

Supplementary Data for the Annual Results for the Fiscal Year Ended March 31, 2015

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The projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

1. Number of Subscribers

(in thousands except for Public Telephones)

	A	B	C		
	As of Mar. 31, 2014	As of Mar. 31, 2015	As of Mar. 31, 2016 (Forecast)		
			Change B-A	Change C-B	
Telephone Subscriber Lines ⁽¹⁾	23,000	21,286	(1,713)	19,676	(1,610)
NTT East	11,272	10,492	(780)	9,652	(840)
NTT West	11,727	10,794	(933)	10,024	(770)
INS-Net ⁽²⁾	3,366	3,058	(309)	2,768	(290)
NTT East	1,719	1,559	(160)	1,399	(160)
NTT West	1,647	1,499	(148)	1,369	(130)
Telephone Subscriber Lines + INS-Net	26,366	24,344	(2,022)	22,444	(1,900)
NTT East	12,992	12,051	(941)	11,051	(1,000)
NTT West	13,374	12,293	(1,081)	11,393	(900)
Public Telephones	195,514	183,655	(11,859)	176,655	(7,000)
NTT East	93,424	87,785	(5,639)	81,785	(6,000)
NTT West	102,090	95,870	(6,220)	94,870	(1,000)
FLET'S ISDN	109	95	(14)	84	(11)
NTT East	48	42	(6)	37	(5)
NTT West	61	53	(7)	47	(6)
FLET'S ADSL	1,483	1,219	(264)	1,001	(218)
NTT East	667	550	(117)	480	(70)
NTT West	816	669	(147)	521	(148)
FLET'S Hikari (including Hikari Collaboration Model) ⁽³⁾	18,050	18,716	665	19,316	600
NTT East	10,187	10,403	215	10,803	400
NTT West	7,863	8,313	450	8,513	200
Hikari Collaboration Model	-	270	270	-	-
NTT East	-	190	190	-	-
NTT West	-	80	80	-	-
Hikari Denwa ⁽⁴⁾	16,256	17,108	852	17,108	0
NTT East	8,694	9,032	337	9,232	200
NTT West	7,562	8,076	515	7,876	(200)
Conventional Leased Circuit Services	250	241	(9)	234	(7)
NTT East	122	117	(5)	113	(4)
NTT West	128	124	(4)	121	(3)
High Speed Digital Services	144	127	(16)	109	(18)
NTT East	74	66	(9)	59	(7)
NTT West	69	62	(7)	50	(11)
NTT Group Major ISPs ⁽⁵⁾	11,466	11,586	120	11,195	(391)
OCN	8,155	8,282	128	7,878	(404)
Plala	2,974	2,960	(14)	2,960	(0)
Hikari TV	2,823	3,014	191	3,150	136
FLET'S TV Transmission Services ⁽⁴⁾	1,161	1,345	184	1,372	28
NTT East	802	877	75	907	30
NTT West	359	468	108	465	(3)
Mobile ⁽⁶⁾	63,105	66,595	3,490	69,900	3,305
LTE ("Xi")	21,965	30,744	8,779	37,000	6,256
FOMA ⁽⁷⁾	41,140	35,851	(5,289)	32,900	(2,951)
sp-mode	23,781	28,160	4,379	31,900	3,740
i-mode	26,415	22,338	(4,077)	19,100	(3,238)

Notes: (1) Number of Telephone Subscriber Lines is the total of individual lines and central station lines (Subscriber Telephone Light Plan is included).

(2) "INS-Net" includes "INS-Net 64" and "INS-Net 1500." In terms of number of channels, transmission rate, and line use rate (base rate), "INS-Net 1500" is in all cases roughly ten times greater than "INS-Net 64." For this reason, one "INS-Net 1500" subscription is calculated as ten "INS-Net 64"

(3) Number of "FLET'S Hikari (including Hikari Collaboration Model)" subscribers includes subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West and subscribers to "Hikari Collaboration Model," a wholesale provision of services to service providers by NTT East and NTT West. The comparative results for the year ended March 31, 2015 compared to the year ended March 31, 2014 for "FLET'S Hikari (including Hikari Collaboration Model)" are as follows: the numbers of new subscribers for NTT East and NTT West were 1,528 thousand lines and 1,438 thousand lines, respectively; the numbers of new subscribers (excluding switchover lines) for "Hikari Collaboration Model" for NTT East and NTT West were 11 thousand lines and 9 thousand lines, respectively; and the numbers of switchover lines for NTT East and NTT West were 179 thousand lines and 71 thousand lines, respectively.

(4) Numbers of subscribers for "Hikari Denwa" and "FLET'S TV Transmission Services" include wholesale services provided to service providers by NTT East and NTT West.

(5) "NTT Group Major ISPs" includes "WAKWAK" and "InfoSphere," in addition to "OCN" and "Plala."

(6) Number of Mobile (including "LTE (Xi)" and "FOMA") service subscribers includes communication module service subscribers.

(7) Effective March 3, 2008, FOMA services became mandatory for subscription to "2in1" services. Such FOMA service subscriptions to "2in1" services are included in the number of FOMA service subscribers and, as a result, are also included in the number of Mobile service subscribers.

2. Number of Employees

(Persons)

	A		B		C	
	As of		As of		As of	
	Mar. 31, 2014		Mar. 31, 2015		Mar. 31, 2016 (Forecast) ⁽¹⁾	
			Change		Change	
			B-A		C-B	
NTT Consolidated	239,750	241,600	1,850		244,050	
Core Group Companies					2,450	
NTT (Holding Company)	2,850	2,850	0		2,800	
NTT East	5,650	5,000	(650)		4,900	
NTT West	4,900	4,650	(250)		4,500	
NTT Communications	6,850	6,500	(350)		6,500	
NTT DOCOMO (Consolidated)	24,850	25,700	850		27,000	
NTT DATA (Consolidated)	75,000	76,650	1,650		80,350	
(Reference) Outsourcing Companies						
East Outsourcing Companies ⁽¹⁾⁽²⁾	27,800	26,950	(850)		24,850	
West Outsourcing Companies ⁽³⁾	28,550	26,500	(2,050)		24,400	

Notes: (1) Figures for East Outsourcing Companies under "A. As of Mar. 31, 2014" include employees from the consolidated prefectural outsourcing companies (NTT EAST-TOKYO and others), NTT-ME and NTT EAST SOLUTIONS.

(2) NTT revised the scope of the term "East Outsourcing Companies" as of July 1, 2014 due to a reorganization within NTT East Group. As a result of this change, figures for East Outsourcing Companies under "B. As of Mar. 31, 2015" and "C. As of Mar. 31, 2016 (Forecast)" include employees from the consolidated regional subsidiaries (NTT EAST-MINAMIKANTO and others), NTT-ME and NTT EAST SERVICE. Further, the number of employees of NTT EAST SERVICE includes 750 employees who were transferred from NTT SOLCO, NTT HOKKAIDO TELMART and Telwel East Japan, in addition to the employees who were transferred from the consolidated prefectural outsourcing companies. In addition, NTT EAST SOLUTIONS has since merged into NTT EAST-MINAMIKANTO.

(3) Figures for West Outsourcing Companies include employees from NTT BUSINESS SOLUTIONS, NTT MARKETING ACT, NTT NEOMEIT, NTT FIELDTECHNO and NTT BUSINESS ASSOCIE WEST.

3. Capital Investment

(Billions of yen)

	A		B		C	
	Year Ended		Year Ended		Year Ending	
	Mar. 31, 2014		Mar. 31, 2015		Mar. 31, 2016 (Forecast)	
			Change		Change	
			B-A		C-B	
NTT Consolidated⁽³⁾	1,892.8	1,817.5	(75.2)		1,760.0	
Core Group Companies					(57.5)	
NTT (Holding Company)	28.3	17.0	(11.2)		21.0	
NTT East ⁽¹⁾	351.3	312.1	(39.1)		300.0	
NTT West ⁽¹⁾	339.4	314.5	(24.8)		290.0	
NTT Communications	141.8	121.4	(20.3)		135.0	
NTT DOCOMO (Consolidated)	703.1	661.8	(41.4)		630.0	
NTT DATA (Consolidated)	147.7	140.9	(6.8)		130.0	
Details of Capital Investment						
NTT (Holding Company)	28.3	17.0	(11.2)		21.0	
R&D Facilities	24.7	14.4	(10.3)		18.0	
Joint Facilities	3.5	2.5	(0.9)		3.0	
NTT East⁽¹⁾	351.3	312.1	(39.1)		300.0	
Service Expansion and Improvement	333.1	289.3	(43.8)		278.0	
Voice Transmission	152.2	150.4	(1.8)		142.0	
Data Transmission	37.6	27.7	(9.8)		21.0	
Leased Circuit	143.0	111.1	(31.8)		114.0	
Telegraph	0.2	0.0	(0.2)		1.0	
R&D Facilities	1.7	1.7	0.0		2.0	
Joint Facilities	16.4	20.9	4.5		20.0	
NTT West⁽¹⁾	339.4	314.5	(24.8)		290.0	
Service Expansion and Improvement	322.8	298.0	(24.8)		277.0	
Voice Transmission	163.4	152.6	(10.7)		150.0	
Data Transmission	22.5	17.6	(4.8)		21.0	
Leased Circuit	136.6	127.6	(8.9)		105.0	
Telegraph	0.2	0.0	(0.1)		1.0	
R&D Facilities	1.9	1.8	(0.1)		2.0	
Joint Facilities	14.5	14.6	0.0		11.0	
NTT Communications⁽⁴⁾	141.8	121.4	(20.3)		135.0	
Cloud Computing Platforms	49.2	33.1	(16.1)		43.5	
Data Networks	14.3	19.0	4.6		17.2	
Voice Communications	9.1	10.0	0.9		8.5	
Applications & Content	2.2	4.2	1.9		2.7	
Solution Services	6.4	6.8	0.4		5.5	
Infrastructure and Joint Facilities, etc.	60.3	48.0	(12.2)		57.4	
Reference⁽⁴⁾						
Service Expansion and Improvement	107.0	78.0	(29.0)		-	
Voice Transmission	90.7	59.0	(31.7)		-	
Data Transmission	13.9	16.4	2.4		-	
Leased Circuit	2.3	2.3	0.0		-	
R&D Facilities	0.3	1.0	0.6		-	
Joint Facilities	34.3	42.3	8.0		-	
Optical Access Network Investment⁽²⁾						
NTT East	138.0	109.0	(29.0)		110.0	
coverage rate (%)	95%	95%			95%	
NTT West	125.0	115.0	(10.0)		95.0	
coverage rate (%)	92%	93%			93%	

Notes: (1) Figures for NTT East and NTT West include figures for Optical Access Network Investment.

(2) The coverage rates for NTT East and NTT West represent the percentage of wiring points (feeder points) that were shifted to fiber-optics.

(3) NTT Consolidated Capital Investment figures, excluding investments related to real estate and solar power generation operations, for "A. Year Ended Mar. 31, 2014," "B. Year Ended Mar. 31, 2015" and "C. Year Ending Mar. 31, 2016 (Forecast)" are 1,795.7 billion yen, 1,702.9 billion yen and 1,660.0 billion yen, respectively.

(4) NTT Communications has revised certain of its line items from the year ended March 31, 2015. Capital investment figures for "A. Year Ended Mar. 31, 2014" and "B. Year Ended Mar. 31, 2015" using line items used prior to the year ended March 31, 2015 are also provided for reference under "Reference".

4. Financial Results and Projections (NTT Consolidated, NTT (Holding Company))

(Billions of yen)

	A	B	C		
	Year Ended Mar. 31, 2014	Year Ended Mar. 31, 2015	Year Ending Mar. 31, 2016 (Forecast)		
			<u>Change</u> B-A	<u>Change</u> C-B	
NTT Consolidated (US GAAP)					
Operating Revenues	10,925.2	11,095.3	170.1	11,350.0	254.7
Fixed Voice Related Services	1,578.9	1,441.4	(137.6)	-	-
Mobile Voice Related Services	1,052.6	872.1	(180.6)	-	-
IP/Packet Communications Services	3,711.9	3,672.2	(39.7)	-	-
Sale of Telecommunications Equipment	969.7	997.0	27.3	-	-
System Integration	2,275.0	2,691.8	416.7	-	-
Other	1,337.0	1,421.0	83.9	-	-
Operating Expenses	9,711.5	10,010.8	299.2	10,150.0	139.2
Cost of Services (excluding items shown separately below)	2,360.9	2,434.9	74.0	-	-
Cost of Equipment Sold (excluding items shown separately below)	885.3	948.9	63.6	-	-
Cost of System Integration (excluding items shown separately below)	1,644.0	1,900.3	256.3	-	-
Depreciation and Amortization	1,880.3	1,828.0	(52.3)	-	-
Impairment Losses	5.7	38.7	33.0	-	-
Selling, General and Administrative Expenses	2,929.1	2,856.5	(72.7)	-	-
Goodwill and other intangible assets impairments	6.2	3.5	(2.7)	-	-
Operating Income	1,213.7	1,084.6	(129.1)	1,200.0	115.4
Income Before Income Taxes	1,294.2	1,066.6	(227.6)	1,180.0	113.4
Net Income Attributable to NTT	585.5	518.1	(67.4)	630.0	111.9
<i>(Ref.) Details of "Cost of Services," "Cost of Equipment Sold," "Cost of System Integration" and "Selling, General and Administrative Expenses"</i>					
Personnel	2,158.6	2,280.2	121.6	-	-
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	5,259.5	5,451.6	192.1	-	-
Loss on Disposal of Property, Plant and Equipment	175.0	182.5	7.5	-	-
Other Expenses	226.1	226.2	0.1	-	-
Total	7,819.3	8,140.6	321.2	-	-
NTT (Holding Company) (JPN GAAP)					
Operating Revenues	430.8	411.8	(19.0)	427.0	15.1
Operating Expenses	147.3	137.8	(9.4)	136.0	(1.8)
Operating Income	283.5	273.9	(9.5)	291.0	17.0
Non-Operating Revenues	33.9	33.9	0.0	28.0	(5.9)
Non-Operating Expenses	40.1	35.5	(4.5)	32.0	(3.5)
Recurring Profit	277.3	272.3	(4.9)	287.0	14.6
Net Income	279.2	556.5	277.3	288.0	(268.5)

4. Financial Results and Projections (NTT East, NTT West)

(Billions of yen)

	A	B	C		
	Year Ended Mar. 31, 2014	Year Ended Mar. 31, 2015	Year Ending Mar. 31, 2016 (Forecast)		
			Change B-A	Change C-B	
NTT East (JPN GAAP)					
Operating Revenues ⁽²⁾	1,773.8	1,765.4	(8.3)	1,726.0	(39.4)
Voice Transmission Services (excluding IP) ⁽¹⁾	518.3	468.5	(49.8)	425.0	(43.5)
IP Services	841.3	844.4	3.1	852.0	7.5
Leased Circuit (excluding IP)	117.2	111.9	(5.3)	108.0	(3.9)
Other	153.5	200.0	46.5	341.0	0.5
Supplementary Business	143.2	140.3	(2.9)		
Operating Expenses ⁽²⁾	1,707.0	1,655.5	(51.5)	1,606.0	(49.5)
Personnel	106.9	98.2	(8.6)	100.0	1.7
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	1,117.2	1,073.9	(43.2)	1,031.0	(42.9)
Depreciation and Amortization	364.6	362.5	(2.0)	351.0	(11.5)
Loss on Disposal of Property, Plant and Equipment	45.8	47.0	1.2	50.0	2.9
Taxes and Public Dues	72.4	73.7	1.2	74.0	0.2
Operating Income	66.7	109.8	43.1	120.0	10.1
Non-Operating Revenues	58.0	23.7	(34.3)	6.0	(17.7)
Non-Operating Expenses	32.9	11.5	(21.4)	6.0	(5.5)
Recurring Profit	91.7	122.0	30.2	120.0	(2.0)
Net Income	53.9	69.5	15.6	80.0	10.4
NTT West (JPN GAAP)					
Operating Revenues ⁽²⁾	1,589.6	1,574.2	(15.3)	1,517.0	(57.2)
Voice Transmission Services (excluding IP) ⁽¹⁾	523.3	472.5	(50.7)	429.0	(43.5)
IP Services	671.6	686.1	14.5	680.0	(6.1)
Leased Circuit (excluding IP)	104.3	103.0	(1.3)	99.0	(4.0)
Other	126.3	153.5	27.1	309.0	(3.4)
Supplementary Business	163.9	158.8	(5.0)		
Operating Expenses ⁽²⁾	1,573.2	1,538.5	(34.6)	1,472.0	(66.5)
Personnel	98.4	96.3	(2.1)	95.0	(1.3)
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	1,032.8	999.2	(33.6)	936.0	(63.2)
Depreciation and Amortization	330.1	327.6	(2.4)	321.0	(6.6)
Loss on Disposal of Property, Plant and Equipment	46.1	48.6	2.4	53.0	4.3
Taxes and Public Dues	65.6	66.7	1.1	67.0	0.2
Operating Income	16.3	35.6	19.2	45.0	9.3
Non-Operating Revenues	41.6	6.0	(35.6)	7.0	0.9
Non-Operating Expenses	31.9	12.8	(19.1)	14.0	1.1
Recurring Profit	26.0	28.8	2.7	38.0	9.1
Net Income	18.7	13.9	(4.7)	29.0	15.0

Notes: (1) Operating Revenues from Voice Transmission Services (excluding IP) of NTT East and NTT West for the fiscal year ended March 31, 2015 include monthly charges, call charges and interconnection charges of 346.4 billion yen, 35.5 billion yen and 55.0 billion yen for NTT East, and 347.7 billion yen, 33.1 billion yen and 61.3 billion yen for NTT West, respectively.

(2) NTT East and NTT West revised their respective allocations of revenues and expenses from real estate leases from Non-Operating Revenues and Non-Operating Expenses to Operating Revenues and Operating Expenses, respectively, as of the beginning of the fiscal year ended March 31, 2015. As a result, Operating Revenues from real estate leases of 42.4 billion yen and 35.0 billion yen are included in NTT East's and NTT West's figures, respectively, as of the fiscal year ended March 31, 2015, and Operating Expenses from real estate leases of 21.0 billion yen and 17.5 billion yen are included in NTT East's and NTT West's figures, respectively, for the fiscal year ended March 31, 2015.

4. Financial Results and Projections (NTT Communications, Dimension Data)

(Billions of yen)

	A		B		C	
	Year Ended Mar. 31, 2014	Year Ended Mar. 31, 2015	Year Ending Mar. 31, 2016 (Forecast)			
			<i>Change</i> B-A	<i>Change</i> C-B		
NTT Communications (JPN GAAP)						
Operating Revenues⁽¹⁾	944.0	909.9	(34.0)	900.0	(9.9)	
Cloud Computing Platforms	52.9	64.9	12.0	76.0	11.0	
Data Networks	391.5	370.8	(20.6)	366.0	(4.8)	
Voice Communications	296.4	269.9	(26.5)	255.0	(14.9)	
Applications & Content	36.9	38.4	1.5	40.0	1.5	
Solution Services	150.6	149.8	(0.8)	148.0	(1.8)	
Others	15.6	15.9	0.3	15.0	(0.9)	
Operating Expenses	830.5	816.8	(13.7)	818.0	1.1	
Personnel	81.3	78.7	(2.6)	78.0	(0.7)	
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	426.0	426.9	0.9	618.0	(1.9)	
Communication Network Charges	204.1	193.0	(11.1)			
Depreciation and Amortization	102.1	102.0	(0.1)	105.0	2.9	
Loss on Disposal of Property, Plant and Equipment	4.8	4.5	(0.3)	5.0	0.4	
Taxes and Public Dues	11.9	11.5	(0.3)	12.0	0.4	
Operating Income	113.4	93.1	(20.3)	82.0	(11.1)	
Non-Operating Revenues	27.4	30.1	2.6	25.0	(5.1)	
Non-Operating Expenses	8.3	8.4	0.0	8.0	(0.4)	
Recurring Profit	132.5	114.8	(17.6)	99.0	(15.8)	
Net Income	88.9	77.2	(11.6)	66.0	(11.2)	
Reference (Operating Revenues)⁽¹⁾	944.0	909.9	(34.0)	900.0	(9.9)	
Voice Transmission Services (excluding IP)	272.1	245.1	(27.0)	-	-	
IP Services	367.0	356.3	(10.6)	-	-	
Data Transmission Services (excluding IP)	61.2	52.8	(8.3)	-	-	
Leased Circuit	44.6	36.7	(7.8)	-	-	
Solutions Business	217.7	231.0	13.3	-	-	
Other	25.8	24.5	(1.3)	-	-	
Dimension Data (IFRS)⁽²⁾⁽³⁾						
Operating Revenues	581.0	734.4	153.3	945.0	210.6	
Operating Expenses⁽⁴⁾	567.6	725.9	158.4	941.5	215.6	
Operating Income⁽⁵⁾	13.5	8.4	(5.1)	3.5	(4.9)	
Net Income Attributable to Dimension Data	9.0	3.6	(5.4)	-	-	

Notes: (1) NTT Communications has revised certain of its line items from the year ended March 31, 2014. Operating Revenues figures for "A. Year Ended Mar. 31, 2014" and "B. Year Ended Mar. 31, 2015" using line items used prior to the year ended March 31, 2014 are also provided for reference under "Reference (Operating Revenues)."

The following are the main services included in each of the new line items:

- Cloud Computing Platforms: "Data center service" and "Private Cloud (Enterprise Cloud, etc.)"
- Data Networks: "Closed network service (Arcstar Universal One, etc.)" and "Open network service (OCN, etc.)"
- Voice Communications: "Telephone service" and "VoIP service (050 plus, etc.)"
- Applications & Content: "Application service (Mail service, etc.)"
- Solution Services: "System integration service"

(2) Since Dimension Data's statements of income from January 1 to December 31, 2014 are consolidated into NTT's consolidated statements of income from April 1, 2014 to March 31, 2015, Dimension Data's financial results for the twelve months ended December 31, 2014 are included under "B. Year Ended Mar. 31, 2015" and Dimension Data's forecast for the twelve months ending December 31, 2015 is included under "C. Year Ending Mar. 31 2016 (Forecast)."

(3) The conversion rate used for Dimension Data figures for the fiscal year ended March 31, 2015 is USD1.00 = JPY105.79.

(4) Operating Expenses include costs associated with the acquisition of Dimension Data by NTT.

(5) Operating Income for the fiscal year ended March 31, 2015 under US GAAP was (0.2) billion yen.

4. Financial Results and Projections (NTT DOCOMO, NTT DATA)

(Billions of yen)

	A		B		C	
	Year Ended		Year Ended		Year Ending	
	Mar. 31, 2014		Mar. 31, 2015		Mar. 31, 2016 (Forecast)	
		Change		Change		
		B-A		C-B		
NTT DOCOMO Consolidated (US GAAP)						
Operating Revenues	4,461.2	4,383.4	(77.8)	4,510.0	126.6	
Telecommunications Services	2,964.0	2,747.2	(216.8)	2,755.0	7.8	
Mobile Communications Services	2,955.8	2,736.6	(219.1)	2,687.0	(49.6)	
Voice Revenues	1,065.2	883.8	(181.4)	835.0	(48.8)	
Packet Communications Revenues	1,890.6	1,852.8	(37.8)	1,852.0	(0.8)	
Optical-fiber broadband services and other telecommunications services	8.2	10.5	2.3	68.0	57.5	
Equipment Sales	872.0	904.1	32.1	929.0	24.9	
Other Operating Revenues	625.2	732.2	106.9	826.0	93.8	
Operating Expenses	3,642.0	3,744.3	102.3	3,830.0	85.7	
Personnel	275.9	286.5	10.6	296.0	9.5	
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	2,338.2	2,418.1	79.9	2,509.0	90.9	
Depreciation and Amortization	718.7	659.8	(58.9)	625.0	(34.8)	
Impairment loss	-	30.2	30.2	-	(30.2)	
Loss on Disposal of Property, Plant and Equipment	65.4	69.5	4.1	67.0	(2.5)	
Communication Network Charges	204.7	240.3	35.5	293.0	52.7	
Taxes and Public Dues	39.1	40.1	1.0	40.0	(0.1)	
Operating Income	819.2	639.1	(180.1)	680.0	40.9	
Non-Operating Income (Loss)	13.9	4.8	(9.0)	7.0	2.2	
Income Before Income Taxes	833.0	643.9	(189.2)	687.0	43.1	
Net Income Attributable to NTT DOCOMO	464.7	410.1	(54.6)	470.0	59.9	
NTT DATA Consolidated (JPN GAAP)						
Operating Revenues	1,343.7	1,511.8	168.0	1,540.0	28.1	
Public & Financial IT Services	721.6	739.1	17.4	752.0	12.8	
Enterprise IT Services	279.3	281.8	2.5	285.0	3.1	
Solutions & Technologies	179.1	176.5	(2.5)	185.0	8.4	
Global Business	314.5	464.5	149.9	472.0	7.4	
Elimination or Corporate	(150.9)	(150.2)	0.6	(154.0)	(3.7)	
Cost of Sales	1,031.2	1,147.3	116.0	1,155.0	7.6	
Gross Profit	312.5	364.5	51.9	385.0	20.4	
Selling, General and Administrative Expenses	249.9	280.4	30.5	285.0	4.5	
Operating Income	62.5	84.0	21.4	100.0	15.9	
Non-Operating Income (Loss)	(0.4)	(6.1)	(5.6)	(5.0)	1.1	
Recurring Profit	62.1	77.9	15.7	95.0	17.0	
Net Income (Loss)	23.2	32.1	8.8	56.0	23.8	

Note: With the introduction of "Optical-fiber broadband services and other telecommunications services" in the fiscal year ended March 31, 2015, some elements (revenues from satellite mobile communications, overseas cable television and other services) recorded in conventional "Other Operating Revenues" for "A. Year Ended Mar. 31, 2014" have been retroactively reclassified into "Optical-fiber broadband services and other telecommunications services." The amount of the reclassification for this period is 8.2 billion yen.

5. Average Monthly Revenue per Unit (ARPU)

Average monthly revenue per unit, or ARPU, is used to measure average monthly operating revenues attributable to each designated service on a per user basis. In the case of NTT Group's fixed-line business, ARPU is calculated by dividing revenue items included in the operating revenues of NTT Group's regional communications business segment, that is, telephone subscriber lines, INS-NET and FLET'S Hikari, by the number of Active Subscribers to the relevant services.

In the case of NTT Group's mobile communications business, ARPU is calculated by dividing revenue items included in operating revenues from its mobile communications business segment, such as revenues from LTE("Xi") mobile phone services and FOMA mobile phone services, that are incurred consistently each month (i.e., basic monthly charges and voice/packet transmission charges), by the number of Active Subscribers to the relevant services. The calculation of these figures excludes revenues that are not representative of monthly average usage, such as telecommunications equipment sales, activation fees and universal service charges.

NTT believes that its ARPU figures calculated in this way provide useful information regarding the monthly average usage of its subscribers. The revenue items included in the numerators of NTT Group's ARPU figures are based on its financial results comprising its U.S. GAAP results of operations.

					(Yen)		
	Three Months	Three Months	Three Months	Three Months	Year Ended	Year Ended	Year Ending
	Ended Jun. 30, 2014 (From Apr. to Jun., 2014)	Ended Sept. 30, 2014 (From Jul. to Sept., 2014)	Ended Dec. 31, 2014 (From Oct. to Dec., 2014)	Ended Mar. 31, 2015 (From Jan. to Mar., 2015)	Mar. 31, 2014	Mar. 31, 2015	Mar. 31, 2016 (Forecast)
NTT East							
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,710	2,710	2,710	2,680	2,760	2,700	2,660
FLET'S Hikari ARPU	5,460	5,450	5,490	5,550	5,660	5,490	5,430
Basic Monthly Charge	3,690	3,700	3,730	3,810	3,890	3,730	3,770
Optional Services	1,770	1,750	1,760	1,740	1,770	1,760	1,660
NTT West							
Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines)	2,660	2,660	2,660	2,630	2,690	2,650	2,610
FLET'S Hikari ARPU	5,750	5,700	5,670	5,610	5,830	5,680	5,330
Basic Monthly Charge	3,940	3,900	3,870	3,830	4,030	3,880	3,610
Optional Services	1,810	1,800	1,800	1,780	1,800	1,800	1,720
NTT DOCOMO							
Mobile Aggregate ARPU (LTE("Xi")+FOMA)	4,450	4,370	4,340	4,340	4,610	4,370	4,310
Voice ARPU (LTE("Xi")+FOMA)	1,250	1,190	1,160	1,120	1,410	1,180	1,090
Packet ARPU (LTE("Xi")+FOMA)	2,670	2,620	2,560	2,580	2,700	2,600	2,540
Smart ARPU (LTE("Xi")+FOMA)	530	560	620	640	500	590	680

Notes : (1) We compute the following two categories of ARPU for business conducted by each of NTT East and NTT West.

- Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines): Calculated based on revenues from monthly charges and call charges for Telephone Subscriber Lines and INS-NET Subscriber Lines, which are included in operating revenues from Voice Transmission Services (excluding IP Services), and revenues from "FLET'S ADSL" and "FLET'S ISDN," which are included in operating revenues from IP Services.
- FLET'S Hikari ARPU: Calculated based on revenues from "FLET'S Hikari" (including "FLET'S Hikari" optional services), which are included in operating revenues from IP Services, revenues from monthly charges, call charges and connection device charges for "Hikari Denwa," and revenues from "FLET'S Hikari" optional services, which are included in Supplementary Business revenues.
- "FLET'S Hikari" includes "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, and "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West. In addition, "FLET'S Hikari" also includes "Hikari Collaboration Model," a wholesale provision of services to service providers by NTT East and NTT West.
- "FLET'S Hikari" Optional Services includes wholesale services provided to service providers by NTT East and NTT West.

(2) Revenues from interconnection charges are excluded from the calculation of Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), and FLET'S Hikari ARPU.

(3) For purposes of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), the number of subscribers is determined based on the number of subscriptions for each service.

(4) In terms of number of channels, transmission rate, and line use rate (base rate), INS-Net 1500 is in all cases roughly ten times greater than INS-Net 64. For this reason, for the purpose of calculating Aggregate Fixed Line ARPU (Telephone Subscriber Lines + INS-NET Subscriber Lines), one INS-Net 1500 subscription is calculated as ten INS-Net 64 subscriptions.

(5) For purposes of calculating FLET'S Hikari ARPU, the number of subscribers is determined based on the number of FLET'S Hikari subscribers, which includes subscribers to "B FLET'S," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT East, subscribers to "B FLET'S," "FLET'S Hikari Premium," "FLET'S Hikari Mytown," "FLET'S Hikari Next," "FLET'S Hikari Light" and "FLET'S Hikari WiFi Access" provided by NTT West, and "Hikari Collaboration Model," a wholesale provision of services to service providers by NTT East and NTT West.

(6) The following is the formula we use to compute ARPU for NTT DOCOMO.

- Mobile Aggregate ARPU (LTE("Xi")+FOMA) = Voice ARPU (LTE("Xi")+FOMA) + Packet ARPU (LTE("Xi")+FOMA) + Smart ARPU (LTE("Xi")+FOMA).
- NTT DOCOMO's Voice ARPU (LTE("Xi")+FOMA) is based on operating revenues related to voice services, such as basic monthly charges and voice communication charges attributable to our "LTE("Xi")+FOMA" services, our Packet ARPU (LTE("Xi")+FOMA) is based on operating revenues related to packet services, such as flat monthly fees and packet communication charges attributable to our "LTE("Xi")+FOMA" services, and our Smart ARPU (LTE("Xi")+FOMA) is based on operating revenues from a part of Other Operating Revenues attributable to "LTE("Xi")+FOMA" wireless communications services (revenues from content, collection of charges, mobile phone insurance service, advertising and others).

(7) Subscriptions for and revenues from communication module services, "Phone Number Storage," "Mail Address Storage," "docomo Business Transceiver," and wholesale telecommunications services and interconnecting telecommunications facilities that are provided to Mobile Virtual Network Operators (MVNOs) are not included in NTT DOCOMO's ARPU calculation.

(8) NTT DOCOMO's ARPU calculation methods have been changed from the second quarter of the fiscal year ended March 31, 2015. Accordingly, the ARPU data for the results for the "Year Ended March 31, 2014," and "Three Months Ended Jun. 30, 2014 (from Apr. to Jun., 2014)" have also been changed.

(9) Numbers of active subscribers used in the ARPU calculation of NTT East and NTT West are as below.

- 1Q Results: Sum of number of active subscribers* for each month from April to June
- 2Q Results: Sum of number of active subscribers* for each month from July to September
- 3Q Results: Sum of number of active subscribers* for each month from October to December
- 4Q Results: Sum of number of active subscribers* for each month from January to March
- FY Results: Sum of number of active subscribers* for each month from April to March
- FY Forecast: Sum of the average expected active number of subscribers during the fiscal year ((number of subscribers at March 31, 2015 + number of expected subscribers at March 31, 2016)/2)x12

(10) Numbers of active subscribers used in the ARPU calculation of NTT DOCOMO are as below.

- 1Q Results: Sum of number of active subscribers* for each month from April to June
- 2Q Results: Sum of number of active subscribers* for each month from July to September
- 3Q Results: Sum of number of active subscribers* for each month from October to December
- 4Q Results: Sum of number of active subscribers* for each month from January to March
- FY Results/FY Forecast: Sum of number of active subscribers*/expected number of active subscribers* for each month from April to March.

* Active subscribers = (number of subscribers at end of previous month + number of subscribers at end of the current month)/2

6. Interest-Bearing Liabilities (Consolidated)

(Billions of yen)

	As of Mar. 31, 2014	As of Mar. 31, 2015	As of Mar. 31, 2016 (Forecast)
Interest-Bearing Liabilities	4,200.0	4,406.7	4,200.0