

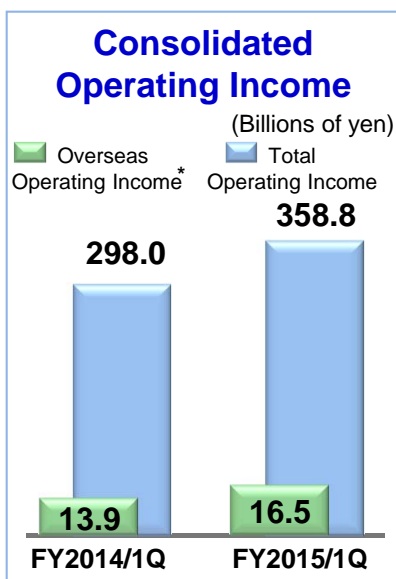
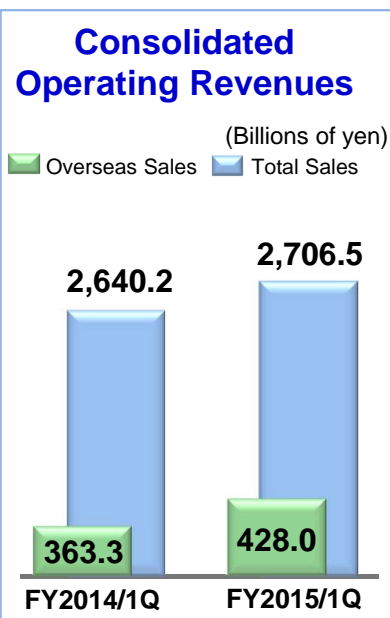


**Financial Results for the Three Months  
Ended June 30, 2015**

August 5, 2015

The forward-looking statements and projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the state of the economy in Japan and abroad, possible fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in NTT's most recent Annual Report on Form 20-F and other filings and submissions with the United States Securities and Exchange Commission.

- \* "E" in this material represents that the figure is a plan or projection for operation.
- \*\* "FY" in this material indicates the fiscal year ending March 31 of the succeeding year.
- \*\*\* "1Q" in this material represents the 3-month period beginning on April 1 and ending on June 30.



Both Operating Revenues and Operating Income increased, with Operating Revenues increasing for the fifth consecutive year and reaching record levels

Expansion of global cloud services

➤ Promoting M&A

- NTT DATA acquired Carlisle & Gallagher Consulting Group, a US IT consulting firm specializing in financial services
- Entered into an agreement to acquire Indonesian data center provider Cyber CSF

➤ Overseas Sales: +64.6 billion yen increase year-on-year

➤ Overseas Operating Income\*: +2.7 billion yen increase year-on-year

Enhanced Operating Revenues from network services

➤ Expansion of NTT's user base

- 67.53 million mobile phone subscribers (net increase of 0.94 million subscribers)
- 18.95 million FTTH subscribers (net increase of 0.24 million subscribers)
  - including 1.32 million subscribers to the "Hikari Collaboration Model" (net increase of 0.11 million subscribers; includes 0.94 million subscribers who switched subscriptions from FLET'S Hikari to the Hikari Collaboration Model)

➤ Cost reductions (fixed-line and mobile access): achieved cost reductions of 104 billion yen compared to FY2014/1Q

Promotion of the B2B2X model

➤ NTT entered into a business alliance with Panasonic in the areas of visual entertainment and safety & security

\*Operating Income excludes M&A-related temporary expenses, such as depreciation costs of intangible fixed assets.

- **Operating Revenues increased for the fifth consecutive year, reaching record levels**
- **Operating Income increased due to cost control measures in the Regional communications and Mobile communications segments**
- **Net Income increased to record levels due to a reduction in taxes as well as the increase in Operating Income**

(Billions of yen)

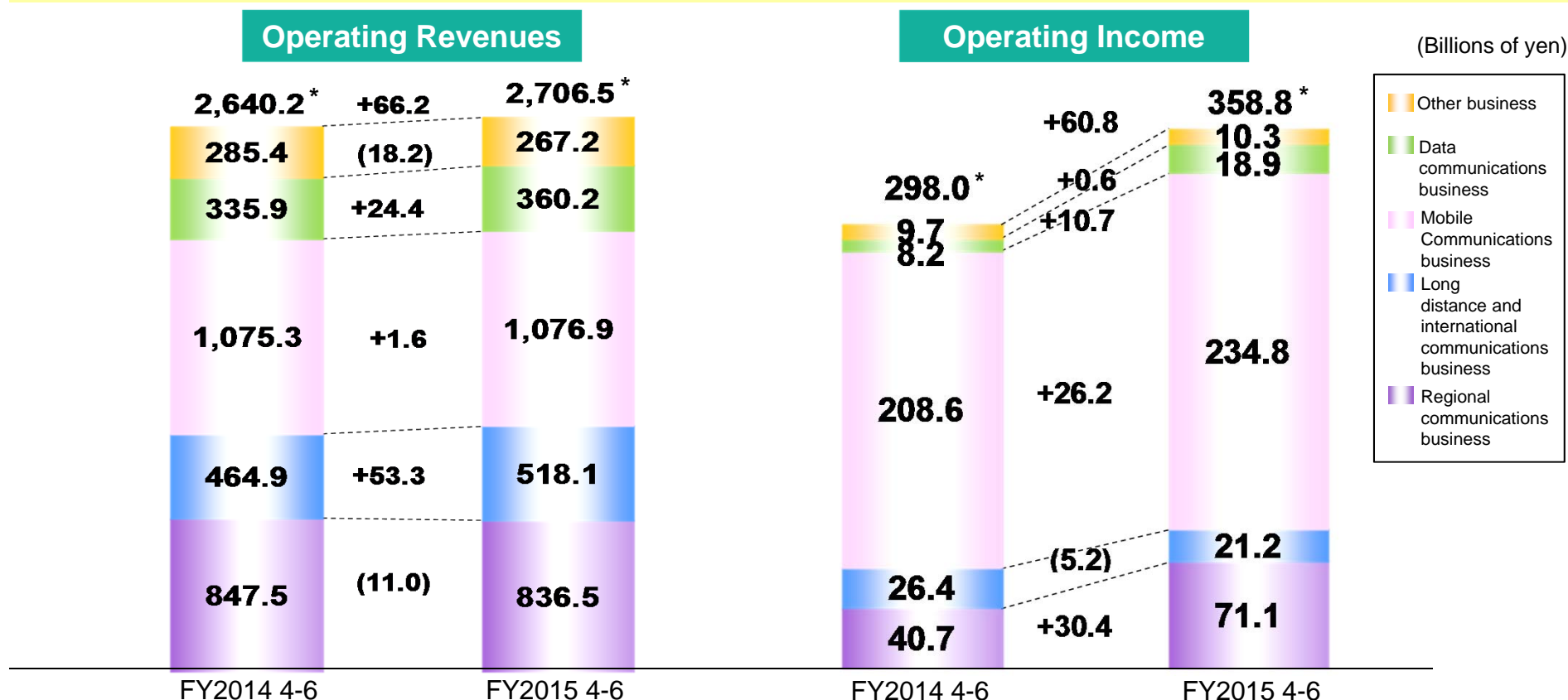
	FY2015/1Q			FY2014/1Q	FY2015 Forecasts	% progress compared to FY2015 Forecasts
		Change year-on-year	[%]			
Operating Revenues	2,706.5	+66.2	+2.5%	2,640.2	11,350.0	23.8%
Operating Expenses	2,347.7	+5.5	+0.2%	2,342.2	10,150.0	23.1%
Operating Income	358.8	+60.8	+20.4%	298.0	1,200.0	29.9%
Net Income *	193.2	+44.2	+29.7%	149.0	630.0	30.7%

\* Net income represents net income attributable to NTT, excluding noncontrolling interests.

# FY2015 Contributing Factors by Segment



- Regional communications business**: While the trend of decreasing Operating Revenues continued, marketing costs decreased in connection with the expansion of the Hikari Collaboration Model, resulting in a decrease in Operating Revenues but an increase in Operating Income.
- Long distance and international communications business**: Operating Revenues increased while Operating Income decreased due to the growth in overseas businesses and intensifying domestic and overseas competition.
- Mobile Communications business**: While Operating Revenues decreased due to the effect of the new billing plans, increased revenues in the Smart Life business and comprehensive cost control measures resulted in increases in both Operating Revenues and Operating Income.
- Data communications business**: In addition to an increase in gross margins resulting from increased sales, both Operating Revenues and Operating Income increased as a result of a reduction in unprofitable projects.



\*Includes adjustments such as elimination

- **NTT continues to strive to improve its capital efficiency, and aims to achieve its EPS targets**

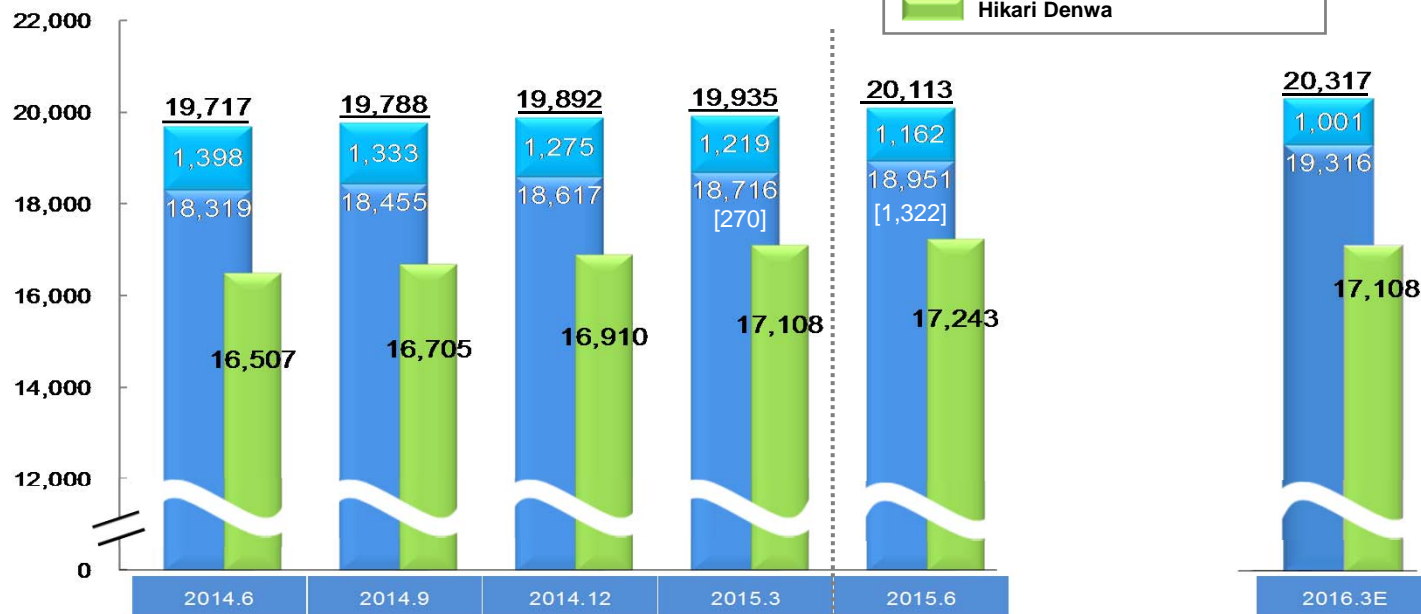
**Planned share buybacks:**

- **Aggregate buyback amount: up to 100 billion yen**
- **Maximum number of shares to be bought back: 21 million shares**
- **Period of share buybacks: August 6, 2015 – October 30, 2015**

## Progress of Broadband Services

## Number of subscribers \*1\*2

(Thousands)



## Changes from the preceding quarter

	FY2014				FY2015	FY2014	FY2015E
	4-6	7-9	10-12	1-3	4-6		
FLET'S Hikari *1	269	136	162	99	235	665	600
Number of opened connections *3	879	683	684	720	810	2,966	2,750
FLET'S ADSL	(85)	(65)	(58)	(56)	(58)	(264)	(218)
Hikari Denwa*4*5	251	199	204	198	135	852	0

(Thousands)

\*1 Number of FLET'S Hikari (including Hikari Collaboration Model) subscribers includes B FLET'S, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT East, B FLET'S, FLET'S Hikari Premium, FLET'S Hikari Mytown, FLET'S Hikari Next, FLET'S Hikari Light and FLET'S Hikari WiFi Access provided by NTT West, and wholesale services (Hikari Collaboration Model) provided by both NTT East and NTT West.

\*2 Figures in [ ] represent FTTH access services which NTT East and NTT West provide to service providers.

\*3 Number of opened connections excludes openings as a result of relocations.

\*4 Numbers for Hikari Denwa include wholesale services provided to service providers by NTT East and NTT West.

\*5 Numbers of Hikari Denwa subscribers are presented in thousands of channels.



### Number of subscribers \*

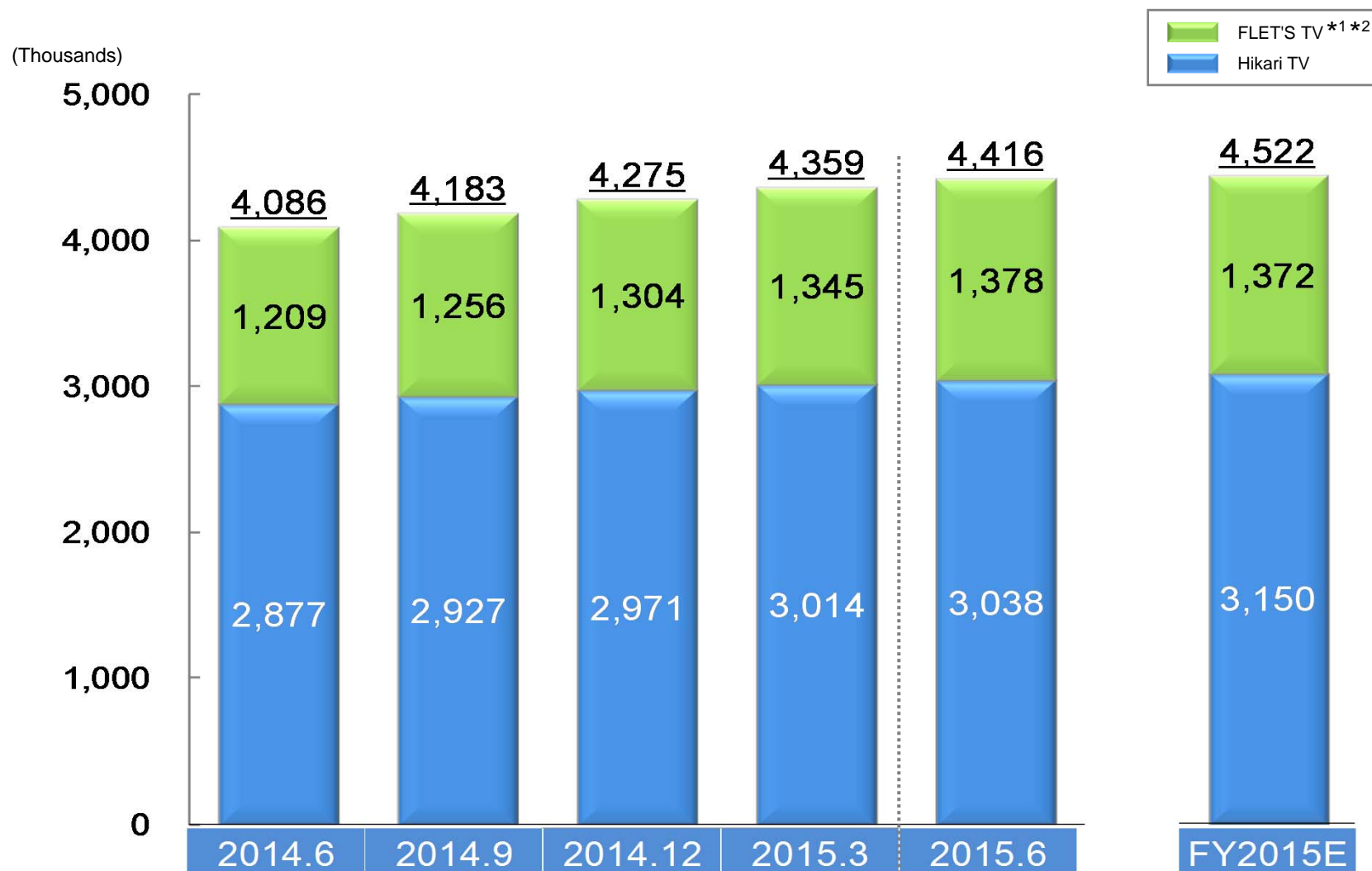
(Thousands)



### Changes from the preceding quarter

	FY2014				FY2015	FY2014	FY2015E
	4-6	7-9	10-12	1-3	4-6		
LTE("Xi")+FOMA	461	729	979	1,322	936	3,490	3,300

\* The number of FOMA subscribers includes communications module service subscribers



\*1 "FLET'S TV" requires a subscription to "FLET'S TV Transmission Services" provided by NTT East and NTT West, and a subscription to SKY Perfect JSAT's "SKY Perfect JSAT Facility Use Services" broadcast service.

\*2 Numbers of subscribers to "FLET'S TV Transmission Services" include wholesale services provided to service providers by NTT East and NTT West.

## Financial Information

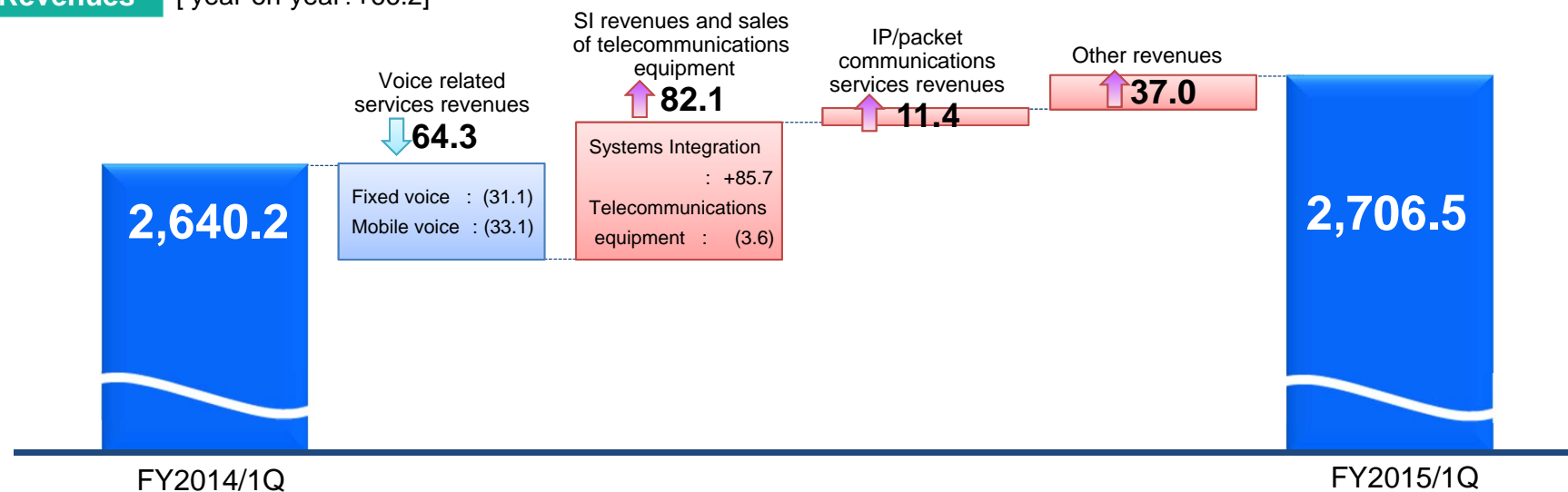
# Details of Consolidated Statement of Income



## Operating Revenues

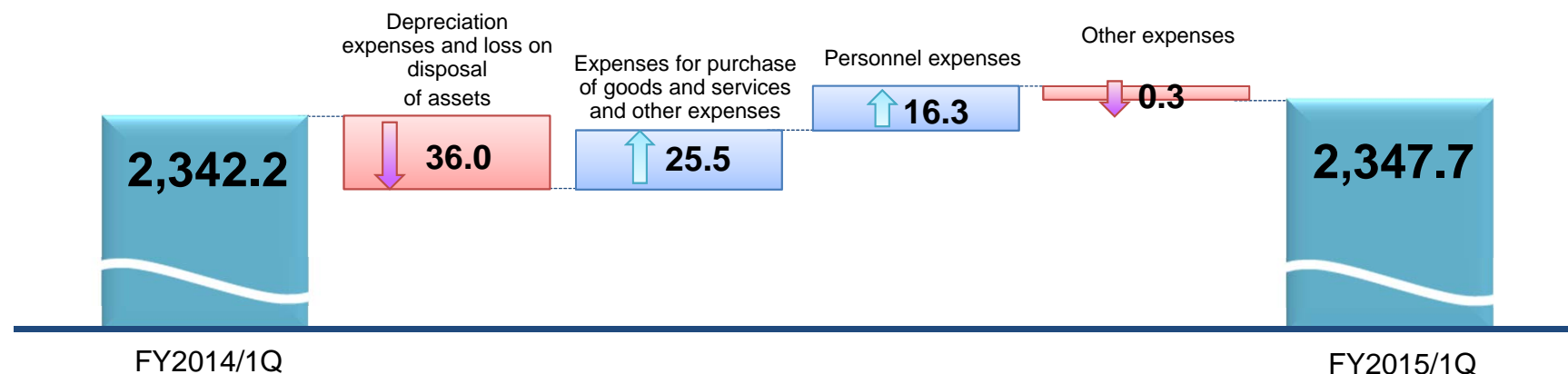
[ year-on-year: +66.2]

(Billions of yen)



## Operating Expenses

[year-on-year: +5.5]



# Details of Consolidated Balance Sheet



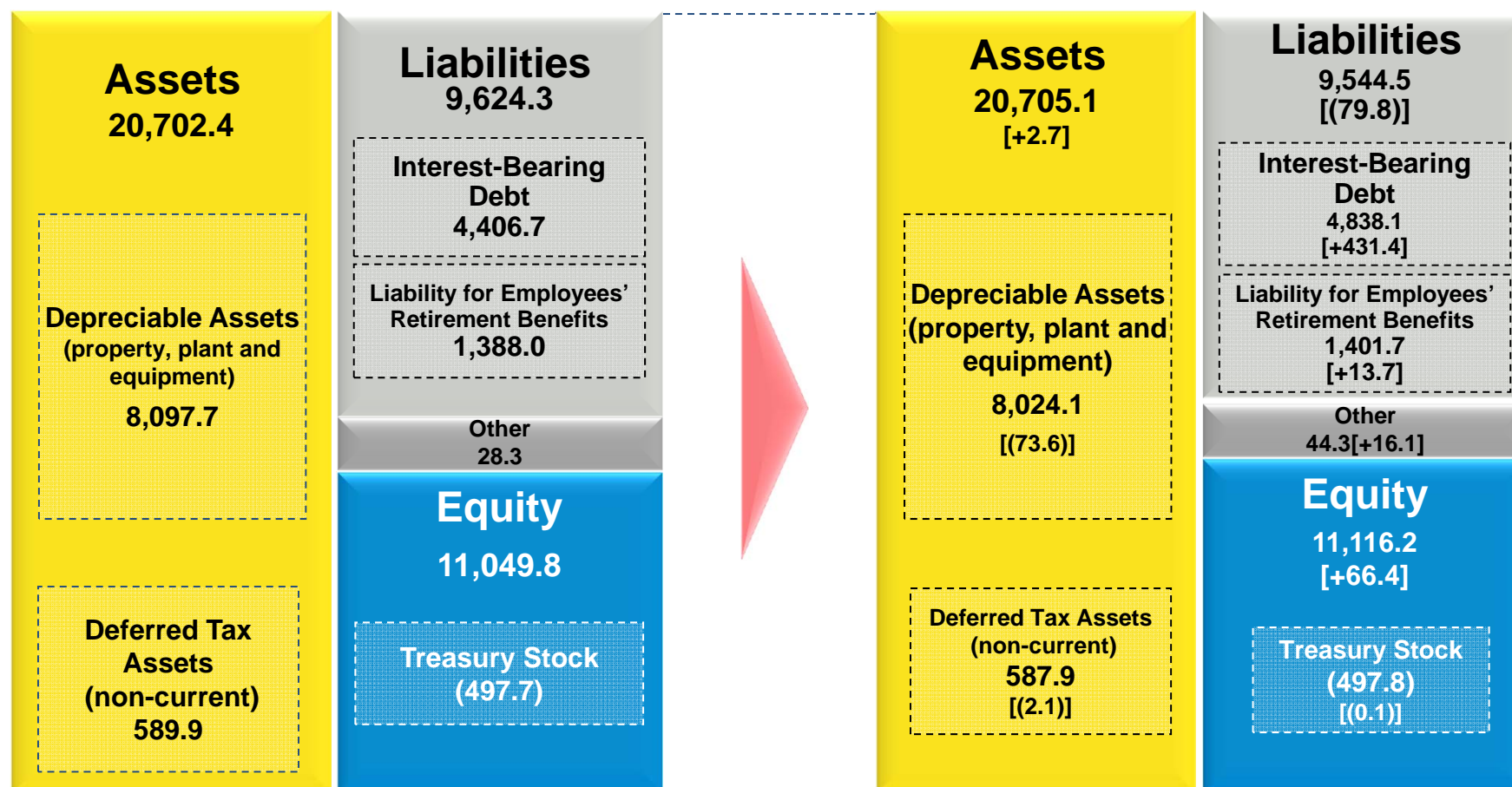
March 31, 2015

June 30, 2015

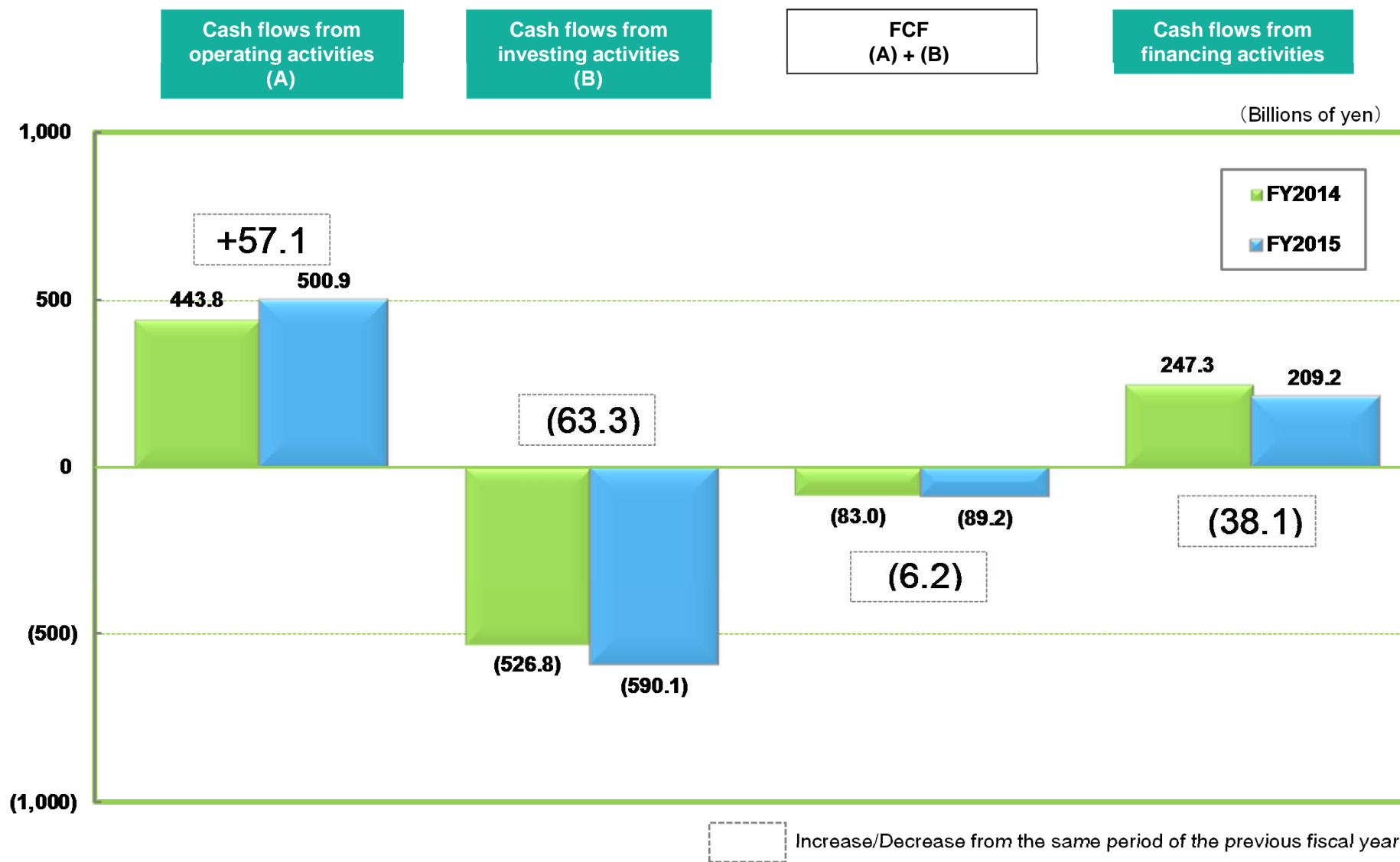
(Billions of yen)

20,702.4

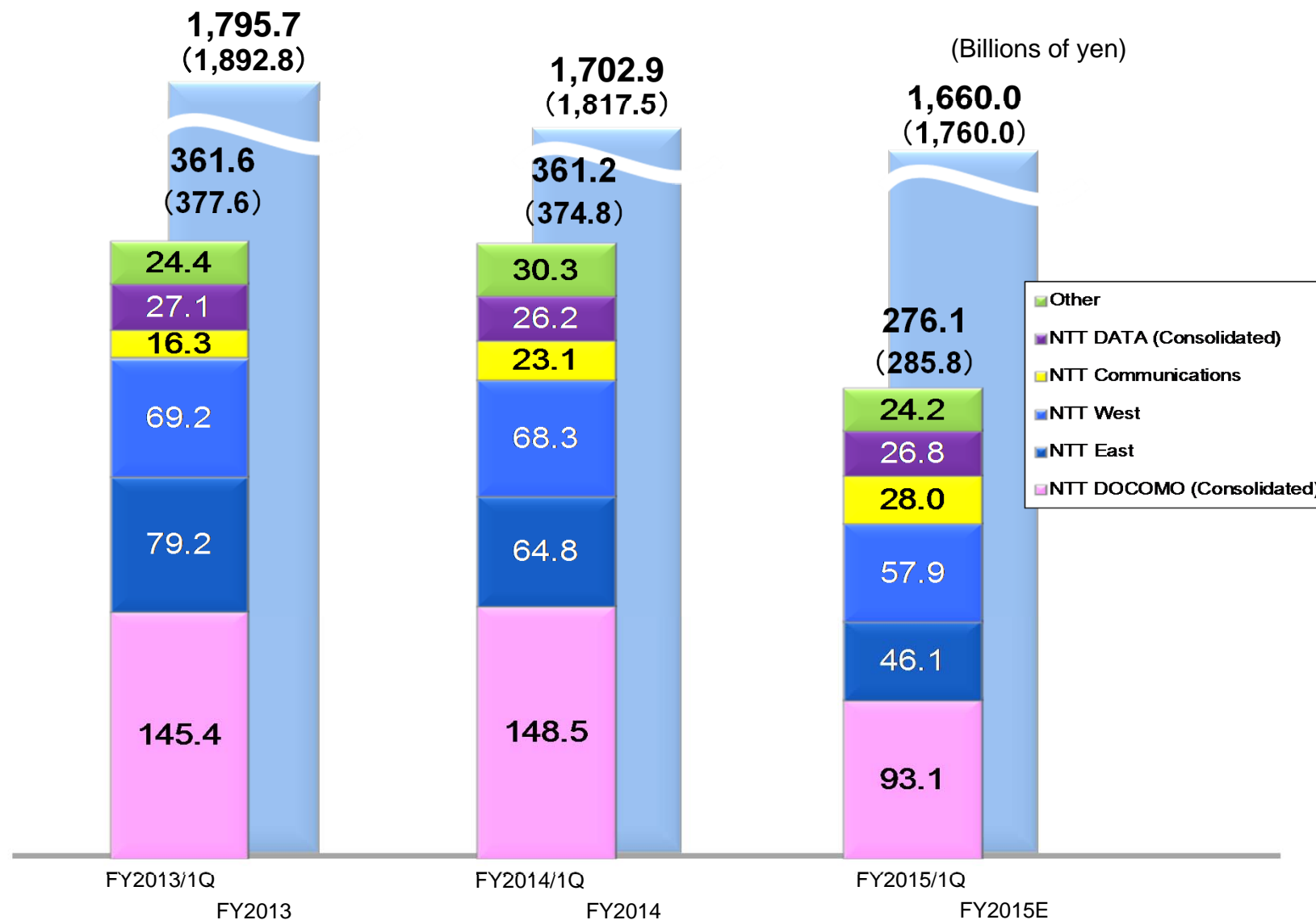
20,705.1



# Details of Consolidated Cash Flows



# Capital Investment



\* Figures in [ ] include investments related to real estate and solar power generation operations.

