
Operating profit (loss)	59.9	63.5	73.9	43.8	241.2	-	-	-	-	-
Operating margin	22.6%	23.3%	26.6%	15.6%	22.0%	-	-	-	-	-
<b>(Ref.) Capital investment by group<sup>(1)</sup></b>										
Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group)	122.7	126.0	127.9	171.5	548.1	-	-	-	-	-
Former NTT Communications Group	20.7	17.3	21.1	42.8	101.9	-	-	-	-	-
<b>(Ref.) Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group)<sup>(1)</sup></b>										
Telecommunications business	112.3	112.1	114.0	155.9	494.3	-	-	-	-	-
Smart life business	7.9	9.8	10.6	11.1	39.5	-	-	-	-	-
Other businesses	2.5	4.1	3.3	4.5	14.3	-	-	-	-	-

Number of Employees, by Core Group Companies<sup>(1)</sup>

Former NTT DOCOMO Group (excluding NTT Communications Group and NTT Comware Group)	29,650	29,650	29,550	28,750	28,750	-	-	-	-	-
Former NTT Communications Group	12,150	12,200	12,200	11,850	11,850	-	-	-	-	-

(1) Results for the former NTT DOCOMO Group, prior to NTT Communications and NTT Comware becoming subsidiaries (completed on January 1, 2022), are presented above as figures for reference.

(2) The scope of aggregation for each of the figures presented for the former NTT DOCOMO Group and for the former NTT Communications Group consists of internal management figures after eliminating internal transactions between the former NTT DOCOMO, former NTT Communications and their respective subsidiaries. Such figures are not audited and are provided for reference.

(3) The following are the main services included in each line item:

Cloud computing platforms: "Data center services" and "Private cloud services (Enterprise cloud, etc.)" / Data networks: "Closed network services (Arcstar Universal One, etc.)" and "Open network services (OCN, etc.)" / Voice communications: "Telephone services" and "VoIP services (i50 plus, etc.)" / Applications & content: "Application services (Mail services, etc.)" / Solution services: "System integration services"

(4) Adjusted free cash flow is calculated excluding the effects of changes in investment derived from purchases, redemption at maturity and disposals of financial instruments held for cash management purposes with original maturities of longer than three months.

(5) Beginning with the fiscal year ending March 31, 2021, depreciation charges for right-of-use assets have been excluded from EBITDA and its depreciation and amortization components.

Segment	Principal Services, etc., Included in Each Reportable Segment
Telecommunications business	Mobile communications services: 5G services, LTE(X) services, FOMA services (3G), International services, Sales of handset/equipment for each service, etc.
Smart life business	Content/Lifestyle services: "dTV," "d hits," "d magazine," "d shopping," "d healthcare," "NTT Pala Inc.," "Oak Lawn Marketing, Inc.," "Tower Records Japan Inc.," etc.
Other businesses	Finance/Payment services: "d CARD," "d CARD GOLD," "d Payment," Fintech, etc. Support services for customers' peace of mind: "Mobile Device Protection Service," "Anshin Remote Support," etc. Enterprise solutions: Enterprise IoT solutions, System development/sales/maintenance services, etc.

(Ref.) Financial Results Summary (NTT Data Consolidated, NTT Ltd. Group) <sup>(1)</sup>

Overview of Financial Results (IFRS)

	FY 2021					FY 2022				
	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31	Three Months Ended June 30	Three Months Ended September 30	Three Months Ended December 31	Three Months Ended March 31	Year Ended March 31
<b>NTT DATA Consolidated (Prior to integration of overseas businesses) <sup>(2)</sup></b>										
Net sales	590.8	621.3	636.1	703.7	2,551.9	677.4	694.1	-	-	-
Public and social infrastructure	123.5	140.4	142.7	183.6	590.2	129.7	140.8	-	-	-
Financial	149.9	163.0	152.6	174.3	639.8	163.4	157.5	-	-	-
Enterprise	105.3	115.4	118.2	127.7	466.6	122.6	125.5	-	-	-
Overseas	248.4	245.5	266.7	279.1	1,039.8	305.3	320.1	-	-	-
(incl.) North America	114.4	114.9	119.4	129.1	477.8	139.3	153.3	-	-	-
(incl.) EMEA and LATAM	131.2	128.0	144.7	147.1	551.0	162.3	163.1	-	-	-
Eliminations or Corporate	(36.3)	(43.1)	(44.1)	(61.0)	(184.5)	(43.6)	(49.9)	-	-	-
Cost of sales	437.9	454.9	465.2	517.9	1,875.9	499.5	518.1	-	-	-
Gross profit	152.9	166.3	170.9	185.8	676.0	177.9	175.9	-	-	-
Selling, general and administrative expenses	105.6	104.5	113.0	140.3	463.4	120.4	125.5	-	-	-
Operating profit	47.3	61.9	58.0	45.5	212.6	57.5	50.4	-	-	-
Profit before taxes	49.0	62.1	58.2	46.6	215.8	58.9	51.7	-	-	-
Profit attributable to NTT DATA	31.1	40.8	38.3	32.8	143.0	39.7	33.0	-	-	-
<b>NTT DATA Consolidated (Prior to integration of overseas businesses) Results by former segment <sup>(2)</sup></b>										
Net sales	590.8	621.3	636.1	703.7	2,551.9	677.4	-	-	-	-
Public and social infrastructure	121.9	138.7	140.9	181.0	582.4	127.9	-	-	-	-
Financial	146.6	160.7	150.4	175.4	633.1	163.9	-	-	-	-
Enterprise and Solutions	147.7	159.5	164.0	181.7	652.9	168.3	-	-	-	-
North America	114.0	114.9	118.4	128.3	475.7	138.5	-	-	-	-
EMEA and LATAM	131.6	128.1	144.7	146.6	550.9	163.2	-	-	-	-
Eliminations or Corporate	(71.0)	(80.6)	(82.2)	(109.3)	(343.0)	(84.4)	-	-	-	-

(1) NTT has implemented a revision of its business segments beginning with the fourth quarter of FY2021 (please refer to "Revision of Segments (page 13)" for a summary of the segment revision). In connection with this revision, results for periods from the third quarter of FY2021 and earlier that are presented above have been restated and are presented on the basis of the new segments. Results for NTT, Inc. (Global Holding Company) Group, which were previously presented on this page, are identical to the results for the global solutions business segment as a result of the revision of NTT's business segments that NTT has implemented beginning with the presentation of FY2021 results. Accordingly, such results will no longer be presented on this page. Please refer to page 4 for details.

(2) Represents figures for NTT DATA Consolidated on its current basis, excluding the impact of the global business integration implemented in October 2022.